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Samsung Opto Electronics America Inc

EMAIL PO & VENDOR QUOTE TO: TIPSPO@TIPS-USA.COM PO AND QUOTE MUST REFERENCE VENDOR TIPS CONTRACT NUMBER ATTACH PO AS A PDF - ONLY ONE PO (WITH QUOTE) PER ATTACHMENT

PAYMENT TO		
ADDRESS	500 Frank W Burr Blvd.	
CITY	Teaneck	
STATE	NJ	
ZIP	07666	

TIPS CONTACTNAMECharlie MartinPHONE(866) 839-8477FAX(866) 839-8472EMAILtips@tips-usa.com

DISADVANTAGED/MINORITY/WOMAN BUSINESS ENTERPRISE: N HUB: N

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Overview

Hanwha Techwin is a publicly traded company with US headquarters based in Teaneck New Jersey. Hanwha Techwin is a manufacturer of cameras, recording equipment and software. Hanwha Techwin is an end-to-end manufacturer capable of selling and servicing complete, high definition video systems. Hanwha Techwin America (formerly Samsung Techwin) is a precision technology company that has demonstrated stable growth for over 40 years, and is part of the Hanwha Group, a Fortune 500 company and one of the largest conglomerates in South Korea. The Hanwha Group has accumulated manufacturing expertise with over 60 years of operation, gaining in-depth market knowledge and experience in producing the highest quality, precision products that serve the aerospace, defense, energy and security industries.

Hanwha is dedicated to providing cutting-edge technology to help schools and public agencies protect their people and buildings. Hanwha has several outside sales representatives that cover the state providing cameras, software, and system demonstrations for schools and their personnel. Hanwha also partners with service integrators and distributors to provide schools and public agencies free facility security and safety assessment to help educate on available solutions - industry-wide - to help protect their students, faculty and assets. This assessment includes risk management, network performance, and student experience. Also, Hanwha also works with several local architects and engineering firms that provide cctv solutions experience and designs. Finally, Hanwha regularly provides market updates for those in the industry to keep them abreast of the latest trends in the security industry. In addition to the Hanwha personnel supporting the state of Texas, Hanwha has a list of trained, authorized, certified dealers that currently support several education organizations in the state, as well as service and install Hanwha products and services to education customers across the state.

AWARDED CONTRACTS "View EDGAR Doc" on Website

Contract	Comodity	Exp Date	EDGAR
220105	Technology Solutions Products and Services	05/31/2027	See EDGAR Certification Doc.

CONTACTS BY CONTRACTS

220105

Ben Brecht

Alyssa VanSant

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