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NEED PIPE.com
DEMAND GENERATION

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Needpipecom NJM Enterprises LLC

EMAIL PO & VENDOR QUOTE TO: TIPSPO@TIPS-USA.COM   PO AND QUOTE MUST REFERENCE VENDOR TIPS CONTRACT NUMBER   ATTACH PO AS A PDF - ONLY ONE PO (WITH QUOTE) PER ATTACHMENT

PAYMENT TO

ADDRESS	811 Alpha Road Suite 343
CITY	Richardson
STATE	TX
ZIP	75081

TIPS CONTACT

NAME	Charlie Martin
PHONE	(866) 839-8477
FAX	(866) 839-8472
EMAIL	tips@tips-usa.com

DISADVANTAGED/MINORITY/WOMAN BUSINESS ENTERPRISE: N   HUB: N

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Overview

Needpipe.com brings Enterprise Grade safety and security solutions to small and medium-sized organizations. Through our relationships with industry cyber security leaders, needpipe.com offers advanced security solutions that are usually only available to large organizations and governments.

Our safety and security solutions are part of our Safe-School Framework and come in three groups:

Cyber Security Software and Services: In partnership with SecureWorks (A Dell Company) needpipe.com offers Managed Detection and Response (MDR) powered by extraordinarily powerful security analytics software - Taegis™ XDR (formerly Red Cloak™ TDR). The 24x7 service works for you to detect advanced threats and take the right action. Our threat hunting and incident response capabilities help you scale your security operations as we take threat data collected across thousands of customers to improve your security posture. We offer two types of deliverables with SecureWorks:

Secureworks consulting – We package Secureworks consulting packages into easy-to-buy bundles that meet your budget and objectives. Regardless of where you are in the cyber security maturation process, we can help. Our experts are ready to get you started or take you to the next level in cyber security.

Secureworks software - Chief information security officers (CISOs) are rapidly becoming business managers who protect their firm's brand, strengthen its reputation, and build customer trust in large organizations. Unfortunately, those skills are hard to find, expensive and hard to retain. Smaller organizations need a way to deploy advanced threat detection resources without adding staff. We help you use Secureworks software to free up internal operations professionals to perform higher value security work for their company. We do the monitoring and escalate the ones that need attention.

Cyber Recovery Vault: Ransomeware is an issue, there is no doubt about it. There are many things that an

tools, there is still risk of attack. Business managers want assurances. The gold standard for recovering from disasters is restoring from backup. Unfortunately, this step is now commonly anticipated by attackers rendering the restoration process a failure. This is not the time to realize your backups were corrupted. To address this Needpipe.com offers Dell / EMC storage solutions with Dell's Cyber Recovery solutions. These solutions create an 'air-gapped' immutable backup with advanced AI based recovery and threat detection features. Dell refers to this product as "the last line of data protection against cyber-attacks". Also, with KnowBe4 we offer email phishing training for users and students.

Pandemic Abatement Technologies:
Need Pipe provide tailored, integrated technologies and processes to check if people have an elevated temperature, manage door access and people attendance records, monitor business spaces, and provide hand sanitization and messaging, while creating and publishing real time alerts and analytics to support informed decision making.

AWARDED CONTRACTS   "View EDGAR Doc" on Website

Contract	Comodity	Exp Date	EDGAR
210101	Technology Solutions, Products and Services	05/31/2026	See EDGAR Certification Doc.

CONTACTS BY CONTRACTS

210101

Allen McCoy	CEO	(817) 875-1163	allen.mccoy@needpipe.com
Gary Leake	VP Program	(214) 437-1328	gary.leake@needpipe.com