

TIPS VENDOR AGREEMENT

Between AFFLINK, LLC and
(Company Name)

THE INTERLOCAL PURCHASING SYSTEM (TIPS)

For

Food Service: Equipment, Chemicals, Supplies & Service

General Information

The Vendor Agreement (“Agreement”) made and entered into by and between The Interlocal Purchasing System (hereinafter referred to as “TIPS” respectfully) a government cooperative purchasing program authorized by the Region 8 Education Service Center, having its principal place of business at 4845 US Hwy 271 North, Pittsburg, Texas 75686. This Agreement consists of the provisions set forth below, including provisions of all Attachments referenced herein. In the event of a conflict between the provisions set forth below and those contained in any Attachment, the provisions set forth shall control.

The vendor Agreement shall include and incorporate by reference this Agreement, the terms and conditions, special terms and conditions, any agreed upon amendments, as well as all of the sections of the Solicitation (RFP, RCSP, RFQ) as posted, including any addenda and the awarded vendor’s proposal. Once signed, if an awarded vendor’s proposal varies or is unclear in any way from the TIPS Agreement, TIPS, at its sole discretion, will decide which provision will prevail. Other documents to be included are the awarded vendor’s proposals, task orders, purchase orders and any adjustments which have been issued. If deviations are submitted to TISP by the proposing vendor as provided by and within the solicitation process, this Agreement may be amended to incorporate any agreed deviations.

The following pages will constitute the Agreement between the successful vendors(s) and TIPS.

Definitions

PURCHASE ORDER is the TIPS Member’s approval providing the authority to proceed with the negotiated delivery order under the Agreement. Special terms and conditions as agreed to between the vendor and TIPS Member should be added as addendums or deleted from the PO. Items such as certificate of insurance, bonding requirements, small or disadvantaged business goals are examples of possible addenda.

Terms and Conditions

Freight

All quotes to Members shall provide a line item for cost for freight or shipping regardless if there is a charge or not. If no charge for freight or shipping, indicate by stating "No Charge" or "\$0" or other similar indication.

Warranty Conditions

All supplies equipment and services shall include manufacturer's minimum standard warranty unless otherwise agreed to in writing with the TIPS Member. All equipment proposed shall be new unless clearly stated in writing to the TIPS Member.

Customer Support

The Vendor shall provide timely and accurate customer support to TIPS Members. Vendors shall respond to such requests within one (1) working day after receipt of the request. Vendor shall provide training regarding products and services supplied by the Vendor unless otherwise clearly stated in writing at the time of purchase. (Unless training is a line item sold or packaged and must be purchased with product.)

Agreements

All Agreements and agreements between Vendors and TIPS Members shall strictly adhere to the statutes that are set forth in the Uniform Commercial Code as most recently revised.

Agreements for purchase will normally be put into effect by means of a purchase order(s) or other similar document or contract executed by authorized agents of the purchasing TIPS Member.

Tax exempt status

A taxable item sold, leased, rented to, stored, used, or consumed by any of the following governmental entities is exempted from the taxes imposed by this chapter:(1) the United States; (2) an unincorporated instrumentality of the United States; (3) a corporation that is an agency or instrumentality of the United States and is wholly owned by the United States or by another corporation wholly owned by the United States;(4) the State of Texas; (5) a Texas county, city, special district, or other political subdivision; or (6) a state, or a governmental unit of a state that borders Texas, but only to the extent that the other state or governmental unit exempts or does not impose a tax on similar sales of items to this state or a political subdivision of this state. Texas Tax Code § 151.309.

Assignments of Agreements

No assignment of Agreement may be made without the prior written approval of TIPS. Payment made by a TIPS Member can only be made to the awarded Vendor or vendor assigned dealer.

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Disclosures

1. Vendor affirms that he/she has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor or service to a public servant in connection with this Agreement.
2. Vendor shall attach, in writing, a complete description of any and all relationships that might be considered a conflict of interest in doing business with TIPS Members under a TIPS Agreement.
3. The vendor affirms that, to the best of his/her knowledge, the offer has been arrived at independently, and is submitted without collusion with anyone to obtain information or gain any favoritism that would in any way limit competition or give an unfair advantage over other vendors in the award of this Agreement.

Renewal of Agreements

The Agreement with TIPS is for one (1) year with an option for renewal for additional consecutive years as provided in the solicitation. Total term of Agreement can be up to the number of years provided in the solicitation, if sales are reported through the Agreement and both parties agree.

Automatic Renewal Clauses Incorporated in Awarded Vendor Agreements with TIPS Members Resulting from the Solicitation and with the Vendor Named in this Agreement.

NO AGREEMENT FOR GOODS OR SERVICES WITH A TIPS MEMBER BY THE AWARDED VENDOR NAMED IN THIS AGREEMENT THAT RESULTS FROM THE SOLICITATION AWARD NAMED IN THIS AGREEMENT, MAY INCORPORATE AN AUTOMATIC RENEWAL CLAUSE WITH WHICH THE TIPS MEMBER MUST COMPLY. ALL RENEWAL TERMS INCORPORATED IN AN AGREEMENT BY THE VENDOR WITH THE TIPS MEMBER SHALL ONLY BE VALID AND ENFORCEABLE WHEN THE VENDOR RECEIVES WRITTEN CONFIRMATION BY PURCHASE ORDER OR EXECUTED AGREEMENT ISSUED BY THE TIPS MEMBER FOR ANY RENEWAL PERIOD. THE PURPOSE OF THIS CLAUSE IS TO AVOID A TIPS MEMBER INADVERTENTLY RENEWING AN AGREEMENT DURING A PERIOD IN WHICH THE GOVERNING BODY OF THE TIPS MEMBER HAS NOT PROPERLY APPROPRIATED AND BUDGETED THE FUNDS TO SATISFY THE AGREEMENT RENEWAL. THIS TERM IS NOT NEGOTIABLE AND ANY AGREEMENT BETWEEN A TIPS MEMBER AND A TIPS AWARDED VENDOR WITH AN AUTOMATIC RENEWAL CLAUSE THAT CONFLICTS WITH THESE TERMS IS RENDERED VOID AND UNENFORCEABLE AS TO THE AUTOMATIC RENEWAL CLAUSE.

Shipments

The Vendor shall ship ordered products within a commercially reasonable time after the receipt of the order. If a product cannot be shipped within that time, the Vendor shall notify TIPS and the TIPS Member as to why the product has not shipped and shall provide an estimated

shipping date, if applicable. TIPS or the TIPS Member may cancel the order if estimated shipping time is not acceptable.

Invoices

The Vendor or vendor assigned dealer shall submit invoices, to the TIPS Member. Each invoice shall include the TIPS Member's purchase order number. The shipment tracking number or pertinent information for verification of TIPS Member receipt shall be made available upon request. The Vendor or vendor assigned dealer shall not invoice for partial shipments unless agreed to in writing in advance by TIPS or the TIPS Member.

Payments

The TIPS Member will make payments directly to the Vendor or vendor assigned dealer as agreed by the TIPS Member.

Pricing

The Vendor agrees to provide pricing to TIPS and TIPS Member entities that is at least equal to the lowest pricing available to like cooperative purchasing customers in like situations and the pricing shall remain so throughout the duration of the Agreement.

The Vendor agrees to promptly and proportionally lower the cost of any product purchased through TIPS following a reduction in the supplying manufacturer or publisher's direct cost to the Vendor. Price increases will be honored according to the terms of the solicitation. However, the Vendor shall honor previous prices for thirty (30) days after written notification to TIPS of an increase.

All pricing submitted to TIPS shall include the participation fee, as designated in the solicitation or as otherwise agreed in writing, to be remitted to TIPS by the Vendor. Vendor shall not show adding the fee to the invoice presented to TIPS Member customer. Failure to render the participation fee to TIPS shall constitute a breach of this agreement and shall be grounds for termination of this agreement and any other agreement held with TIPS.

Participation Fees

Vendor or vendor assigned dealer agrees to pay TIPS on a monthly scheduled report the participation fee for all Agreement sales to Tips Members utilizing a TIPS awarded contract. Vendor must login to the TIPS database and use the "Submission Report" section to report sales. The Vendor or vendor assigned dealers are responsible for keeping records of all sales that go through the TIPS Agreement. Failure to pay the participation fee will result in termination of Agreement. Please contact TIPS at tips@tips-usa.com or call (866) 839-8477 if you have questions about paying fees.

Indemnity

- 1. Indemnity for Personality Agreements.** Vendor agrees to indemnify and hold harmless and defend TIPS, TIPS Member(s), officers and employees, from and against all claims and suits for damages, injuries to persons (including death), property damages, losses, and expenses including court costs and attorney's fees, arising out of, or resulting from, Vendor's performance of this Agreement or sales made to TIPS Members under this agreement, including all such causes of action based upon common, constitutional, or statutory law, or based in whole or in part, upon allegations of negligent or intentional acts on the part of the Vendor, its officers, employees, agents, subcontractors, licensees, invitees, unless such claims are based in whole upon the negligent acts or omissions of the TIPS, TIPS Member(s), officers, employees, or agents. If based in part upon the negligent acts or omissions of the TIPS, TIPS Member(s), officers, employees, or agents, Vendor shall be responsible for their proportional share of the claim.
- 2. Indemnity for Performance Agreements.** The Vendor agrees to indemnify and hold harmless and defend TIPS, TIPS Member(s), officers and employees from and against all claims and suits for damages, injuries to persons (including death), property damages, losses, and expenses including court costs and attorney's fees, arising out of, or resulting from, Vendor's work under this Agreement, including all such causes of action based upon common, constitutional, or statutory law, or based in whole or in part, upon allegations of negligent or intentional acts on the part of the Vendor, its officers, employees, agents, subcontractors, licensees, or invitees, unless such claims are based in whole upon the negligent acts or omissions of the TIPS, TIPS Member(s), officers, employees, or agents. If based in part upon the negligent acts or omissions of the TIPS, TIPS Member(s), officers, employees, or agents, Vendor shall be responsible for their proportional share of the claim.

State of Texas Franchise Tax

By signature hereon, the bidder hereby certifies that he/she is not currently delinquent in the payment of any franchise taxes owed the State of Texas under Chapter 171, Tax Code.

Miscellaneous

Nothing in the Agreement or in any other communication between TIPS and the Vendor may be construed as a guarantee that TIPS Members will submit any orders at any time. TIPS reserves the right to request additional proposals for items already on Agreement at any time.

Purchase Order Pricing/Product Deviation

If a deviation of agreed pricing/product on a purchase order from a TIPS Member pursuant to this Agreement occurs, TIPS shall be notified within 48 hours of receipt of order.

Termination for Convenience

TIPS reserves the right to terminate this agreement for cause or no cause for convenience with a thirty-day written notice. Termination for convenience is required under 2 CFR part 200. All purchase orders presented to the Vendor by a TIPS Member prior to the actual termination of this agreement shall be honored at the option of the TIPS Member.

TIPS Member Purchasing Procedures

Purchase orders or their equal are issued by participating TIPS Member to the awarded vendor indicating on the PO "TIPS Agreement Number". Order is emailed to TIPS at tipspo@tips-usa.com.

- Awarded vendor delivers goods/services directly to the participating Member.
- Awarded vendor invoices the participating TIPS Member directly.
- Awarded vendor receives payment directly from the participating Member.
- Awarded vendor reports sales monthly to TIPS (unless prior arrangements have been made with TIPS to report otherwise).

Supplemental Agreements

The TIPS Member and awarded vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this Agreement i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement developed as a result of this Agreement is exclusively between the participating entity and awarded vendor. TIPS, its agents, TIPS Members and employees shall not be made party to any claim for breach of such agreement.

INDEMNITY UNDER A SUPPLEMENTAL AGREEMENT:

ANY SUPPLEMENTAL AGREEMENT BETWEEN THE TIPS OR A TIPS MEMBER AND THE VENDOR THAT REQUIRES TIPS OR THE TIPS MEMBER TO INDEMNIFY ANY OTHER PARTY, EXCEPT TO THE EXTENT PERMITTED BY THE APPLICABLE CONSTITUTION, LAWS OR REGULATIONS OF THE JURISDICTION OF THE LOCATION OF THE TIPS MEMBER OR THE LOCATION OF THE PERFORMANCE OF THE CONTRACT UNDER THIS AGREEMENT, IS NOT PERMITTED UNDER THIS AGREEMENT AND RENDERS THE INDEMNITY REQUIREMENT NULL AND VOID AS IT APPLIES TO TIPS OR THE TIPS MEMBER'S RESPONSIBILITY TO INDEMNIFY ANY PARTY.

Licenses

Awarded vendor shall maintain, in current status, all federal, state and local licenses, bonds and permits required for the operation of the business conducted by awarded vendor. Awarded vendor shall remain fully informed of and in compliance with all ordinances and regulations pertaining to the lawful provision of services under the Agreement. TIPS reserves the right to stop work and/or cancel Agreement of any awarded vendor whose license(s) expire, lapse, are suspended or terminated.

Novation

If awarded vendor sells or transfers all assets or the entire portion of the assets used to perform this Agreement, a successor in interest must guarantee to perform all obligations under this Agreement. TIPS reserves the right to accept or reject assignment of this agreement. A simple change of name agreement will not change the Agreement obligations of awarded vendor.

Site Requirements (Only when applicable to service or job)

Cleanup: Awarded vendor shall clean up and remove all debris and rubbish resulting from their work as required or directed by TIPS Member. Upon completion of work, the premises shall be left in good repair and an orderly, neat, clean and unobstructed condition.

Preparation: Awarded vendor shall not begin a project for which TIPS Member has not prepared the site, unless awarded vendor does the preparation work at no cost, or until TIPS Member includes the cost of site preparation in a purchase order.

Site preparation includes, but is not limited to: moving furniture, installing wiring for networks or power, and similar pre-installation requirements.

Registered sex offender restrictions: For work to be performed at schools, awarded vendor agrees that no employee of a sub-contractor who has been adjudicated to be a registered sex offender will perform work at any time when students are or reasonably expected to be present. Awarded vendor agrees that a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at the TIPS Member's discretion. Awarded vendor must identify any additional costs associated with compliance of this term. If no costs are specified, compliance with this term will be provided at no additional charge.

Safety measures: Awarded vendor shall take all reasonable precautions for the safety of employees on the worksite, and shall erect and properly maintain all necessary safeguards for protection of workers and the public. Awarded vendor shall post warning signs against all hazards created by the operation and work in progress. Proper precautions shall be taken pursuant to state law and standard practices to protect workers, general public and existing structures from injury or damage.

Smoking

Persons working under Agreement shall adhere to local smoking policies. Smoking will only be permitted in posted areas or off premises.

Invoices

The awarded vendor shall submit invoices to the TIPS Member clearly stating "Per TIPS Agreement". The shipment tracking number or other applicable pertinent information for verification shall be made available upon request.

Marketing

Awarded vendor agrees to allow TIPS to use their name and logo within the TIPS website, marketing materials and advertisement. Any use of TIPS name and logo or any form of publicity, inclusive of press release, regarding this Agreement by awarded vendor must have prior approval from TIPS and approval of which, shall not be unreasonably withheld by TIPS.

Survival Clause

All applicable software license agreements, warranties or service agreements that were entered into between Vendor and Customer under the terms and conditions of the Agreement shall survive the expiration or termination of the Agreement. All Purchase Orders issued or contracts executed by TIPS or a TIPS Member and accepted by the Vendor prior to the expiration or termination of this agreement, shall survive expiration or termination of the Agreement, subject to previously agreed terms and conditions agreed by the parties or as otherwise specified herein relating to termination of this agreement.

Legal obligations

It is the responding vendor's responsibility to be aware of and comply with all local, state and federal laws governing the sale of products/services identified in this RFP and any awarded Agreement thereof. Applicable laws and regulations must be followed even if not specifically identified herein.

Audit rights

Awarded Vendor shall, at their sole expense, maintain appropriate due diligence of all purchases made by TIPS Member that utilizes this Agreement. TIPS and Region 8 ESC each reserve the right to audit the accounting for a period of three (3) years from the time such purchases are made. This audit right shall survive termination of this Agreement for a period of three (3) years from the effective date of termination. TIPS shall have authority to conduct random audits of Awarded Vendor's pricing that is offered to TIPS Members. Notwithstanding the foregoing, in the event that TIPS is made aware of any pricing being offered to eligible entities that is materially inconsistent with the pricing under this agreement, TIPS shall have the ability to conduct the audit internally or may engage a third-party auditing firm. In the event of an audit, the requested materials shall be provided in the format and at the location designated by Region 8 ESC or TIPS. TIPS shall bear the cost of such audit requested by TIPS, but all documents maintained by the vendor shall be produced and made available to TIPS or its agents at no cost.

Force Majeure

If by reason of Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under this Agreement then such party shall give notice and fully particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice,

so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.

Acceptance of work by TIPS Member

When a Vendor performs services for a TIPS Member, the TIPS Member will inspect the work for acceptance under the scope and terms in the PO. The TIPS Member will request any corrective actions that are required. Upon completion of these actions and not before, the TIPS Member will be obligated to compensate the Vendor as agreed.

Support Requirements

If there is a dispute between the awarded vendor and TIPS Member, TIPS or its representatives will assist in conflict resolution or third party (mandatory mediation), if requested by either party. TIPS, or its representatives, reserves the right to inspect any project and audit the awarded vendors TIPS project files, documentation and correspondence.

Incorporation of Solicitation

The TIPS Request for Proposals or the Request for Competitive Sealed Proposals solicitation and all associated documents and forms made part of the solicitation process, including any addenda, that resulted in the execution of this agreement are hereby incorporated by reference into this agreement as if copied verbatim.

Special Terms and Conditions

It is the intent of TIPS to Agreement with a reliable, high performance vendor to supply products and services to government and educational agencies. It is the experience of TIPS that the following procedures provide TIPS, the Vendor, and the participating agency the necessary support to facilitate a mutually beneficial relationship. The specific procedures will be negotiated with the successful vendor.

- **Agreements:** All vendor purchase orders and/or Agreements/agreements must be emailed to TIPS at tipspo@tips-usa.com. Should an agency send an order direct to vendor, it is the vendor's responsibility to forward the order to TIPS at the email above within 24 business hours and confirm its receipt with TIPS.
 - **Promotion of Agreement:** It is agreed that Vendor will encourage all eligible entities to purchase from the TIPS Program. Encouraging entities to purchase directly from the Vendor and not through TIPS Agreement is a violation of the terms and conditions of this Agreement and will result in removal of the Vendor from the TIPS Program.
 - **Daily Order Confirmation:** All Agreement purchase orders will be approved daily by TIPS and sent to vendor. The vendor must confirm receipt of orders to the TIPS Member (customer) within 24 business hours.
 - **Vendor custom website for TIPS:** If Vendor is hosting a custom TIPS website, then updated pricing must be posted by 1st of each month.
 - **Back Ordered Products:** If product is not expected to ship within 3 business days, customer is to be notified within 24 hours and appropriate action taken based on customer request.
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Term of Agreement is one year with renewal options for up to two additional years as provided in the solicitation.

Page 11 of 11 will be the TIPS Vendor Agreement Signature Page

TIPS Vendor Agreement Signature Form

Food Service: Equipment, Chemicals, Supplies & Service

Company Name AFFLINK, LLC

Address 1400 AFFLINK Place

City Tuscaloosa State AL Zip 35406

Phone 205-345-4180 Fax 205-345-0064

Email of Authorized Representative driffer@afflink.com

Name of Authorized Representative Dennis Riffer

Title President / CEO

Signature of Authorized Representative 

Date 5/9/17

TIPS Authorized Representative Name Meredith Barton

Title TIPS Vice-President of Operations

TIPS Authorized Representative Signature 

Approved by ESC Region 8 

Date June 22, 2017

The Interlocal Purchasing System (TIPS Cooperative) Supplier Response

| Bid Information | | Contact Information | | Ship to Information |
|-----------------|--|---------------------|--|---------------------|
| Bid Creator | Rick Powell General Counsel/Procurement Compliance Officer | Address | Region 8 Education Service Center 4845 US Highway 271 North Pittsburg, TX 75686 | Address |
| Email | rick.powell@tips-usa.com | Contact | Sarah Bond, Contracts Compliance Specialist | Contact |
| Phone | (903) 575-2689 | | | Department |
| Fax | | | | Building |
| Bid Number | 170401 | Department | | Floor/Room |
| Title | Food Service Equipment, Chemicals, Supplies & Service | Building | | Telephone |
| Bid Type | RFP | Floor/Room | | Fax |
| Issue Date | 4/6/2017 08:00 AM (CT) | Telephone | (866) 839-8477 | Email |
| Close Date | 5/19/2017 03:00:00 PM (CT) | Fax | (866) 839-8472 | |
| | | Email | bids@tips-usa.com | |

Supplier Information

| | |
|------------|----------------------------|
| Company | AFFLINK, LLC |
| Address | 1400 AFFLINK Place |
| | Tuscaloosa, AL 35406 |
| Contact | Billing |
| Department | |
| Building | |
| Floor/Room | |
| Telephone | (205) 345-4180 |
| Fax | |
| Email | Centralbilling@afflink.com |
| Submitted | 5/12/2017 04:43:23 PM (CT) |
| Total | \$0.00 |

By submitting your response, you certify that you are authorized to represent and bind your company.

Signature Denise Hargrave

Email dhargrave@afflink.com

Supplier Notes

Thank you for the opportunity to submit a proposal to The Interlocal Purchasing System on the Food Service: Equipment, Chemicals, Supplies and Service RFP. If there are any questions, please do not hesitate to reach out to anyone on the AFFLINK Team.

Bid Notes

Bid Activities

Bid Messages

Bid Attributes

Please review the following and respond where necessary

| # | Name | Note | Response |
|----|-------------------------------------|---|--|
| 1 | Yes - No | Disadvantaged/Minority/Women Business Enterprise - D/M/WBE (Required by some participating governmental entities) Vendor certifies that their firm is a D/M/WBE? Vendor must upload proof of certification to the "Response Attachments" D/M/WBE CERTIFICATES section. | No |
| 2 | Yes - No | Historically Underutilized Business - HUB (Required by some participating governmental entities) Vendor certifies that their firm is a HUB as defined by the State of Texas at https://comptroller.texas.gov/purchasing/vendor/hub/ or in a HUBZone as defined by the US Small Business Administration at https://www.sba.gov/offices/headquarters/ohp Proof of one or both may be submitted. Vendor must upload proof of certification to the "Response Attachments" HUB CERTIFICATES section. | No |
| 3 | Yes - No | The Vendor can provide services and/or products to all 50 US States? | Yes |
| 4 | States Served: | If answer is NO to question #3, please list which states can be served. (Example: AR, OK, TX) | |
| 5 | Company and/or Product Description: | This information will appear on the TIPS website in the company profile section, if awarded a TIPS contract. (Limit 750 characters.) | AFFLINK a leading sales and marketing organization - connecting more than 250 Servicing Distributors and 200 Preferred Suppliers of Facility Maintenance, Packaging, Foodservice, Healthcare, Safety, Industrial, and Office products to thousands of customers, everyday. By truly understanding its customers' businesses from the top down, AFFLINK, and its network of distributors, are able to reduce acquisition and possession costs, provide continuous improvement practices, and achieve synergies and economies of scale. AFFLINK has been a difference maker in the supply chain for more than 37 years, ensuring that its customers get a partner that positively impacts their company image, operations and, most importantly, their bottom line |
| 6 | Primary Contact Name | Primary Contact Name | Tim McCord |
| 7 | Primary Contact Title | Primary Contact Title | Director of Commerical - West |
| 8 | Primary Contact Email | Primary Contact Email | mccord@afflink.com |
| 9 | Primary Contact Phone | Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477 | 8067862094 |
| 10 | Primary Contact Fax | Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477 | |

| | | | |
|----|------------------------------|--|-----------------------------|
| 11 | Primary Contact Mobile | Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477 | |
| 12 | Secondary Contact Name | Secondary Contact Name | Aaron Wright |
| 13 | Secondary Contact Title | Secondary Contact Title | Pricing Manager |
| 14 | Secondary Contact Email | Secondary Contact Email | awright@afflink.com |
| 15 | Secondary Contact Phone | Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477 | 2053444235 |
| 16 | Secondary Contact Fax | Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477 | 2053440064 |
| 17 | Secondary Contact Mobile | Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477 | |
| 18 | Admin Fee Contact Name | Admin Fee Contact Name. This person is responsible for paying the admin fee to TIPS. | Shalandria White |
| 19 | Admin Fee Contact Email | Admin Fee Contact Email | swhite@afflink.com |
| 20 | Admin Fee Contact Phone | Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477 | 2053444235 |
| 21 | Purchase Order Contact Name | Purchase Order Contact Name. This person is responsible for receiving Purchase Orders from TIPS. | AFFLINK Customer Care |
| 22 | Purchase Order Contact Email | Purchase Order Contact Email | customerservice@afflink.com |
| 23 | Purchase Order Contact Phone | Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477 | 18002225521 |
| 24 | Company Website | Company Website (Format - www.company.com) | www.AFFLINK.com |
| 25 | Federal ID Number: | Federal ID Number also known as the Employer Identification Number. (Format - 12-3456789) | 63-1201794 |
| 26 | Primary Address | Primary Address | 1400 AFFLINK Place |
| 27 | Primary Address City | Primary Address City | Tuscaloosa |
| 28 | Primary Address State | Primary Address State (2 Digit Abbreviation) | AL |
| 29 | Primary Address Zip | Primary Address Zip | 35406 |

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|----|---------------------------|---|---|
| 30 | Search Words: | Please list search words to be posted in the TIPS database about your company that TIPS website users might search. Words may be product names, manufacturers, or other words associated with the category of award. YOU MAY NOT LIST NON-CATEGORY ITEMS. (Limit 500 words) (Format: product, paper, construction, manufacturer name, etc.) | 1-Ply Tissue, 2-Ply Tissue, Air Freshener, All Purpose Cleaner , Bath Tissue, Bathroom Tissue, Bowl Clip, Can Liner, Center-Pull Towel, C-Fold Towel, C-Pull , Degreaser, Deodorant Block, Deodorizer, Disinfectant Cleaner, Disinfectant Spray, Facial Tissue, Foam Handwash, Foam Soap, Furniture Polish, Glass Cleaner, Hand Roll Towel, Hand Sanitizer , Hand Soap, Hard Roll Towel, Hardwound Roll Towel, Household Roll Towel, Kitchen Roll Towels, Kitchen Towel, Liner, Lotion Skin Cleanser, M Towel, Metered Aerosol , M-Fold, Multifold Towel, Roll Towel, Scour Pad, Single fold Towel, Skin Cleanser, Soap Dispenser, Stainless Steel Cleaner , Standard Roll Bath Tissue, Tissue Jumbo, Tissue Std Bath, Toilet Tissue Jumbo, Trash Bag, Trash Container , Urinal Block, Urinal Mat, Urinal Screen , AFFEX, Napkins, Warewash, Coffee, Coffee Brewer, Dishwash Gel, Dishwash Soap, Dishwash, Foodservice Wipers, Dinnerware, Food Tray, Lids, Toaster, Urn, Creamer, Mat, Detergent, Bag, Paper Bag, Wrap, Steel Wool, Food Container, Straw, Deli, Fry, Spoon, Stir, Nacho, kit, Pizza, Knife, Knife, Fork, Teaspoon, Spork, Soup Spoon, Hot Cup, Cup, Sandwich Bag, Filter, Brewer, |
| 31 | Yes - No | Do you wish to be eligible to participate in a TIPS contract in which a TIPS member utilizes federal funds? (Non-Construction) | Yes |
| 32 | Yes - No | Certification of Residency (Required by the State of Yes Texas) The vendor's ultimate parent company or majority owner: (A) has its principal place of business in Texas; OR (B) employs at least 500 persons in Texas? | No |
| 33 | Company Residence (City) | Vendor's principal place of business is in the city of? | Tuscaloosa |
| 34 | Company Residence (State) | Vendor's principal place of business is in the state of? | AFFINK is located in Alabama but we have membership all over the country. Please refer to the dealer/re-seller listing |
| 35 | Felony Conviction Notice: | (Required by the State of Texas) My firm is, as outlined on PAGE 5 in the Instructions to Bidders document: (Questions 36 - 37) | (No Response Required) |
| 36 | Yes - No | A publicly held corporation; therefore, this reporting requirement is not applicable? | Yes |
| 37 | Yes - No | Is owned or operated by individual(s) who has/have been convicted of a felony? | No |

| | | | |
|----|-----------------------------------|--|------------------------|
| 38 | Pricing Information: | Pricing information section. (Questions 39 - 42) | (No Response Required) |
| 39 | Discount Offered | What is the MINIMUM percentage discount off of any item or service you offer to TIPS Members that is in your regular catalog (as defined in the RFP document), website, store or shelf pricing? This is a ceiling on your pricing and not a floor because, in order to be more competitive in the individual circumstance, you may offer a larger discount depending on the items or services purchased and the quantity at time of sale. Must answer with a number between 0% and 100%. | 20% |
| 40 | Yes - No | Pricing submitted includes the TIPS administration fee? | Yes |
| 41 | Yes - No | Vendor agrees to remit to TIPS the required administration fee? | Yes |
| 42 | Yes - No | Additional discounts to TIPS members for bulk quantities or scope of work? | Yes |
| 43 | Start Time | Average start time after receipt of customer order is ____ working days? | 5 |
| 44 | Years Experience | Company years experience in this category? | 35 |
| 45 | Resellers: | Does the vendor have resellers that it will name under this contract? (If applicable, vendor should download the Reseller/Dealers spreadsheet from the Attachments section, fill out the form and submit the document in the "Response Attachments" RESELLERS section. | Yes |
| 46 | Prices are guaranteed for? | Vendor agrees to honor the pricing discount off regular catalog (as defined in the RFP document), website, store or shelf pricing for the term of the award? | YES |
| 47 | Right of Refusal | Does the proposing vendor wish to reserve the right not to perform the awarded agreement with a TIPS member at your discretion? | Yes |
| 48 | NON-COLLUSIVE BIDDING CERTIFICATE | By submission of this bid or proposal, the Bidder certifies that: 1) This bid or proposal has been independently arrived at without collusion with any other Bidder or with any Competitor; 2) This bid or proposal has not been knowingly disclosed and will not be knowingly disclosed, prior to the opening of bids, or proposals for this project, to any other Bidder, Competitor or potential competitor; 3) No attempt has been or will be made to induce any other person, partnership or corporation to submit or not to submit a bid or proposal; 4) The person signing this bid or proposal certifies that he has fully informed himself regarding the accuracy of the statements contained in this certification, and under the penalties being applicable to the Bidder as well as to the person signing in its behalf. Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. | (No Response Required) |

- 49 CONFLICT OF INTEREST QUESTIONNAIRE - FORM CIQ If you have a conflict of interest as described in this form or the Local Government Code Chapter 176, cited therein- you are required to complete and file with TIPS, Richard Powell, 4845 US Highway 271 North, Pittsburg, Texas 75686 No
- You may find the Blank CIQ form on our website at:
- Copy and Paste the following link into a new browser or tab:
<https://www.tips-usa.com/assets/documents/docs/CIQ.pdf>
- Do you have any conflicts under this statutory requirement?
- 50 Filing of Form CIQ If yes (above), have you filed a form CIQ as directed here?
- 51 Regulatory Standing I certify to TIPS for the proposal attached that my company is in good standing with all governmental agencies Federal or state that regulate any part of our business operations. If not, please explain in the next attribute question. Yes
- 52 Regulatory Standing Regulatory Standing explanation of no answer.
- 53 Antitrust Certification Statements (Tex. Government Code § 2155.005) By submission of this bid or proposal, the Bidder certifies that: (No Response Required)
- I affirm under penalty of perjury of the laws of the State of Texas that:
- (1) I am duly authorized to execute this contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below;
 - (2) In connection with this bid, neither I nor any representative of the Company has violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15;
 - (3) In connection with this bid, neither I nor any representative of the Company has violated any federal antitrust law;
 - (4) Neither I nor any representative of the Company has directly or indirectly communicated any of the contents of this bid to a competitor of the Company or any other company, corporation, firm, partnership or individual engaged in the same line of business as the Company.

Instructions for Certification:

(No Response Required)

1. By agreeing to the form, the prospective lower tier participant is providing the certification set out on the form in accordance with these instructions.
2. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective lower tier participant knowingly rendered an erroneous certification in addition to other remedies available to the federal government, the department or agency with which this transaction originated may pursue available remedies, including suspension and / or debarment.
3. The prospective lower tier participant shall provide immediate written notice to the person to which this proposal is submitted if at any time the prospective lower tier participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
4. The terms "covered transaction," "debarred," "suspended," "ineligible," "lower tier covered transaction," "participants," "person," "primary covered transaction," "principal," "proposal" and "voluntarily excluded," as used in this clause, have the meanings set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. You may contact the person to which this proposal is submitted for assistance in obtaining a copy of those regulations.
5. The prospective lower tier participant agrees by submitting this form that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction originated.
6. The prospective lower tier participant further agrees by submitting this form that it will include this clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion-Lower Tier Covered Transaction" without modification in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible or voluntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the Nonprocurement List.
8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
9. Except for transactions authorized under paragraph 5 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible or voluntarily excluded from participation in this transaction, in addition to other remedies available to the federal government, the department or agency with which this transaction originated may pursue available remedies,

including suspension and / or debarment.

55 Suspension or Debarment Certification Debarment and Suspension (Executive Orders 12549 and 12689)—A contract award (see 2 CFR 180.220) must not be made to parties listed on the governmentwide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Yes

By submitting this offer and certifying this section, this bidder:
Certifies that no suspension or disbarment is in place, which would preclude receiving a federally funded contract as described above.

56 Non-Discrimination Statement and Certification In accordance with Federal civil rights law and U.S. Department of Agriculture (USDA) civil rights regulations and policies, the USDA, its Agencies, offices, and employees, and institutions participating in or administering USDA programs are prohibited from discriminating based on race, color, national origin, religion, sex, gender identity (including gender expression), sexual orientation, disability, age, marital status, family/parental status, income derived from a public assistance program, political beliefs, or reprisal or retaliation for prior civil rights activity, in any program or activity conducted or funded by USDA (not all bases apply to all programs). Remedies and complaint filing deadlines vary by program or incident.

Yes

Persons with disabilities who require alternative means of communication for program information (e.g., Braille, large print, audiotope, American Sign Language, etc.) should contact the responsible Agency or USDA's TARGET Center at (202) 720-2600 (voice and TTY) or contact USDA through the Federal Relay Service at (800) 877-8339. Additionally, program information may be made available in languages other than English.
To file a program discrimination complaint, complete the USDA Program Discrimination Complaint Form, AD-3027, found online at How to File a Program Discrimination Complaint and at any USDA office or write a letter addressed to USDA and provide in the letter all of the information requested in the form. To request a copy of the complaint form, call (866) 632-9992. Submit your completed form or letter to USDA by: (1) mail: U.S. Department of Agriculture, Office of the Assistant Secretary for Civil Rights, 1400 Independence Avenue, SW, Washington, D.C. 20250-9410; (2) fax: (202) 690-7442; or (3) email: program.intake@usda.gov.
(Title VI of the Education Amendments of 1972; Section 504 of the Rehabilitation Act of 1973; the Age Discrimination Act of 1975; Title 7 CFR Parts 15, 15a, and 15b; the Americans with Disabilities Act; and FNS Instruction 113-1, Civil Rights Compliance and Enforcement – Nutrition Programs and Activities)
USDA is an equal opportunity provider, employer, and lender.

Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. I

certify that in the performance of a contract with TIPS or its members, that our company will conform to the foregoing anti-discrimination statement and comply with the cited law and regulations.

57 2 CFR PART 200 Contract Provisions Explanation

Required Federal contract provisions of Federal Regulations for Contracts for contracts with ESC Region 8 and TIPS Members:

(No Response Required)

The following provisions are required to be in place and agreed if the procurement is funded in any part with federal funds.

The ESC Region 8 and TIPS Members is the subgrantee or Subrecipient by definition. The federal Rule numbering or identification below is only for reference purpose on this form and does not identify an actual Federal designation or location of the rule. The Rules are located in 2 CFR PART 200 - Appendix II to Part 200—Contract Provisions for Non-Federal Entity Contracts Under Federal Awards at 2 CFR PART 200.

In addition to other provisions required by the Federal agency or non-Federal entity, all contracts made by the non-Federal entity under the Federal award must contain provisions covering the following, as applicable.

58 2 CFR PART 200 (A) Contracts

Contracts for more than the simplified acquisition threshold currently set at \$150,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate. Notice: Pursuant to Federal Rule (A) above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members reserves all rights and privileges under the applicable laws and regulations with respect to this procurement in the event of breach of contract by either party.
Does vendor agree?

Yes

59 2 CFR PART 200 (B) Termination

Termination for cause and for convenience by the grantee or subgrantee including the manner by which it will be effected and the basis for settlement. (All contracts in excess of \$10,000)
Pursuant to Federal Rule (B) above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members reserves the right to terminate any agreement in excess of \$10,000 resulting from this procurement process for cause after giving the vendor an appropriate opportunity and up to 30 days, to cure the causal breach of terms and conditions. ESC Region 8 and TIPS Members reserves the right to terminate any agreement in excess of \$10,000 resulting from this procurement process for convenience with 30 days notice in writing to the awarded vendor. The vendor would be compensated for work performed and goods procured as of the termination date if for convenience of the ESC Region 8 and TIPS Members. Any award under this procurement process is not exclusive and the ESC Region 8 and TIPS reserves the right to purchase goods and services from other vendors when it is in the best interest of the ESC Region 8 and TIPS.
Does vendor agree?

Yes

| | | | |
|----|---|---|-----|
| 60 | 2 CFR PART 200 (G) Clean Air Act | <p>Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended—Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).</p> <p>Pursuant to Federal Rule (G) above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members requires that the proposer certify that during the term of an award by the ESC Region 8 and TIPS Members resulting from this procurement process the vendor agrees to the terms listed and referenced therein.</p> <p>Does vendor agree?</p> | Yes |
| 61 | 2 CFR PART 200 (H) Debarment and Suspension | <p>Debarment and Suspension (Executive Orders 12549 and 12689)—A contract award (see 2 CFR 180.220) must not be made to parties listed on the governmentwide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.</p> <p>Pursuant to Federal Rule (H) above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members requires the proposer certify that during the term of an award by the ESC Region 8 and TIPS Members resulting for this procurement process the vendor certifies that they are not debarred from receiving a contract from the federal government as provided therein.</p> <p>Does vendor agree?</p> | Yes |
| 62 | 2 CFR PART 200 (I) Byrd Anti-Lobbying Amendment | <p>Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)—Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.</p> <p>Pursuant to Federal Rule (I) above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members requires the proposer certify that during the term and after the awarded term of an award by the ESC Region 8 and TIPS Members resulting for this procurement process the vendor certifies to the terms included or referenced therein.</p> <p>Does vendor agree?</p> | Yes |

| | | | |
|----|---|--|-----|
| 63 | 2 CFR PART 200 Federal Rule (12) | <p>Federal Rule (12) Compliance with all applicable standards, orders, or requirements issued under section 306 of the Clean Air Act (42 U.S.C. 1857(h)), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 CFR part 15). (Contracts, subcontracts, and subgrants of amounts in excess of \$100,000)</p> <p>Pursuant to Federal Rule (12) above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members requires the proposer certify that in performance of the contracts, subcontracts, and subgrants of amounts in excess of \$100,000, the vendor will be in compliance with all applicable standards, orders, or requirements issued under section 306 of the Clean Air Act (42 U.S.C. 1857(h)), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 CFR part 15).</p> <p>Does vendor certify that it is in compliance with the Clean Air Act?</p> | Yes |
| 64 | 2 CFR PART 200 Procurement of Recovered Materials | <p>A non-Federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR part 247 that contain the highest percentage of recovered materials practicable, consistent with</p> <p>maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.</p> <p>Does vendor certify that it is in compliance with the Solid Waste Disposal Act as described above?</p> | Yes |

65 Indemnification

The ESC Region 8 and TIPS is a Texas Political Subdivision and a local governmental entity; therefore, is prohibited from indemnifying third parties pursuant to the Texas Constitution (Article 3, Section 52) except as specifically provided by law or as ordered by a court of competent jurisdiction. A provision in a contract to indemnify or hold a party harmless is a promise to pay for any expenses the indemnified party incurs, if a specified event occurs, such as breaching the terms of the contract or negligently performing duties under the contract. Article III, Section 49 of the Texas Constitution states that "no debt shall be created by or on behalf of the State ... " The Attorney General has counseled that a contractually imposed obligation of indemnity creates a "debt" in the constitutional sense. Tex. Att'y Gen. Op. No. MW-475 (1982). Contract clauses which require the System or institutions to indemnify must be deleted or qualified with "to the extent permitted by the Constitution and Laws of the State of Texas." Liquidated damages, attorney's fees, waiver of vendor's liability, and waiver of statutes of limitations clauses should also be deleted or qualified with "to the extent permitted by the Constitution and laws of State of Texas." Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. Do you agree to these terms?

Yes

66 Remedies

The parties shall be entitled to exercise any right or remedy available to it either at law or in equity, subject to the choice of law, venue and service of process clauses limitations agreed herein. Nothing in this agreement shall commit the TIPS to an arbitration resolution of any disagreement under any circumstances. Any Claim arising out of or related to the Contract, except for those specifically waived under the terms of the Contract, may, after denial of the Board of Directors, be subject to mediation at the request of either party. Any issues not resolved hereunder must be referred to non-binding mediation to be conducted by a mutually agreed upon mediator as a prerequisite to the filing of any lawsuit over such issue(s). The parties shall share the mediator's fee and any associated filing fee equally. Mediation shall be held in Camp or Titus County, Texas. Agreements reached in mediation shall be reduced to writing, and will be subject to the approval by the District's Board of Directors, signed by the Parties if approved by the Board of Directors, and, if signed, shall thereafter be enforceable as provided by the laws of the State of Texas. Do you agree to these terms?

Yes, I Agree

67 Remedies Explanation of No Answer

| | | | |
|----|---|--|--------------|
| 68 | Choice of Law | <p>This agreement and any addenda or other additions and all contracts or awards resulting from this procurement process, however described, shall be governed by, construed and enforced in accordance with the laws of the State of Texas, regardless of any conflict of laws principles.</p> <p>Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. Do you agree to these terms?</p> | Yes |
| 69 | Jurisdiction and Service of Process | <p>Any Proceeding arising out of or relating to this procurement process or any contract issued by TIPS resulting from or any contemplated transaction shall be brought in a court of competent jurisdiction in Camp County, Texas and each of the parties irrevocably submits to the exclusive jurisdiction of said court in any such proceeding, waives any objection it may now or hereafter have to venue or to convenience of forum, agrees that all claims in respect of the Proceeding shall be heard and determined only in any such court, and agrees not to bring any proceeding arising out of or relating to this procurement process or any contract resulting from or any contemplated transaction in any other court. The parties agree that either or both of them may file a copy of this paragraph with any court as written evidence of the knowing, voluntary and freely bargained for agreement between the parties irrevocably to waive any objections to venue or to convenience of forum. Process in any Proceeding referred to in the first sentence of this Section may be served on any party anywhere in the world. Venue clauses in contracts with TIPS members may be determined by the parties.</p> <p>Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. Do you agree to these terms?</p> | Yes |
| 70 | Alternative Dispute Resolution | <p>Prior to filing of litigation, the parties may select non-binding mediation as a method of conflict resolution for issues arising out of or relating to this procurement process or any contract resulting from or any contemplated transaction. The parties agree that if nonbinding mediation is chosen as a resolution process, the parties must agree to the chosen mediator(s) and that all mediation venue shall be at a location in Camp or Titus, County, Texas agreed by the parties. The parties agree to share equally the cost of the mediation process and venue cost.</p> <p>Do you agree to these terms?</p> | Yes, I Agree |
| 71 | Alternative Dispute Resolution Explanation of No Answer | | |
| 72 | Infringement(s) | <p>The successful vendor will be expected to indemnify and hold harmless the TIPS and its employees, officers, agents, representatives, contractors, assignees and designees from any and all third party claims and judgments involving infringement of patent, copyright, trade secrets, trade or service marks, and any other intellectual or intangible property rights attributed to or claims based on the Vendor's proposal or Vendor's performance of contracts awarded and approved.</p> | Yes, I Agree |

Do you agree to these terms?

73 Infringement(s) Explanation of No Answer

74 Acts or Omissions

The successful vendor will be expected to indemnify and hold harmless the TIPS, its officers, employees, agents, representatives, contractors, assignees and designees from and against any and all liability, actions, claims, demands or suits, and all related costs, attorney's fees and expenses arising out of, or resulting from any acts or omissions of the vendor or its agents, employees, subcontractors, or suppliers in the execution or performance of any agreements ultimately made by TIPS and the vendor.
Do you agree to these terms?

Yes, I Agree

75 Acts or Omissions Explanation of No Answer

76 Contract Governance

Any contract made or entered into by the TIPS is subject to and is to be governed by Section 271.151 et seq, Tex Loc Gov't Code. Otherwise, TIPS does not waive its governmental immunities from suit or liability except to the extent expressly waived by other applicable laws in clear and unambiguous language.

Yes

77 Payment Terms and Funding Out Clause

Payment Terms:
TIPS or TIPS members shall not be liable for interest or late payment fees on past due balances at a rate higher than permitted by the laws or regulations of the jurisdiction of the TIPS Member.

Yes

Funding Out Clause:
Vendor agrees to abide by the laws and regulations, including Texas Local Government Code § 271.903, or any statutory or regulatory limitations of the jurisdiction of any TIPS Member which governs contracts entered into by the Vendor and TIPS or a TIPS Member that requires all contracts approved by TIPS or a TIPS Member are subject to the budgeting and appropriation of currently available funds by the entity or its governing body.
See statute(s) for specifics or consult your legal counsel.
Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered.
Do you agree to these terms?

78 Insurance and Fingerprint Requirements Information

Insurance

If applicable and your staff will be on TIPS member premises for delivery, training or installation etc. and/or with an automobile, you must carry automobile insurance as required by law. You may be asked to provide proof of insurance.

Fingerprint

It is possible that a vendor may be subject to Chapter 22 of the Texas Education Code. The Texas Education Code, Chapter 22, Section 22.0834. Statutory language may be found at: <http://www.statutes.legis.state.tx.us/>

If the vendor has staff that meet both of these criterion:
(1) will have continuing duties related to the contracted services; and

(2) has or will have direct contact with students

Then you have "covered" employees for purposes of completing the attached form.

TIPS recommends all vendors consult their legal counsel for guidance in compliance with this law. If you have questions on how to comply, see below. If you have questions on compliance with this code section, contact the Texas Department of Public Safety Non-Criminal Justice Unit, Access and Dissemination Bureau, FAST-FACT at

NCJU@txdps.state.tx.us and you should send an email identifying you as a contractor to a Texas Independent School District or ESC Region 8 and TIPS. Texas DPS phone number is (512) 424-2474.

See form in the next attribute to complete entitled:

Texas Education Code Chapter 22 Contractor Certification for Contractor Employees

(No Response Required)

79 Texas Education Code Chapter 22 Contractor Certification for Contractor Employees

Introduction: Texas Education Code Chapter 22 requires entities that contract with school districts to provide services to obtain criminal history record information regarding covered employees. Contractors must certify to the district that they have complied. Covered employees with disqualifying criminal histories are prohibited from serving at a school district.

Definitions: Covered employees: Employees of a contractor or subcontractor who have or will have continuing duties related to the service to be performed at the District and have or will have direct contact with students. The District will be the final arbiter of what constitutes direct contact with students. Disqualifying criminal history: Any conviction or other criminal history information designated by the District, or one of the following offenses, if at the time of the offense, the victim was under 18 or enrolled in a public school:

(a) a felony offense under Title 5, Texas Penal Code; (b) an offense for which a defendant is required to register as a sex offender under Chapter 62, Texas Code of Criminal Procedure; or (c) an equivalent offense under federal law or the laws of another state.

I certify that:

NONE (Section A) of the employees of Contractor and any subcontractors are covered employees, as defined above. If this box is checked, I further certify that Contractor has taken precautions or imposed conditions to ensure that the employees of Contractor and any subcontractor will not become covered employees. Contractor will maintain these precautions or conditions throughout the time the contracted services are provided.

OR

SOME (Section B) or all of the employees of Contractor and any subcontractor are covered employees. If this box is checked, I further certify that:

(1) Contractor has obtained all required criminal history record information regarding its covered employees. None of the covered employees has a disqualifying criminal history.

(2) If Contractor receives information that a covered employee subsequently has a reported criminal history, Contractor will immediately remove the covered employee from contract duties and notify the District in writing within 3 business days.

(3) Upon request, Contractor will provide the District with the name and any other requested information of covered employees so that the District may obtain criminal history record information on the covered employees.

(4) If the District objects to the assignment of a covered employee on the basis of the covered employee's criminal history record information, Contractor agrees to discontinue using that covered employee to provide services at the District.

Noncompliance or misrepresentation regarding this certification may be grounds for contract termination.

80 Solicitation Deviation/Compliance

Does the vendor agree with the General Conditions Standard Terms and Conditions or Item Specifications listed in this proposal invitation? Yes

- | | | | |
|----|--|---|-----|
| 81 | Solicitation Exceptions/Deviations Explanation | <p>If the bidder intends to deviate from the General Conditions Standard Terms and Conditions or Item Specifications listed in this proposal invitation, all such deviations must be listed on this attribute, with complete and detailed conditions and information included or attached.</p> <p>TIPS will consider any deviations in its proposal award decisions, and TIPS reserves the right to accept or reject any bid based upon any deviations indicated below or in any attachments or inclusions.</p> <p>In the absence of any deviation entry on this attribute, the proposer assures TIPS of their full compliance with the Standard Terms and Conditions, Item Specifications, and all other information contained in this Solicitation.</p> | |
| 82 | Agreement Deviation/Compliance | Does the vendor agree with the language in the Vendor Agreement? | Yes |
| 83 | Agreement Exceptions/Deviations Explanation | <p>If the proposing Vendor desires to deviate from the Vendor Agreement language, all such deviations must be listed on this attribute, with complete and detailed conditions and information included. TIPS will consider any deviations in its proposal award decisions, and TIPS reserves the right to accept or reject any proposal based upon any deviations indicated below. In the absence of any deviation entry on this attribute, the proposer assures TIPS of their full compliance with the Vendor Agreement.</p> | |

Line Items

Response Total: \$0.00

REFERENCES

Please provide three (3) references, preferably from school districts or other governmental entities who have used your services within the last three years. Additional references may be required. DO NOT INCLUDE TIPS EMPLOYEES AS A REFERENCE.

You may provide more than three (3) references.

| Entity Name | Contact Person | Email | Phone |
|-------------------------------|----------------|--------------------------|--------------|
| Ventura Foods | Orlano Love | olove@venturafoods.com | 714-257-3976 |
| Life.Church | Trevor Davis | trevor.davis@life.church | 405-818-0717 |
| Henrico County Public Schools | Al Cisrochi | | 804-652-3620 |
| City of Kansas City | Art Roberson | Art.Roberson@kcmo.org | 816-513-0778 |
| University of Missouri | Wade Jadwin | jadwinw@unsystem.edu | 573-341-4049 |
| | | | |
| | | | |
| | | | |
| | | | |

Resellers - Dealers

| Reseller/Dealer Name | Address | City | State | Zip | Contact Name | Contact Email | Contact Phone | Contact Fax | Company Website |
|---|------------------------------------|------------------|-------|-------|--------------------|---------------|----------------|----------------|------------------------------------|
| 1SOURCE | 1835 Nonconnah Blvd Suite 169 | Memphis | TN | 38132 | Laurita Jackson | | (901) 521-1612 | (901) 888-4455 | http://mempchemical.com |
| 360 OFFICE SOLUTIONS, INC. | 3676 Pierce Parkway | Billings | MT | 59106 | | | (406) 248-7881 | (406) 248-2108 | |
| 360 OFFICE SOLUTIONS, INC.-HELENA | 802 Front Street | Helena | MT | 59601 | | | (406) 248-7881 | | |
| 360 OFFICE SOLUTIONS, INC.-POWELL | 265 N. Bent Street | Powell | WY | 82435 | | | (307) 754-4154 | | |
| A & L SALES, INC. | 111 Dr. Bowen Street | Belle Chasse | LA | 70037 | | | (504) 394-3840 | (504) 394-3606 | http://www.alsales.net/ |
| A&W SUPPLY INC | 10653 Dutchtown Road | Knoxville | TN | 37932 | Rick Shankles | | (865) 966-1133 | (865) 671-1126 | http://www.awos.com/ |
| A-1 CHEMICAL PRODUCTS | 1634 N. Parkway | Jackson | TN | 38301 | Kyle Goethals | | (731) 424-1717 | (731) 424-6826 | http://www.a1chemical.com |
| AAA BUSINESS SUPPLIES & INTERIORS | 325 Mendell St | San Francisco | CA | 94124 | Steve Danziger | | (415) 821-4430 | (415) 821-2601 | |
| ABALINE SUPPLY, INC. | 59 Hook Road | Bayonne | NJ | 07002 | | | (732) 582-0200 | (732) 582-0241 | http://www.abalinesupply.com |
| ABLE PAPER & JANITORIAL SUPPLIES INC. | 8200 Utah St. | Merrillville | IN | 46410 | Chad Sams | | (219) 947-0999 | (219) 947-9333 | http://WWW.APJSUPPLY.COM |
| ACE PAPER COMPANY | 2835 E. Washington | Los Angeles | CA | 90023 | Jeff Kaplowitz | | (323) 268-1900 | (323) 262-5144 | http://www.acepaper.com |
| ADMIRAL EXPRESS | 1823 N. Yellowwood Ave | Broken Arrow | OK | 74012 | | | (918) 249-4038 | | |
| ADVANCED SUPPLY COMPANY INC | 3045 Union Road | White House | TN | 37188 | Sara Lumley-Leitch | | (615) 386-0404 | (615) 386-0477 | http://advancedsupplyco.net/ |
| ALLIED PAPER COMPANY | 5700 Plauche Court | New Orleans | LA | 70123 | Irel Sears | | (504) 733-5700 | (504) 733-4949 | http://www.alliedpapercompany.com |
| AMERICAN PACKAGING CO. | 1515 Alvarado Street | San Leandro | CA | 94577 | Kaye Leedham | | (510) 877-9000 | (510) 877-9500 | http://www.amerpkg.com |
| AMERICAN PAPER & PACKAGING | N112 W18810 Mequon Rd. | Germantown | WI | 53022 | Bill Sarles | | (414) 462-8560 | (414) 462-4025 | http://www.americanpaper.com |
| AMERICAN SUPPLY COMPANY | P.O. Box 2026 | Salinas | CA | 93902 | Dave Molinari | | (831) 424-1928 | (831) 424-5251 | |
| AMERISOURCE INDUSTRIAL SUPPLY CO, INC. | 1600 E Grand Blvd. Suite 300 | Detroit | MI | 48211 | | | (313) 924-0696 | (313) 924-0697 | |
| AMERISOURCE INDUSTRIAL SUPPLY CO, INC.-IL | 217 E 171St Street | Harvey | IL | 60426 | | | | | |
| AMERISOURCE INDUSTRIAL SUPPLY CO, INC.-MI | 9145 Vincent St. | Detroit | MI | 48211 | | | | | |
| AMERISOURCE INDUSTRIAL SUPPLY CO, INC.-TN | 3090-3094 Fleetbrook Drive | Memphis | TN | 38116 | | | | | |
| AMERISOURCE INDUSTRIAL SUPPLY CO, INC.-WI | N936 Craftsmen Drive | Greenville | WI | 54942 | | | | | |
| AMW PACKAGING | 5640 S. 32Nd Street | Phoenix | AZ | 85040 | Chuck Farguson | | | | |
| ANCHOR PAPER CO | 480 Broadway | Saint Paul | MN | 55101 | Adam Bjerke | | (651) 298-1311 | (651) 298-0060 | |
| APAC PAPER & PACKAGING CORPORATION | P.O. Box 640 | Allen Park | MI | 48101 | Keith Maurice | | (313) 982-6400 | (313) 982-9900 | http://www.apacpaper.com |
| AREA DISTRIBUTORS | P. O. Box 8589 | San Jose | CA | 95155 | Kelly Ryan | | (408) 975-7733 | (408) 975-7739 | http://www.aredistributing.com |
| AREA DISTRIBUTORS NORTHWEST | 6719 East Marigold Way S | Seattle | WA | 98108 | Kevin Ryan | | (408) 975-7740 | (408) 287-8761 | http://www.aredistributing.com |
| AREA DISTRIBUTORS, INC (QUINCY, IL) | 218 Vermont St. | Quincy | IL | 62306 | | | (217) 223-3600 | (217) 223-2833 | http://WWW.AREADISTRIBUTORS.COM |
| AREA DISTRIBUTORS-CENTRAL CASH & CARRY | P.O. Box 8108 | San Jose | CA | 95155 | Kevin Ryan | | (408) 975-2485 | (408) 975-7661 | |
| ARMCHEM INTERNATIONAL | 3563 NW 53Rd Court | Fort Lauderdale | FL | 33309 | Andy Brahms | | (888) 276-2436 | | |
| ARNOLD'S FACTORY SUPPLIES | 3101 Washington Boulevard | Baltimore | MD | 21230 | Mick Arnold | | (410) 646-3200 | (410) 646-0905 | |
| ASSOCIATED PACKAGING (GEORGIA) | 4365 Industrial Access | Douglasville | GA | 30134 | Kevin Walton | | (770) 577-1115 | (770) 577-6745 | http://www.associatedpackaging.com |
| ASSOCIATED PACKAGING (LOUISVILLE) | 3795 New Burg Rd | Louisville | KY | 40218 | | | (502) 413-0751 | | |
| ASSOCIATED PACKAGING (MEMPHIS) | 4800 Southridge Blvd Suite 17 | Memphis | TN | 38141 | | | (901) 365-1897 | (901) 365-6907 | http://www.associatedpackaging.com |
| ASSOCIATED PACKAGING (N. CAROLINA) | 2049 Old Mtn. Rd. | Statesville | NC | 28677 | Beth Fox | | (704) 872-2491 | (704) 872-2491 | http://www.associatedpackaging.com |
| ASSOCIATED PACKAGING (NO.CALIFORNIA) | 2540 Station Dr. , Suite D | Stockton | CA | 95215 | | | (209) 944-7278 | (209) 944-7284 | http://www.associatedpackaging.com |
| ASSOCIATED PACKAGING (ROANOKE) | 5330 Peters Creek Road | Roanoke | VA | 24019 | Beth Fox | | (540) 265-0078 | (540) 265-0978 | http://www.associatedpackaging.com |
| ASSOCIATED PACKAGING (SALT LAKE) | 4980 West Amelia Earhart Dr. Ste D | Salt Lake City | UT | 84116 | | | (801) 355-0511 | (801) 355-1467 | http://www.associatedpackaging.com |
| ASSOCIATED PACKAGING (SOUTHERN CA) | 12453 E. Florence Ave. | Santa Fe Springs | CA | 90670 | | | (562) 944-4144 | (562) 944-6277 | http://www.associatedpackaging.com |
| ASSOCIATED PACKAGING (TAMPA) | 5250 Eagle Trail Drive Suite B | Tampa | FL | 33634 | | | (813) 889-9435 | (813) 877-3487 | http://www.associatedpackaging.com |
| ASSOCIATED PACKAGING (TENNESSEE) | 435 Calvert Drive (Headquarters) | Gallatin | TN | 37066 | Kevin Walton | | (615) 452-2131 | (615) 452-7890 | http://www.associatedpackaging.com |
| ASSOCIATED PACKAGING (TEXAS) | 2901 Executive Drive | Mesquite | TX | 75149 | | | (972) 285-2424 | (972) 285-7406 | http://www.associatedpackaging.com |
| ATLANTIC CORP PKG & SUP CHARLESTON | 101 Spaniel Lane | Summerville | SC | 29483 | | | (888) 888-6280 | | http://www.atlanticpkg.com |
| ATLANTIC CORP PKG & SUP- GREENSBORO | 4229 Beechwood Drive | Greensboro | NC | 27410 | | | (336) 668-0081 | (336) 605-9366 | http://www.atlanticpkg.com |
| ATLANTIC CORP PKG & SUP- HICKORY | P.O. Box 2303 | Hickory | NC | 28603 | Mike Clapp | | (828) 328-1886 | (828) 327-2410 | http://www.atlanticpkg.com |
| ATLANTIC CORP PKG & SUP TABOR CITY | 1202 East 5Th Street | Tabor City | NC | 28463 | Eric Farmer | | (800) 672-1022 | | http://www.atlanticpkg.com |
| ATLANTIC CORP PKG & SUP- WILMINGTON | 806 North 23Rd Street | Wilmington | NC | 28405 | | | (910) 343-0624 | (910) 763-5421 | http://www.atlanticpkg.com |
| ATLANTIC CORP PKG & SUP-GREENVILLE | P.O. Box 1010 | Duncan | SC | 29334 | Stewart Whitmire | | (864) 439-8189 | (864) 439-3463 | http://www.atlanticpkg.com |
| ATLANTIC CORP PKG & SUPPLY - BURGAW | 151 Industrial Drive | Burgaw | NC | 28425 | | | (800) 969-4449 | | http://www.atlanticpkg.com |
| ATLANTIC CORP PKG & SUPPLY - HAZLETON, PA | 434 S Poplar St | Hazleton | PA | 18201 | | | | | |
| ATLANTIC CORP PKG & SUPPLY - STURGIS MI | 500 International Way | Sturgis | MI | 49091 | | | | | |
| ATLANTIC CORP PKG & SUPPLY ATLANTA | 3045-100 Chastain Meadows Parkway | Marietta | GA | 30066 | | | (888) 880-9633 | | http://www.atlanticpkg.com |
| ATLANTIC CORP PKG & SUPPLY RALEIGH | 165 Weathers Street | Youngsville | NC | 27596 | | | (888) 843-9539 | | http://www.atlanticpkg.com |
| ATLANTIC CORPORATION | P. O. Box 60002 | Charlotte | NC | 28260 | Stewart Whitmire | | (704) 588-1400 | (704) 588-9916 | http://www.atlanticpkg.com |
| ATLANTIC DOMINION - CAROLINAS DIVISION | 3641 Legion Rd | Hope Mills | NC | 28348 | | | | | |
| ATLANTIC DOMINION DISTRIBUTORS | 5400 Virginia Beach Blvd | Virginia Beach | VA | 23462 | Kevin Barney | | (757) 497-1001 | (757) 499-0984 | |
| ATLANTIC PRINTING | 1108 E. 5Th Street | Tabor City | NC | 28463 | Linda Jacobs | | (910) 653-3153 | (910) 653-3536 | http://www.atlanticpkg.com |
| ATLANTIC PUBLISHING AND PAPER | 1108 E.5Th Street | Tabor City | NC | 28463 | Bill Balkcum | | (910) 653-3153 | (910) 653-9440 | http://www.atlanticpkg.com |
| AVM ENTERPRISES, INC. | 8923 Transport Lane | Ooltewah | TN | 37363 | | | (423) 847-4700 | (423) 847-4701 | http://www.goavm.com |
| A-Z JANITORIAL SUPPLY | 40 Berry Road | Washington | PA | 15301 | Ed Agnew | | (724) 222-1710 | (724) 222-2096 | |
| A-Z OFFICE RESOURCE, INC. | P.O. Box 1317 | Columbia | TN | 38402 | | | (931) 388-1536 | (931) 388-2008 | http://www.azorinc.com |

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| BARRETT FISHER CO | 800 Jr Miller Blvd | Owensboro | KY | 42303 | Tim Bertram | (270) 683-6126 | (270) 683-2672 | |
| BAY CITY SUPPLY | P.O. Box 2073 | Bellingham | WA | 98227 | Marty Jelinski | (360) 671-7400 | (360) 671-7929 | http://www.baycitysupply.com |
| BEACH CHEMICAL | 1356 London Bridge Road | Virginia Beach | VA | 23453 | John Parker | (757) 427-2002 | (757) 430-1663 | http://www.beachchemical.com |
| BLACK HILLS CHEMICAL & JANITORIAL | 1741 E Anamosa St | Rapid City | SD | 57703 | Mike Voigt | (605) 342-0788 | (605) 342-0830 | http://www.blackhillschemical.com |
| BLUE RIBBON SUPPLY | 451 E. Jamie Ct. | South San Francisco | CA | 94080 | John Dilena | (650) 873-3500 | (650) 588-7061 | |
| BRAWNER PAPER COMPANY, INC. | P.O. Box 15272 | Houston | TX | 77220 | | (713) 675-6584 | (713) 673-6923 | http://www.brawnerpaper.com |
| BROWARD PAPER & PACKAGING, INC. | P.O. Box 5447 | Fort Lauderdale | FL | 33310 | | (954) 776-6272 | (954) 489-6400 | http://www.browardpaper.com |
| BUFFALO PAPER AND TWINE CO. (BRANCH OF CHUDY PAPER) | 2615 Walden Ave | Cheektowaga | NY | 14225 | | (716) 825-7236 | (716) 825-0319 | |
| BUTLER BROS. | P.O. Box 1375 | Lewiston | ME | 04243 | Patrick Butler | (207) 784-6875 | (207) 786-8820 | http://www.butlerbros.com |
| BUTLER-DEARDEN PAPER SERVICE, INC. | P.O. Box 1069 | Boylston | MA | 01505 | | (508) 869-9000 | (508) 869-0211 | http://www.butlerdearden.com |
| C & S CLEANING SUPPLY, LLC | 3321 Moore Road | Jonesboro | AR | 72401 | | (870) 932-5560 | (870) 932-2548 | http://www.cscleaningsupply.com |
| C&C JANITORIAL SUPPLIES, INC. | 665 New Britain Avenue | Newington | CT | 06111 | | (860) 594-4200 | (860) 594-4250 | http://www.ccsupplies.com |
| CAPITAL SUPPLY CO. | 115 Castle Road | Secaucus | NJ | 07094 | Steven Falco | (212) 307-6600 | (212) 307-4040 | |
| CARDINAL OFFICE PRODUCTS, INC. | 576 East Main Street | Frankfort | KY | 40601 | | (502) 875-3300 | (800) 539-4325 | |
| CARDINAL OFFICE PRODUCTS, INC.-BOWLING GREEN | 500 Corvette Way | Bowling Green | KY | 42101 | | | | |
| CARDINAL OFFICE PRODUCTS, INC.-INDIANA | 409 Walnut Street | Lawrenceburg | IN | 47025 | | | | |
| CARPENTER PAPER COMPANY | 4436 Dahlman Ave. | Omaha | NE | 68107 | Randy Nash | (402) 731-2222 | (402) 731-2156 | http://www.carpenterpaper.com |
| CARTER PAPER & PACKAGING | P.O. Box 1349 | Peoria | IL | 61654 | Kenneth Bachelor | (309) 637-7711 | (309) 637-7748 | http://www.carterpaper.com |
| CENTRAL SUPPLY COMPANY OF SOUTHWEST ALABAMA, INC. | 154 Ivey Street | Monroeville | AL | 36460 | | (251) 575-4858 | (251) 575-2403 | http://www.central-web.com |
| CHUDY PAPER COMPANY, INC. | 2615 Walden Ave. | Cheektowaga | NY | 14225 | | (716) 825-1935 | (716) 825-0319 | http://www.chudypaper.com |
| CIRCLE JANITORIAL | 5 East 12Th Street | Paterson | NJ | 07524 | Daniel Quiles | (973) 345-1212 | (973) 345-1975 | http://www.circlejanitorial.com |
| CLEAN SWEEP SUPPLY CO. | 7171 Telegraph Road | Montebello | CA | 90640 | Sina Salamat | (323) 887-7777 | (323) 887-6677 | |
| CLEANING IDEAS | P. O. Box 7269 | San Antonio | TX | 78207 | Randall Davis | (210) 227-9161 | (210) 224-2169 | http://www.cleaningideas.com |
| CLEARFIELD WHOLESALE PAPER CO., INC | P.O. Box 166 | Clearfield | PA | 16830 | | (814) 765-7839 | (814) 765-8919 | http://www.cwp-online.com |
| COAST BROTHERS | 6511 43Rd Street North, Unit 1807 | Pinellas Park | FL | 33781 | Patrick Collins | (727) 525-3866 | (727) 528-9659 | http://www.coastbrothers.com |
| COLEMAN TAPE SPECIALTIES | 1195 Columbia Blvd. | Longview | WA | 98632 | Deanna Bissett | (360) 577-7757 | (360) 577-8311 | |
| COLMAN-WOLF SANITARY SUPPLY COMPANY | 719 Griswold St #2100 | Detroit | MI | 48226 | Doug Sherry | (586) 779-5500 | (586) 779-5505 | http://www.theprofgroup.com |
| COLONY PAPERS, INC. | P. O. Box 2243 | York | PA | 17405 | | (717) 764-5088 | (717) 764-5567 | http://www.colonypapers.com |
| COLUMBUS PAPER & CHEMICAL INC. | P.O. Box 8367 | Columbus | MS | 39705 | Karyn Sanders | (662) 328-6730 | (662) 328-4606 | |
| COMPLETE OFFICE OF CALIFORNIA, INC. | 12724 Moore St | Cerritos | CA | 90703 | | (714) 880-1222 | | |
| COMPLETE OFFICE OF WASHINGTON LLC | 11521 E. Marginal Way S Ste 100 | Tukwila | WA | 98168 | | (206) 628-0059 | (206) 628-8366 | |
| COMPLETE OFFICE OF WISCONSIN, INC. | N115 Wi8500 Edison Drive | Germantown | WI | 53022 | | (262) 255-5500 | (262) 255-4695 | |
| COMPLETE SUPPLY | P.O. Box 561523 | Dallas | TX | 75356 | David Bahcall | | | |
| CONRAD ENTERPRISES, INC. | 301 Sand Island Acc Rd. | Honolulu | HI | 96819 | | | | http://www.cehawaii.com |
| CONSOLIDATED PAPER GROUP | P.O. Box 51866 | Bowling Green | KY | 42102 | Tim Bertram | (270) 842-6502 | (270) 842-5774 | http://www.conpaper.com |
| CONSUMERS INTERSTATE CORP. | 2 Consumers Ave. | Norwich | CT | 06360 | John Twomey | (860) 889-8481 | (860) 886-6537 | http://www.SuperSupplies.com |
| CONTAINER CONSULTING SERVICE INC. | 455 Mayock Rd | Gilroy | CA | 95020 | William Trefts | (408) 842-1919 | (408) 842-5339 | http://CCS-PACKAGING.COM |
| CONTRACT CLEANERS SUPPLY, INC. | 15 Portland Road | Conshohocken | PA | 19428 | | (610) 825-1060 | (610) 825-2117 | http://www.contractcleanerssupply.com |
| COPACO - BENMAR | 3325 Aronov Ave | Montgomery | AL | 36108 | Richard Kennedy | (706) 689-2672 | (706) 689-1452 | http://www.copacoinc.com |
| COPACO - COLUMBUS | P. O. Box 6369 | Columbus | GA | 31917 | Jeff Price | (706) 689-1361 | (706) 689-1452 | http://www.copacoinc.com |
| COPACO - MID-STATE | PO Box 6369 | Columbus | GA | 31917 | Stephen Greenblatt | (800) 763-0173 | (478) 781-4777 | http://www.copacoinc.com |
| CROWN PRODUCTS COMPANY | 450 Nepperhan Avenue | Yonkers | NY | 10701 | Peter Mollo | (914) 968-2222 | (914) 968-0029 | http://www.CrownProducts.com |
| D & G SALES | 1020 North Bloomington | Lowell | AR | 72745 | Eileen Passanise | (479) 659-0299 | (479) 659-0541 | |
| DAY-PAK, INC. | P. O. Box 363 | Dayton | OH | 45409 | | (937) 294-7311 | (937) 294-5314 | http://www.daypak.com |
| DESANTIS JANITOR SUPPLY | 100 Mead Ave. | Meadville | PA | 16335 | Shannon DeSantis | (814) 724-2508 | (814) 337-0551 | http://www.desantissolutions.com |
| DUMOUCHEL PAPER CO., THE | P. O. Box 1185 | Waterbury | CT | 06721 | | (203) 756-7261 | (203) 591-5031 | http://www.dumo.com |
| EAGLE PAPER COMPANY, INC. | 1031 Lexington Road | Louisville | KY | 40204 | | (502) 585-4026 | (502) 585-2645 | http://www.eaglepaper.com |
| EAKES OFFICE SOLUTIONS | 3636 W Stolley Park Rd Ste. C | Grand Island | NE | 68803 | Paul McKinney | (308) 382-8026 | (308) 382-7401 | |
| EAKES OFFICE SOLUTIONS - BEATRICE | 1803 N 6Th St | Beatrice | NE | 68310 | | (402) 228-7202 | (402) 228-0262 | |
| EAKES OFFICE SOLUTIONS - COLUMBUS | 2911 13Th St | Columbus | NE | 68601 | | (402) 564-2679 | (402) 564-0295 | |
| EAKES OFFICE SOLUTIONS - FREMONT | 2630 N Yager Rd., #501 | Fremont | NE | 68025 | | (402) 941-5001 | (402) 941-5002 | |
| EAKES OFFICE SOLUTIONS - GRAND ISLAND | 617 W. 3Rd St | Grand Island | NE | 68801 | | (308) 382-8026 | (308) 382-7401 | |
| EAKES OFFICE SOLUTIONS - HASTINGS | 839 W 2Nd St | Hastings | NE | 68901 | | (402) 463-6780 | (402) 463-6802 | |
| EAKES OFFICE SOLUTIONS - KEARNEY | 2401 Avenue A | Kearney | NE | 68847 | | (308) 234-2538 | (308) 234-2540 | |
| EAKES OFFICE SOLUTIONS - LINCOLN | 110 N 35Th St | Lincoln | NE | 68503 | | (402) 438-6700 | (402) 438-6701 | |
| EAKES OFFICE SOLUTIONS - MCCOOK | 120 Norris Ave | Mc Cook | NE | 69001 | | (308) 345-5447 | (308) 345-5237 | |
| EAKES OFFICE SOLUTIONS - NORFOLK | 201 South 1st Street | Norfolk | NE | 68701 | | (402) 371-4181 | (402) 371-5039 | |
| EAKES OFFICE SOLUTIONS - NORTH PLATTE | 520 N. Vine | North Platte | NE | 69101 | | (308) 534-7800 | (308) 534-3936 | |
| EAKES OFFICE SOLUTIONS - OMAHA | 8402 S 117Th Street Ste 200 | La Vista | NE | 68128 | | (402) 898-3017 | (402) 898-3265 | |
| EAKES OFFICE SOLUTIONS - YORK | 710 North Lincoln Avenue | York | NE | 68467 | | (402) 362-5442 | (402) 362-7530 | |
| EATON OFFICE SUPPLY COMPANY, INC. | 180 John Glenn Dr | Buffalo | NY | 14228 | | | | http://www.eatonofficesupply.com |
| ECONOMY PRODUCTS & SOLUTIONS | 1175 East Main Street | Rochester | NY | 14609 | Tim Wesley | (585) 482-5340 | (585) 482-2089 | http://www.economypaper.com |
| ELGIN PAPER COMPANY | 1025 North Mclean Boulevard | Elgin | IL | 60123 | Patrick Funk | (847) 741-0137 | (847) 741-0293 | http://www.elginpaper.com |
| EMPACS, LLC | 401 Laredo St., Unit F | Aurora | CO | 80011 | | (303) 877-5791 | (303) 877-4902 | http://empacsgroup.com |

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| EMPIRE CLEANING SUPPLY | 7733 Telegraph Road | Montebello | CA | 90640 | Robert Cronyn | (323) 248-7770 | (323) 248-7760 | http://www.empirecleaningsupply.com |
| EMPIRE CLEANING SUPPLY - SANTA BARBARA | 132 Garden Street | Santa Barbara | CA | 93101 | | (310) 715-6500 | | http://www.empirecleaningsupply.com |
| EMPIRE PAPER - AMARILLO | 112 SW 8Th Ave Suite 440 | Amarillo | TX | 79101 | Jason Estes | (806) 331-3168 | (806) 331-3167 | http://www.empirepaper.com |
| EMPIRE PAPER - DFW | 3505 NW Loop 820 | Fort Worth | TX | 76106 | Jason Estes | (817) 485-4223 | (866) 966-3867 | http://www.empirepaper.com |
| EMPIRE PAPER COMPANY - LUBBOCK | 3002 E Municipal Drive | Lubbock | TX | 79403 | Jason Estes | (806) 687-0146 | (806) 687-0176 | http://www.empirepaper.com |
| EMPIRE PAPER-WICHITA FALLS CORPORAT | 2708 Central Freeway East | Wichita Falls | TX | 76301 | Jason Estes | (940) 766-3216 | (940) 766-3867 | http://www.empirepaper.com |
| ERIE COTTON/SANITARY WIPING | 1112 Bacon Street | Erie | PA | 16511 | Greg Rubin | (814) 459-6644 | (814) 453-7816 | http://www.ericotton.com |
| ERNEST PACKAGING SOLUTIONS - BOISE | 12060 W. Executive Dr. | Boise | ID | 83713 | | 1(208) 839-7000 | 1(208) 839-7020 | |
| ERNEST PACKAGING SOLUTIONS- RENO | 360 Lillard Dr. | Sparks | NV | 89434 | Nikki Thackaberry | (775) 829-9700 | (775) 829-9709 | |
| ERNEST PACKAGING SOLUTIONS-FRESNO | 2825 S. Elm Ave., Suite #103 | Fresno | CA | 93706 | Nancy Weaver | (559) 265-7020 | (559) 265-7030 | http://www.ernestpackaging.com |
| ERNEST PACKAGING SOLUTIONS-HOUSTON | 6387 Windfern Road | Houston | TX | 77040 | | (800) 210-2199 | (832) 209-1920 | http://www.bayoupackaging.com |
| ERNEST PACKAGING SOLUTIONS-LAS VEGAS | 7440 Dean Martin Dr., Suite 204 | Las Vegas | NV | 89139 | Bill Evans | (702) 795-7455 | (702) 739-1509 | |
| ERNEST PACKAGING SOLUTIONS-LOS ANGELES CORPORATE | 5777 Smithway Street | Commerce | CA | 90040 | LA Division: Kenny Briggs | (323) 923-3000 | (323) 923-3020 | http://www.ernestpackaging.com |
| ERNEST PACKAGING SOLUTIONS-PHOENIX | 5 S 84Th Ave | Tolleson | AZ | 85353 | | 1(602) 416-4200 | 1(602) 416-4220 | |
| ERNEST PACKAGING SOLUTIONS-PORTLAND | 9255 NE Alderwood Road | Portland | OR | 97220 | Travis Smith | (503) 261-4000 | (503) 261-4020 | http://www.ernestpackaging.com |
| ERNEST PACKAGING SOLUTIONS-RALEIGH-DURHAM | 501 Innovation Ave. | Morrisville | NC | 27560 | | (919) 234-1400 | (919) 234-1420 | |
| ERNEST PACKAGING SOLUTIONS-SACRAMENTO | 7728 Wilbur Way | Sacramento | CA | 95828 | | (916) 681-4800 | (916) 681-4830 | http://www.ernestpackaging.com |
| ERNEST PACKAGING SOLUTIONS-SALT LAKE CITY | 2850A South 900 West | Salt Lake City | UT | 84119 | Brekkin Lund | (801) 844-2800 | (801) 844-2820 | |
| ERNEST PACKAGING SOLUTIONS-SAN DIEGO | 1345 Sycamore Ave. | Vista | CA | 92081 | Mary Smiles | (760) 477-8000 | (760) 477-8020 | http://www.ernestpackaging.com |
| EXPRESS SAFETY INC. | 1315 Burton | Salinas | CA | 93901 | Jerry Nunez | (831) 751-0885 | (831) 751-0830 | |
| FISHMAN SUPPLY | P. O. Box 750279 | Petaluma | CA | 94975 | Leland Fishman | (707) 763-8161 | (707) 763-7352 | http://www.fishmansupply.com |
| FLEX-PAC DAYTON | 2349 Dryden Road | Dayton | OH | 45439 | Steve Ford | (937) 293-2139 | (937) 293-9188 | http://www.scottissue.com |
| FLEX-PAC FT. WAYNE | 3009 Cannongate Drive | Fort Wayne | IN | 46808 | | (260) 471-0506 | | |
| FLEX-PAC ROCK ISLAND | 8101 42Nd Street West | Rock Island | IL | 61201 | Mitch Maynard | (309) 794-9544 | (309) 794-1699 | http://www.flexp.com |
| FLEX-PAC, INC. | 6075 Lakeside Blvd | Indianapolis | IN | 46278 | | (317) 872-0097 | (317) 872-7872 | http://www.flexp.com |
| FLEX-PAC, INC. ELKHART | 3310 Middlebury Street | Elkhart | IN | 46516 | | (574) 293-3435 | (574) 293-3531 | http://www.flexp.com |
| FPC HOLDINGS, INC. | 6630 Amberton Drive | Elkridge | MD | 21075 | | (410) 579-1000 | (410) 540-4148 | http://www.fpcdistribution.com |
| FRIENDS OFFICE | 2300 Bright Road | Findlay | OH | 45840 | Dale Alt | (419) 427-1704 | | http://www.friendsoffice.com |
| G & L SUPPLY | P.O. Box 1059 | Mansfield | OH | 44901 | Dave Logan | (419) 524-5112 | (419) 524-1520 | http://www.jantoncompany.com |
| GALE SUPPLY | 1631 Washington Blvd. | Montebello | CA | 90640 | John Acampora | (310) 477-6591 | (310) 207-1991 | http://www.galesolutions.com |
| GARVEY'S OFFICE PRODUCTS | 7500 N Caldwell Ave | Niles | IL | 60714 | Benard Garvey | (847) 588-1690 | (847) 588-1695 | |
| GATEWAY PRINTING AND OFFICE SUPPLY, INC. | 11889 Starcrest Dr. | San Antonio | TX | 78247 | | (210) 650-3995 | (210) 650-5506 | |
| GATEWAY PRINTING AND OFFICE SUPPLY, INC.-BROWNSVILLE | 1460 N. Expressway 77 | Brownsville | TX | 78520 | | (956) 546-0632 | (956) 546-0641 | |
| GATEWAY PRINTING AND OFFICE SUPPLY, INC.-CORPUS CHRISTI | 4934 Greenwood Dr. | Corpus Christi | TX | 78416 | | (361) 225-0772 | (361) 225-3055 | |
| GATEWAY PRINTING AND OFFICE SUPPLY, INC.-EDINBURG | 315 S. Closser | Edinburg | TX | 78539 | | (956) 383-3861 | (956) 383-4674 | |
| GATEWAY PRINTING AND OFFICE SUPPLY, INC.-STAFFORD | 13003 Southwest Freeway, Suite 170 | Stafford | TX | 77477 | | (281) 277-6500 | (281) 277-6503 | |
| GENERAL O.S. (ACADIANA OP) | 1003 Jefferson Street | Lafayette | LA | 70501 | | (337) 237-2567 | | |
| GENERAL PACKAGING, INC.- JACKSON | P. O. Box 3842 | Jackson | TN | 38303 | | (731) 424-1463 | (731) 424-1490 | http://www.genpac.net |
| GENERAL PACKAGING, INC.- TUPELO | P. O. Box 2444 | Tupelo | MS | 38803 | | (662) 840-7201 | (662) 840-5869 | http://www.genpac.net |
| GENERAL PAPER COMPANY | 11091 Airline Highway | Baton Rouge | LA | 70816 | Ann Gerald | (225) 291-7827 | (225) 291-7883 | http://www.generalpapercompany.com |
| GENERAL PAPER GOODS COMPANY, INC. | 3601 Southside Industrial Pkwy | Atlanta | GA | 30354 | | (404) 361-5500 | (404) 362-9920 | http://www.generalpapergoods.com |
| GILLIS & LANE, INC. | 2821 Faber St P.O. Box 248 | Union City | CA | 94587 | | (510) 324-5500 | (510) 324-5515 | http://www.gillislane.com |
| GLASBY MAINTENANCE SUPPLY | 116 East Orangethorpe Ave. | Anaheim | CA | 92801 | Pat Glasby | (714) 738-5121 | (714) 447-8854 | http://www.glasbymaintenance.com |
| GREENVILLE OFFICE SUPPLY CO., INC. | 310 E Frontage Rd | Greer | SC | 29651 | | (864) 233-5346 | (864) 242-1370 | http://gos1.com |
| GROUP O | 4905 77Th Ave. E | Milan | IL | 61264 | Eric Salisbury | (309) 736-8500 | (309) 736-8501 | http://www.groupo.com |
| GROUP O - ATLANTA, GA | 5300 Kennedy Rd | Forest Park | GA | 30297 | | | | |
| GROUP O - DALLAS, TX | 3113 Glenfield Ave. | Dallas | TX | 75233 | | | | |
| GROUP O - DETROIT, MI | 400 Maple Park Blvd Suite 401 | Saint Clair Shores | MI | 48081 | | | | |
| GROUP O - INDIANAPOLIS, IN | 7900 Rockville Road | Indianapolis | IN | 46214 | | | | |
| GROUP O - MECHANICSBURG, PA | 6385 Mahopac Drive | Bethlehem | PA | 18017 | | | | |
| GROUP O - MENDOTA HEIGHTS, MN | 2360 Pilot Knob Road Suite C | Mendota Heights | MN | 55120 | | | | |
| GROUP O - POCAHONTAS, IA | 1101 4Th Ave NW | Pocahontas | IA | 50574 | | | | |
| GROUP O - SAN DIEGO, CA | 969 Mimosas Ave | Vista | CA | 92081 | | | | |
| GTI INDUSTRIES, INC. | 3303 NW 112 Street | Miami | FL | 33167 | | (305) 681-5000 | (305) 688-3204 | http://www.gtiindustries.com |
| GUERNSEY INC. - MIDDLETON PA | 501 Fulling Mill Rd | Middletown | PA | 17057 | | (717) 948-5238 | (717) 948-5297 | |
| GUERNSEY OFFICE PRODUCTS INC. | 45070 Old Ox Rd. | Sterling | VA | 20166 | David Guernsey | (703) 968-8200 | | http://www.guernseyop.com |
| GULF COAST BUSINESS SUPPLY CO. INC. | 14484 Dedeaux Road | Gulfport | MS | 39503 | John Rea | (228) 831-1019 | | |
| GULF COAST PAPER CO.(AUSTIN) | 519 Trademen's Park Drive | Hutto | TX | 78634 | Clay Dibble | (512) 478-2567 | (512) 473-8235 | http://www.gulfcoastpaper.com |
| GULF COAST PAPER CO.(BROWNSVILLE) | 635 Billy Mitchell Blvd. | Brownsville | TX | 78521 | Gary Ellis | (956) 541-2281 | (956) 541-6917 | http://www.gulfcoastpaper.com |
| GULF COAST PAPER CO.(CLUTE) | P. O. Box 1540 | Clute | TX | 77531 | Bruce Kotzur | (979) 265-6149 | (979) 265-7266 | http://www.gulfcoastpaper.com |
| GULF COAST PAPER CO.(CORPORATE) | P. O. Box 4227 | Victoria | TX | 77903 | Sonny Bratz | (361) 485-8511 | (361) 575-0451 | http://www.gulfcoastpaper.com |
| GULF COAST PAPER CO.(CORPUS CHRISTI) | 1101 S Padre Island Dr | Corpus Christi | TX | 78416 | Mike Trevino | (361) 852-5252 | (361) 653-1878 | http://www.gulfcoastpaper.com |
| GULF COAST PAPER CO.(SAN ANTONIO) | P.O. Box 201837 | San Antonio | TX | 78220 | | (210) 225-2674 | (210) 229-9609 | http://www.gulfcoastpaper.com |
| GULF COAST PAPER CO.(TEMPLE) | P. O. Box 1375 | Temple | TX | 76503 | Jody Przybylski | (254) 778-6793 | (254) 774-8831 | http://www.gulfcoastpaper.com |

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| GULF COAST PAPER CO.(VICTORIA) | P.O. Box 4227 | Victoria | TX | 77903 | Dru Swoboda | (361) 575-6348 | (361) 575-8468 | http://www.gulfcoastpaper.com |
| HAMPTON ROADS PAPER SUPPLY | 3796 Progress Rd | Norfolk | VA | 23502 | Jeff Morgan | (757) 399-2471 | (757) 398-0945 | http://www.hrpsupply.com |
| HARDER CORP | 7029 Raywood Road | Monona | WI | 53713 | Ed Tutas | (608) 271-5127 | (608) 271-4677 | http://www.hardercorp.com |
| HARTMAN INDEPENDENT COMPANY | P. O. Box 618 | Lawrence | PA | 15055 | Andrew Hartman | (724) 745-6566 | (724) 745-3313 | http://www.hartmannails.com |
| HAWAII PAPER PRODUCTS, INC. | 500 Kalaniana'ole Ave Bldg 4 | Hilo | HI | 96720 | | (808) 935-9796 | (808) 969-2084 | http://hawaiiipaperproducts.com |
| HEARN PAPER CO., INC. | 556 North Meridian Road | Youngstown | OH | 44509 | | (330) 792-6533 | (330) 792-4762 | http://www.hearnpaper.com |
| HELGET SAFETY SUPPLY, INC. | 4144 S. 87Th Street | Omaha | NE | 68127 | | (402) 339-1066 | (402) 339-1736 | |
| HILLMAN SUPPLY COMPANY, INC. | 13935 Us Highway 441 | Alachua | FL | 32615 | | (386) 418-8898 | (386) 418-3594 | http://www.hillmansupply.com |
| HOUSE OF CLEAN - BOZEMAN | P.O. Box 1203 | Bozeman | MT | 59771 | Conrad Kradolfer | (406) 586-1577 | (406) 586-9210 | http://www.house-of-clean.com |
| HUGO'S INDUSTRIAL SUPPLY | 2700 W. Main St | Independence | KS | 67301 | Corey Hugo | (620) 331-6050 | (620) 331-6051 | http://www.thehugos.com |
| HUMMEL'S OFFICE EQUIPMENT CO INC | 25 Canal St. | Mohawk | NY | 13407 | Harrison Hummel III | (315) 866-3860 | | http://www.hummelsop.com |
| HY-KO ENVIRO MAINTENANCE PROD.-UT (HQTS) | P.O. Box 26116 | Salt Lake City | UT | 84126 | Ron Starr | (801) 973-6099 | (801) 973-9746 | http://www.hyko.com |
| I. HALPER PAPER & SUPPLIES | 51 Hook Road | Bayonne | NJ | 07002 | Irwin Halper | (973) 675-6633 | (973) 675-6686 | http://www.ihalper.com |
| IDEAL LINEN SUPPLY, INC. | 506 S. Beltline | Scottsbluff | NE | 69361 | | (308) 632-7197 | (308) 632-4834 | |
| INLANDER BROTHERS, INC. | 7701 South Claremont Ave. | Chicago | IL | 60620 | | (773) 778-1600 | (773) 778-8019 | |
| INNOVATIVE OFFICE SOLUTIONS | 151 East Cliff Road | Burnsville | MN | 55337 | Brooks Smith | (952) 808-9900 | (952) 894-7153 | |
| INTEGRITY BUSINESS SOLUTIONS | 4740 Talon Court SE - Suite 8 | Grand Rapids | MI | 49512 | Scott Knoll | (616) 656-6010 | | |
| INTERMOUNTAIN PAPER | 4365 Commerce Circle | Idaho Falls | ID | 83402 | Mark Radford | | | |
| JAD CORPORATION OF AMERICA | 20-48 119Th Street | College Point | NY | 11356 | Joseph Dee | (718) 762-8900 | (718) 461-1025 | http://www.jad.com |
| JCL SOLUTIONS (SIOUX FALLS) | 724 East 8Th St | Sioux Falls | SD | 57103 | | | | |
| JCL SOLUTIONS (SPENCER) | 502 Southmoor Dr S.W. | Spencer | IA | 51301 | Larry Wigen | (712) 262-8300 | | http://www.janclco.com |
| JOHNPAC, INC. | P.O. Box 1566 | Crowley | LA | 70527 | | (337) 783-5466 | (337) 783-2247 | http://www.johnpac.com |
| JOHNSTOWN CHEMICAL COMPANY | 80 Messenger Street | Johnstown | PA | 15902 | Jim Sharer | (814) 536-1535 | (814) 536-2311 | |
| JONAS SERVICE & SUPPLY, INC. | 700 Coronis Circle | Green Bay | WI | 54304 | | (920) 336-2400 | (920) 336-5366 | http://www.jonasservice.com |
| KAMO MANUFACTURING CO. INC. | 1326 Reynolds Street | Augusta | GA | 30901 | Harris Weinstein | (706) 724-1488 | (770) 722-1606 | http://www.kamo.com |
| KATZSON BROTHERS, INC. | 960 Vallejo Street | Denver | CO | 80204 | | (303) 893-3535 | (303) 893-2287 | http://www.katzson.com |
| KYANA PACKAGING SOLUTIONS | 2501 Ampere Drive | Louisville | KY | 40299 | David White | (502) 992-3333 | (502) 992-3342 | http://www.kyanaind.com |
| L & M FOOD SERVICE, INC. | Pmb 2356 -1650 South Casino Drive | Laughlin | NV | 89029 | | (928) 754-3241 | (928) 754-2241 | http://www.lmfoodservice.com |
| LAMERS ENTERPRISE INC | 251 Puuhale Road | Honolulu | HI | 96819 | Wesley Nakamura | (808) 845-9365 | (808) 845-5592 | |
| LANN CHEMICAL & SUPPLY COMPANY | Fob - Customer Pick-Up | Aberdeen | MS | 39730 | Steve Gaskin | (800) 733-5266 | | http://www.lannchemical.com |
| LAWRENCE ENVIRONMENTAL GROUP | P.O. Box 38670 | Richmond | VA | 23231 | Roy Jorstad | (804) 236-0090 | (804) 236-0038 | http://www.lawrence-environmental.com |
| LELAND PAPER COMPANY, INC. | 10 Leland Drive | Glens Falls | NY | 12801 | | (518) 792-0949 | | http://www.lelandpaper.com |
| LEWIS INDUSTRIAL (FORMER GEN.PKG) | P.O. Box 5750 | Harrisburg | PA | 17110 | Steve Rubin | (570) 823-1194 | (570) 822-6065 | http://www.lewisindustrialsupply.com |
| LEWIS INDUSTRIAL SUPPLY-HARRISBURG | PO Box 5750 | Harrisburg | PA | 17110 | | (717) 234-2409 EXT | (717) 233-4380 | http://www.lewisindustrialsupply.com |
| LEWIS INDUSTRIAL SUPPLY-NEW BRIGHTO | 1415 5Th Avenue | New Brighton | PA | 15066 | | (724) 846-4492 | (724) 846-7611 | http://www.lewisindustrialsupply.com |
| LEWISTOWN PAPER CO | 335 West Freedom Ave | Burnham | PA | 17009 | Mark Elsesser | (717) 248-7273 | | |
| LITIN PAPER COMPANY | 3003 North Pacific Street | Minneapolis | MN | 55411 | John Hanson | (612) 607-5700 | (612) 607-5711 | http://litin.com |
| LUSCO PAPER COMPANY, INC. | 1401 Fifth Avenue | Troy | NY | 12180 | | (518) 274-4061 | (518) 274-0014 | |
| M. J. EARL, INC. | 4408 Pottsville Pike Suite B | Reading | PA | 19605 | | (610) 375-8455 | (610) 375-8579 | http://mjearl.com |
| M.D. STETSON CO., INC. | 92 York Avenue | Randolph | MA | 02368 | | (781) 986-6161 | (781) 961-1764 | http://mdstetson.com |
| MAINTENANCE MART | 2325 W. Cypress Street | Phoenix | AZ | 85009 | Shelley Riley | (602) 252-9402 | (602) 252-9086 | http://www.maintenancemart.com |
| MALOLO BEVERAGES & SUPPLIES, LTD. | 120 Sand Island Access Road | Honolulu | HI | 96819 | | (808) 845-4830 | (808) 845-4835 | |
| MASSCO - WICHITA DIVISION | 1831 S. Meridian | Wichita | KS | 67213 | Mike Watson | (316) 942-9494 | (316) 942-2335 | http://www.massco.com |
| MASSCO, INC. CORPORATE - WICHITA | 1837 S. Meridian | Wichita | KS | 67213 | | (316) 264-7929 | (316) 264-4105 | http://www.massco.com |
| MASSCO, INC.- N. KANSAS CITY | 1200 Erie Street | Kansas City | MO | 64116 | | (816) 472-8899 | (816) 472-7004 | http://www.massco.com |
| MASSCO, INC.- OKLAHOMA CITY | 4118 Will Rogers Parkway, Ste. 100 | Oklahoma City | OK | 73108 | | (405) 947-6006 | (405) 942-3318 | http://www.massco.com |
| MASSCO, INC.- TULSA | 7601 E 46Th Street | Tulsa | OK | 74145 | | (888) 963-6588 | (918) 281-8821 | |
| MATERIALS RESOURCES | 815 Lester Ave. | Saint Joseph | MI | 49085 | Dennis Truhn | (269) 983-6361 | (269) 983-2973 | http://emrsinc.com |
| MCCALLA COMPANY | 6856 Van Nuys Blvd. | Van Nuys | CA | 91405 | Ken Phillippe | (818) 786-2125 | (818) 782-6731 | http://www.mccallacompany.com |
| MENACO CORPORATION | P.O. Box 70183 | San Juan | PR | 00936 | Jorge Padiel | (787) 787-4408 | (787) 740-7574 | http://menaco.com |
| MENDES SUPPLY COMPANY | 1030 West Del Norte Street | Eureka | CA | 95501 | Jeff Meyer | (707) 443-0849 | (707) 443-1055 | http://mendessupply.com |
| MERCHANTS PAPER COMPANY-PORTLAND | 4625 SE 24Th Street | Portland | OR | 97202 | Tony Nicola | (503) 235-2171 | (503) 234-7142 | http://merchantspaper.com |
| MICHAEL LEWIS COMPANY | 8900 West 50Th Street | Mccook | IL | 60525 | Frank Sedlacek | (708) 688-2200 | (708) 688-2880 | http://mlco.com |
| MICHELSSEN OF CALIFORNIA-FRESNO | P.O. Box 10109 | Fresno | CA | 93745 | | (559) 237-3819 | (559) 237-7924 | http://www.mpchome.com |
| MICHELSSEN PACKAGING CO. (HQRTS) | P.O. Box 89 | Yakima | WA | 98902 | John Kupanoff | (509) 248-6270 | (509) 457-8062 | |
| MICHELSSEN PACKAGING CO.-AUBURN | P.O. Box 731590 | Puyallup | WA | 98373 | Jay Doan | (253) 804-0887 | (253) 804-9720 | |
| MICHELSSEN PACKAGING-WENATCHEE | P.O. Box 2932 | Wenatchee | WA | 98807 | | (509) 662-2157 | (509) 663-8320 | |
| MIDLAND PAPER COMPANY | 3900 James Savage Road | Midland | MI | 48642 | David Hazen | (989) 496-3360 | (989) 496-3440 | http://midpaco.com |
| MID-VALLEY PACKAGING & SUPPLY CO. | P.O. Box 96 | Fowler | CA | 93625 | Carrie Gahvejian | (559) 834-5956 | (559) 834-1922 | |
| MILHENCH SUPPLY COMPANY | 121 Duchaine Blvd. | New Bedford | MA | 02745 | Heike Milhench | (508) 995-8331 | (508) 995-4187 | http://www.milhench.com |
| MODERN SAFETY SUPPLY SDN DISTRIBUTION INC. | 1601 W Collins Ave. | Orange | CA | 92867 | | (714) 771-4677 | (714) 771-7725 | http://www.modernsafety.com/ |
| MONAHAN PAPER CO. | 175 Second Street | Oakland | CA | 94607 | Jim Croft | (510) 835-4670 | (510) 835-4612 | |
| MON-D-AID & CLEANIT | 143 Mercer St. | Butler | PA | 16001 | Herbert Snider | (724) 282-8422 | (724) 282-9291 | http://www.mondaaid.com |
| MONTANA BROOM & BRUSH COMPANY | 1245 Harrison Avenue | Butte | MT | 59701 | Greg Hareland | (406) 723-5650 | (406) 723-4104 | http://mtbroom.com |

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| MULTIFAB INC.(SPOKANE) | 3808 N. Sullivan Rd, Sip Bldg. #6 | Spokane | WA | 99216 | Al Boschma | (509) 924-6631 | (509) 928-2832 | http://multifab-inc.com |
| MULTIFAB, INC.(IDAHO) | 3689 S Tk Ave | Boise | ID | 83705 | | (208) 888-0678 | (208) 888-0673 | http://multifab-inc.com |
| MURPHY SUPPLY COMPANY | 4911 Mulhauser Road | Hamilton | OH | 45011 | Jeanne Murphy | (513) 874-7171 | (513) 874-0018 | http://www.murphy-supply.com |
| MY OFFICE PRODUCTS | 22 Century Blvd. Suite 420 | Nashville | TN | 37214 | John Frisk | (615) 507-3900 | (615) 507-3600 | |
| MY OFFICE PRODUCTS - LAVERGNE | 1501 Corporate Road, Suite 400 | La Vergne | TN | 37086 | | (615) 727-5603 | | |
| MY OFFICE PRODUCTS - SAVAGE | 8750 Larkin Road Ste 102 | Savage | MD | 20763 | | (615) 727-5603 | | |
| MY OFFICE PRODUCTS - TAMPA | 121 Kelsey Lane Ste F | Tampa | FL | 33619 | | (615) 727-5603 | | |
| MYERS SUPPLY INC. - HQ | 831 Third St | Hot Springs National Park | AR | 71913 | Ryan Myers | (501) 623-7742 | (501) 623-7727 | http://www.myerssupply.com/ |
| MYERS SUPPLY INC. - LITTLE ROCK | 900 Arch St. | Little Rock | AR | 72202 | | (501) 372-6677 | (501) 371-9080 | |
| MYERS-COX COMPANY | 8797 Kapp Dr. | Peosta | IA | 52068 | Chris Dempsey | (800) 234-8200 | (563) 583-4011 | |
| NEELD PAPER AND SUPPLY | 1134 53Rd Ct N | West Palm Beach | FL | 33407 | Chuck Neeld | (561) 964-5757 | (561) 582-6277 | http://www.neeldpaper.com/ |
| NORTHERN CHEMICAL COMPANY | 6110 NW Grand Avenue | Glendale | AZ | 85301 | Clyde Hayes | (623) 937-1668 | (623) 435-8574 | |
| OFFICE BASICS, INC. | 22 Creek Circle | Botthwyn | PA | 19061 | | (800) 541-5855 | | |
| OFFICE ESSENTIALS | 1834 Walton Road | Saint Louis | MO | 63114 | Jim Porter | (314) 432-4666 | (314) 432-4691 | |
| OFFICE ESSENTIALS - NO KANSAS CITY | 1548 Erie Street | Kansas City | MO | 64119 | | (816) 285-0955 | (816) 285-0959 | |
| OFFICE SOLUTIONS BUSINESS PRODUCTS & SERVICES LLC. | 23303 La Palma Ave | Yorba Linda | CA | 92887 | John Acampora | (714) 692-7412 | | |
| OFFICE THREE SIXTY, INC. | 7301 Woodland Drive | Indianapolis | IN | 46278 | | (317) 632-1360 | (317) 632-9360 | |
| OFFICE THREE SIXTY, INC. - SOUTH BEND | 58785 Executive Dr | Mishawaka | IN | 46544 | | (574) 282-1830 | | |
| OFFICEWISE | 1200 South Taylor Street | Amarillo | TX | 79101 | Ron Watts | (800) 333-1185 | | |
| ONESOURCE DISTRIBUTORS, LLC | 3951 Oceanic Drive | Oceanside | CA | 92056 | | | | |
| OSCEOLA SUPPLY INC | 915 Commerce Blvd | Midway | FL | 32343 | Jeff Hittinger Jr. | | | http://osceolasupply.com |
| PACKAGE PRODUCTS COMPANY | 3721 Vulcan Drive | Nashville | TN | 37211 | Jere Shelton | (615) 832-6321 | (615) 832-0987 | |
| PAK WEST (BOISE) | 569 N. Cloverdale Road | Boise | ID | 83713 | Margaret Han-Lammy | (208) 898-9853 | (208) 898-9854 | http://pakwest.com |
| PAK WEST PAPER & PACKAGING | 6550 Goodyear Road | Benicia | CA | 94510 | Blower Dempsay | (707) 745-8558 | (707) 751-5820 | http://pakwest.com |
| PAK WEST PAPER AND PACKAGING (HQ) | 4042 West Garry Ave. | Santa Ana | CA | 92704 | Jim Blower | (714) 481-3800 | (714) 557-9469 | http://pakwest.com |
| PALACE BUSINESS SOLUTIONS | 2606 Chanticleer Ave | Santa Cruz | CA | 95065 | Gary Trowbridge | (831) 476-3815 | | |
| PARKER WHOLESALE PAPER, CO. | P.O. Box 751 | Bastrop | LA | 71221 | | (318) 281-4293 | (318) 281-4301 | |
| PAYLESS OFFICE PRODUCTS, INC. | 13467 Chandler Road | Omaha | NE | 68138 | | (402) 891-6210 | (402) 891-6221 | |
| PAYLESS OFFICE PRODUCTS, INC.-LENEXA | 8381 Melvore Dr | Overland Park | KS | 66214 | | (913) 888-6778 | (913) 888-6832 | |
| PAYLESS OFFICE PRODUCTS, INC.-W DES MOINES | 800 South 19Th Street | West Des Moines | IA | 50265 | | (515) 225-2025 | (515) 225-1910 | |
| PCA INDUSTRIAL & PAPER SUPPLIES INC | 2425 Maryland Road | Willow Grove | PA | 19090 | Gary Rubin | (215) 659-9150 | (215) 659-9158 | http://www.pleasecallagain.net |
| PETERS SUPPLY INC. | 1120 Magee St. | Elmira | NY | 14901 | Brian Peters | (607) 733-3005 | (607) 733-0563 | http://WWW.PETERSSUPPLY.COM |
| PETTER PACKAGING | P.O. Box 997 | Paducah | KY | 42002 | | (618) 286-9660 | (618) 286-9661 | http://www.petterpackaging.com |
| PETTER SUPPLY COMPANY | P.O. Box 2350 | Paducah | KY | 42002 | Robert Petter Jr. | (270) 575-5095 | (270) 575-5036 | http://www.peterssupply.com |
| PIEDMONT NATIONAL CORP - ALBANY, GA | 1205 Greenvale Road | Albany | GA | 31707 | | (229) 878-2529 | (229) 878-2532 | |
| PIEDMONT NATIONAL CORP - CHATTANOOGA, TN | 1320 Appling Street Unit A | Chattanooga | TN | 37406 | | (423) 629-2224 | (423) 698-2791 | |
| PIEDMONT NATIONAL CORP - DECATUR, AL | 1427 Southfield Drive, SE | Decatur | AL | 35603 | | (256) 308-1122 | (256) 308-1050 | |
| PIEDMONT NATIONAL CORP - DOTHAN, AL | 301 Bic Road | Dothan | AL | 36303 | | (334) 794-8451 | (334) 794-8465 | |
| PIEDMONT NATIONAL CORP - FLORIDA | 5501 A Airport Blvd. | Tampa | FL | 33634 | | (813) 888-6061 | (813) 888-6065 | |
| PIEDMONT NATIONAL CORP - GEORGIA | 1561 Southland Circle | Atlanta | GA | 30318 | Gary Marx | (404) 351-6130 | (404) 350-8383 | http://www.pncorp.com |
| PIEDMONT NATIONAL CORP - HOMEWOOD, AL | 174 Distribution Drive | Homewood | AL | 35209 | | (205) 942-2001 | (205) 945-0087 | |
| PIEDMONT NATIONAL CORP - KNOXVILLE, TN | 4151 Appalachian Way | Knoxville | TN | 37918 | | | | |
| PIEDMONT NATIONAL CORP - MEMPHIS, TN | 3872 Delp Street | Memphis | TN | 38118 | | (901) 360-9911 | (901) 360-9917 | |
| PIEDMONT NATIONAL CORP - MONTGOMERY, AL | 1570 Jean Street | Montgomery | AL | 36107 | | (334) 265-8888 | (334) 834-3299 | http://www.pncorp.com |
| PIEDMONT NATIONAL CORP - N.CAROLINA | 11445-B Granite Street | Charlotte | NC | 28273 | | (704) 588-2028 | (704) 588-8195 | http://www.pncorp.com |
| PIEDMONT NATIONAL CORP - S.CAROLINA | 3998 Pelham Court | Greer | SC | 29650 | | | | |
| PREFERRED BUSINESS SOLUTIONS | 1701 W. Walnut Hill Lane | Irving | TX | 75038 | Gus Kamis | (214) 358-1200 | | |
| PREMIER PAPER AND PKG. INC. | 1550 Boone Industrial Drive | Columbia | MO | 65202 | Ed Stansberry | (573) 442-1363 | (573) 442-5189 | http://www.premierpaper.com |
| PROGRESSIVE PLASTICS AND PACKAGING | 180 Manor Rd | East Rutherford | NJ | 07073 | Greg Pinkwater | | | |
| PRO-PACK, INC. | 6727 Guion Road | Indianapolis | IN | 46268 | | (317) 290-8002 | (317) 290-8030 | |
| PRUDENTIAL OVERALL SUPPLY | 1661 N. Alton Parkway | Irvine | CA | 92606 | Samuel Ross | | | |
| R.V. EVANS COMPANY | P. O. Box 494 | Decatur | IL | 62525 | | (217) 423-3631 | (217) 423-5987 | http://rvevans.com |
| ROCKET INDUSTRIAL - APPLETON | 3900 North Providence Avenue | Appleton | WI | 54913 | | (920) 380-0777 | (920) 380-0878 | |
| ROCKET INDUSTRIAL - STRATEGIC WAREHOUSING | 2945 Commers Drive | Eagan | MN | 55121 | | | | |
| ROCKET INDUSTRIAL - WAUSAU (HQTRS) | 8101 International Drive | Wausau | WI | 54401 | Matt Hahn | (715) 845-7211 | (715) 842-9654 | |
| ROCKET INDUSTRIAL- BELVIDERE | 730 Landmark Drive | Belvidere | IL | 61008 | Valerie Kotajarvi | (815) 544-3789 | (815) 874-9775 | |
| RONSTAN PAPER CO., INC. | 72 James Way | Eatontown | NJ | 07724 | | (732) 389-1040 | (732) 389-9271 | http://ronstanpaper.com |
| ROSS MAINTENANCE PRODUCTS, CO. | 1620 Homestead Road | Verona | PA | 15147 | | (412) 795-5200 | (412) 795-2877 | http://rossmaintenance.net |
| ROYAL PAPERS | 2701 Hereford Street | Saint Louis | MO | 63139 | Eileen Passanise | (314) 664-3900 | (314) 664-1266 | |
| RUTHERFORD SUPPLY | 1101 E. Laburnum Ave | Richmond | VA | 23222 | Paul Rutherford | (804) 353-0445 | (804) 353-1544 | |
| S & S INCORPORATED | 21300 St. Clair Ave. | Cleveland | OH | 44117 | Paul Nared | (216) 383-1880 | (216) 383-9597 | http://www.sspackaging.com |
| SAC VAL JANITORIAL SUPPLY (HQTRS) | 2421 Del Monte | West Sacramento | CA | 95691 | Tom Mekeel | (916) 231-0584 | (916) 231-0598 | http://sacval.com |
| SAC VAL JANITORIAL SUPPLY CO. | 981 Airway Ct. #D | Santa Rosa | CA | 95403 | | (707) 522-6840 | (707) 522-6845 | http://sacval.com |
| SAMUEL DISTRIBUTION LONGVIEW DIVISION | 623 Fisher Road | Longview | TX | 75604 | Robert Gosschalk | (903) 759-2761 | (903) 759-2308 | |

| | | | | | | | | |
|--|------------------------------------|-----------------|----|-------|-------------------------|----------------|----------------|-------------------------------------|
| SAN LUIS PAPER COMPANY | P.O. Box 1859 | San Luis Obispo | CA | 93406 | Douglas Hoffman | (805) 544-5656 | (805) 544-5680 | http://slpaper.com |
| SAN-A-CARE, INC. | P. O. Box 4250 | Waukesha | WI | 53187 | | (262) 521-9500 | (262) 521-9592 | http://san-a-care.com |
| SCHWARZ PAPER CO. | 1110 Aries Drive | Lincoln | NE | 68512 | Knox Jones | (402) 477-1202 | (402) 477-1204 | http://schwarzpaper.com |
| SCOTT-NAAKE PAPER CO., INC. | 333 N. 7Th St. | Sacramento | CA | 95814 | | (916) 443-6611 | (916) 443-7416 | http://www.scottnaake.com |
| SHIPPERS SUPPLY COMPANY, INC. (KY) | 1735 W Burnett Ave | Louisville | KY | 40210 | | (502) 634-2800 | (502) 635-7935 | http://www.shippersupplyco.com |
| SHIPPERS SUPPLY COMPANY, INC. (SC) | 735 Spring Street | Spartanburg | SC | 29301 | | (864) 574-3713 | (864) 676-0683 | http://shippersupplyinc.com |
| SIERRA OFFICE SYSTEMS & PRODUCTS INC. | 9950 Horn Road | Sacramento | CA | 95827 | Michael Kipp | (916) 369-0491 | | |
| SIERRA OFFICE SYSTEMS & PRODUCTS INC. - AUBURN | 1945 Industrial Drive | Auburn | CA | 95603 | | | | |
| SIERRA OFFICE SYSTEMS & PRODUCTS INC. - CONCORD | 115 Mason Circle Suite F | Concord | CA | 94520 | | | | |
| SIERRA OFFICE SYSTEMS & PRODUCTS INC. - PLACERVILLE | 289 Placerville Drive | Placerville | CA | 95667 | | | | |
| SIERRA OFFICE SYSTEMS & PRODUCTS INC. - ROHNERT PARK | 6640 Redwood Drive Suite 206 | Rohnert Park | CA | 95928 | | | | |
| SIERRA OFFICE SYSTEMS & PRODUCTS INC. - SANTA CLARA | 951 George Street | Santa Clara | CA | 95054 | | | | |
| SIMS MANUFACTURING COMPANY | 134 N. 1St Avenue | Yakima | WA | 98902 | Mike Pepper | (509) 453-7690 | (509) 457-8606 | http://simsfmfg.com |
| SINGLE SOURCE SUPPLY - SCOTT | P. O. Box 503 | Scott | LA | 70583 | Keith Galloway | (337) 593-9441 | (337) 593-0977 | http://www.singlesourcesupply.biz |
| SINK PAPER & PACKAGING | 12044 Ridgemont Drive | Urbandale | IA | 50323 | Barb Sink-Krusenstjerna | (515) 331-9000 | (515) 331-9009 | http://sinkpaper.com |
| SOUTHWEST SCHOOL & OFFICE SUPPLY | 3790 De Forest Circle | Jurupa Valley | CA | 91752 | Aja Stickler | (909) 980-7777 | (909) 980-7159 | |
| SOUTHWEST SCHOOL & OFFICE SUPPLY-TRACY | 1915 N. Macarthur Dr. Suite 400 | Tracy | CA | 95376 | | | | |
| SOUTHWESTERN MILL DISTRIBUTORS, INC | 310 S Dallas Street | El Paso | TX | 79901 | | (915) 532-4693 | (915) 532-4120 | http://swmill.net |
| SPECTRUM PAPER CO. | 27 Concord | El Paso | TX | 79906 | Jim Brown | (915) 595-0020 | (915) 595-3435 | http://www.spectrumpaper.com |
| SPRINGFIELD JANITOR SUPPLY | 2255 N. Burton Avenue | Springfield | MO | 65803 | Bob Hawn | (417) 866-4221 | (417) 866-4264 | http://springfieldjanitorsupply.com |
| SPRINGFIELD JANITOR SUPPLY - PINE BLUFF | 224 S Mulberry | Pine Bluff | AR | 71601 | | | | |
| STANDARD COMPANIES (MEMPHIS) | 3147 Fleet Brook | Memphis | TN | 38116 | Michelle Ruvola | (901) 332-7869 | (901) 332-7879 | http://www.thestandardcompanies.com |
| STANDARD COMPANIES, THE | 2601 S. Archer Ave. | Chicago | IL | 60608 | | (312) 225-2777 | (312) 225-2964 | http://www.thestandardcompanies.com |
| STARLINE SUPPLY-DIV FISHMAN SUPPLY | 2401 Peralta Street | Oakland | CA | 94607 | Julie Fishman | (510) 893-7572 | (510) 893-7612 | http://www.starlinesupply.com |
| STERLING PAPER CO. - COLUMBUS | 1845 Progress Ave. | Columbus | OH | 43207 | Rob Rosenfeld | (614) 443-0303 | (614) 443-7125 | http://www.sterling-paper.com |
| STERLING PAPER CO-PITTSBURGH | R.J.Casey Indust'l Pk Columbus Ave | Pittsburgh | PA | 15233 | | (412) 322-0200 | (412) 322-0240 | http://www.sterling-paper.com |
| STRICKLAND PAPER COMPANY, INC. | 481 Republic Circle | Birmingham | AL | 35214 | | (205) 798-3000 | (205) 798-3472 | http://www.stricklandpaper.com |
| SUMMER'S INDUSTRIAL | 400 Buffalo St. | Johnson City | TN | 37605 | Craig Shaw | (423) 461-4700 | (423) 926-5120 | http://WWW.SUMMERSINDUSTRIAL.COM |
| SUN INDUSTRIAL SUPPLY (LEWIS IND.) | 700 Savage Road | Northampton | PA | 18067 | | (610) 502-0747 | (610) 502-0745 | http://www.sunindustrialsupply.com |
| SUNBELT PACKAGING, LLC | 7826 Park Place Road | York | SC | 29745 | | (803) 684-2286 | (803) 684-1185 | http://www.sunbeltpackagingllc.com |
| SUPERIOR PAPER & PLASTICS, INC. | 1930 East 65Th Street | Los Angeles | CA | 90001 | | (323) 581-5555 | (323) 581-7777 | http://www.superiorpaper.com |
| SUPPLYDEN | 1837 Enterprise Dr | Rochester | MI | 48309 | Oliver Denoff | (248) 299-9400 | | http://SUPPLYDEN.COM |
| SUPPLYONE EXACT PACKAGING | 1000 Deerfield Road | Pontiac | IL | 61764 | | | | |
| SUPPLYONE FRESNO C/O INLAND STAR DIST | 3146 S. Chestnut Ave | Fresno | CA | 93725 | | | | |
| SUPPLYONE (HEADQUARTERS) | 11 Campus Blvd., Suite 150 | Newtown Square | PA | 19073 | Bob Barna | (484) 582-1004 | (484) 582-0351 | http://www.supplyone.com |
| SUPPLYONE ALBUQUERQUE | 8330 Jefferson N.E. | Albuquerque | NM | 87113 | Richard Guerrero | (505) 821-7225 | (505) 821-1863 | http://www.supplyone.com |
| SUPPLYONE BIRMINGHAM C/O SHAW | 3315 Mount Olive Road | Mount Olive | AL | 35117 | | | | |
| SUPPLYONE CHESAPEAKE | 3813 Cook Blvd. | Chesapeake | VA | 23323 | Mike Myers | (757) 485-3570 | | http://www.supplyone.com |
| SUPPLYONE CLEVELAND | 26801 Fargo Avenue | Bedford Heights | OH | 44146 | Bob Barna | (216) 514-7000 | (216) 514-7050 | http://www.supplyone.com |
| SUPPLYONE COLUMBUS | 5339 Fisher Road | Columbus | OH | 43228 | Dave Whitney | (614) 853-4884 | (614) 853-4887 | http://www.supplyone.com |
| SUPPLYONE DALLAS | 1608 Plantation Rd | Dallas | TX | 75235 | | | | http://www.supplyone.com |
| SUPPLYONE DOMETIC CORPORATION | 13128 St. Rt. 226 | Big Prairie | OH | 44611 | | | | |
| SUPPLYONE EL PASO | 12135 Esther Lama Drive E-1 | El Paso | TX | 79936 | Ryan LaBarbera | (915) 860-9911 | (915) 860-2555 | http://www.supplyone.com |
| SUPPLYONE FORT WORTH | 1608 Plantation Rd. | Dallas | TX | 75235 | James Bowie | (214) 941-4141 | | http://www.supplyone.com |
| SUPPLYONE NEW YORK | 143 Getty Ave. | Paterson | NJ | 07503 | | (718) 392-7400 | (718) 361-2733 | http://www.supplyone.com |
| SUPPLYONE OKLAHOMA CITY | 3801 N. W. 3Rd Street | Oklahoma City | OK | 73107 | Steve Maness | (405) 947-7373 | (405) 947-0625 | http://www.supplyone.com |
| SUPPLYONE PHILADELPHIA | 1090 Thomas Busch Memorial Highway | Pennsauken | NJ | 08110 | | (856) 727-1010 | (856) 727-1020 | http://www.supplyone.com |
| SUPPLYONE PLASTICS | 1157 Arnold Rd Suite A | Reading | PA | 19605 | David Morris | (610) 236-9235 | (610) 582-3226 | http://www.supplyone.com |
| SUPPLYONE ROCKWELL | P. O. Box 1469 | Rockwell | NC | 28138 | | (704) 279-5650 | (704) 279-9103 | http://www.supplyone.com |
| SUPPLYONE SPARTANBURG | 1360 Old Georgia Road | Roebuck | SC | 29376 | | | | |
| SUPPLYONE SUFFOLK-CLOSED DO NOT USE | 1394 Progress Road | Suffolk | VA | 23434 | | (757) 538-8004 | (757) 538-8006 | http://www.supplyone.com |
| SUPPLYONE TAMPA | 13200 40Th Street North | Clearwater | FL | 33762 | | | | |
| SUPPLYONE TUCSON, INC. | 6874 S. Palo Verde | Tucson | AZ | 85756 | | (520) 573-7080 | (520) 745-8831 | http://www.supplyone.com |
| SUPPLYONE TULSA | 11401 E. 27Th St. North Suite D | Tulsa | OK | 74116 | Dave Jones | (918) 446-4428 | (918) 445-7448 | http://www.supplyone.com |
| SUPPLYONE WEYERS CAVE | P. O. Box 126 | Weyers Cave | VA | 24486 | Andy East | (540) 234-9292 | (540) 234-9299 | http://www.supplyone.com |
| SUPPLYONE WISCONSIN | W209 N17450 Industrial Drive | Jackson | WI | 53037 | Matt Niemuth | (262) 677-8655 | | http://www.supplyone.com |
| SUPPLYONE WRAP-N-PACK | 21 Executive Boulevard | Farmingdale | NY | 11735 | | | | |
| T. FRANK MCCALL'S, INC. | 601 Madison Street | Chester | PA | 19013 | | (610) 876-9245 | (610) 876-9189 | http://www.tfrankmccalls.com |
| TEPE SANITARY SUPPLY, INC. | 52878 Frederic Drive | Elkhart | IN | 46514 | | (574) 293-7591 | (574) 293-9342 | http://www.tepesanitary.com |
| THE BOXMAKER - BELLINGHAM | 3999 Hammer Drive | Bellingham | WA | 98226 | | (360) 671-1743 | (360) 671-5520 | |
| THE BOXMAKER - EUGENE | 3285 West 1St Avenue Suite A | Eugene | OR | 97402 | Toni Lyerla | (541) 484-7233 | (541) 484-7268 | http://www.boxmaker.com |
| THE BOXMAKER - KENT (HQTRS) | 6412 S. 190Th Street | Kent | WA | 98032 | Richard Brown | (425) 251-5428 | (425) 251-1484 | http://www.boxmaker.com |
| THE BOXMAKER - LABEL | 6206 S 190Th St | Kent | WA | 98032 | | | | |
| THE BOXMAKER - MEDFORD | 323 Ehrman Circle | Medford | OR | 97501 | | (800) 452-8991 | (541) 484-7268 | |

| | | | | | | | | |
|-------------------------------------|-------------------------------------|---------------|----|-------|-----------------|----------------|----------------|---|
| THE BOXMAKER - PORTLAND | 2524 NE Riverside Way | Portland | OR | 97211 | | (503) 445-1983 | (503) 445-1989 | http://www.boxmaker.com |
| THE BOXMAKER - SPOKANE | 3808 N. Sullivan Rd. Bld#10 Suite 1 | Spokane | WA | 99216 | Laura Hard | (800) 443-5431 | (509) 893-5255 | |
| THE BOXMAKER - WAREHOUSE | 6230 S 190Th St | Kent | WA | 98032 | | | | |
| THE I SUPPLY COMPANY | 1255 Spangler Road | Fairborn | OH | 45324 | Gene Shepard | (937) 878-5240 | (937) 878-9236 | http://www.isupplyco.com |
| THE JANITORS SUPPLY CO., INC. | 5005 Speedway Drive | Fort Wayne | IN | 46825 | | (260) 482-8615 | (260) 483-5598 | http://www.janitorssupplyco.com |
| THE JANTON COMPANY | 3636 Lacon Rd | Hilliard | OH | 43026 | | (614) 299-2151 | (614) 299-4569 | http://jantoncompany.com |
| THE KALISON GROUP, INC. | 731 Prairie Dupont Drive | Dupo | IL | 62239 | | (618) 286-6666 | (618) 286-6669 | |
| THE PAINT AND SAFETY STORE, INC. | 201 S. Benton Street | Big Spring | TX | 79720 | | (432) 263-8491 | (432) 263-0393 | http://www.thepassonline.com |
| THE POWELL COMPANY TOLEDO | 825 Ford Street, Suite F | Maumee | OH | 43537 | | (419) 482-6750 | (419) 482-6759 | http://www.powellcompanyltd.com |
| THE POWELL COMPANY, LTD. | 3255 St. Johns Road | Lima | OH | 45804 | | (888) 776-9355 | (419) 222-8984 | http://www.thepowellcompanyltd.com |
| THE WEEKS LERMAN GROUP LLC | 58 - 38 Page Place | Maspeth | NY | 11378 | Sidney Lerman | (718) 803-4800 | | http://WWW.WEEKSLERMAN.COM |
| THORNTON BROTHERS, INC. | P. O. Box 80366 | Athens | GA | 30608 | | (706) 543-5204 | (706) 543-0935 | http://www.thornton-brothers.com |
| TRIPACK, INC. | 1358 Charlestown Industrial Drive | Saint Charles | MO | 63303 | | (636) 724-1744 | (636) 724-1801 | |
| TRUECHOICEPACK CORP. | 1285 Lyonsroad, Bldg. H | Dayton | OH | 45458 | | (937) 630-3832 | (800) 307-0681 | |
| UNITED CHEMICAL & SUPPLY CO. INC. | 201 Fairforest Way | Greenville | SC | 29607 | Will Curlee | (864) 234-5922 | (864) 234-5937 | |
| UNITED INDUSTRIES | 133 East Grove | Orange | CA | 92865 | Sharon Nakatani | (714) 282-9410 | (714) 282-9486 | http://www.unitedindustries.net |
| UNITED PACKAGING SUPPLY COMPANY | 102 Wharton Road | Bristol | PA | 19007 | Robert Santora | (215) 633-0700 | (215) 633-9337 | http://www.unitedpkg.com |
| VAN PAPER CO., INC. | 2107 Stewart Avenue | Saint Paul | MN | 55116 | | (651) 690-1751 | (651) 690-1758 | http://www.vanpaper.com |
| VENTURES ASSOCIATES, INC. | 3097 Oihana | Lihue | HI | 96766 | | (808) 246-4886 | (808) 246-4895 | http://www.ventureskauai.com |
| VILLAGE OFFICE SUPPLY | 600 Apgar Drive | Somerset | NJ | 08873 | Robert Mallin | (732) 564-1700 | | |
| WAREHOUSE DIRECT - METRO | 2001 S Mount Prospect Rd | Des Plaines | IL | 60018 | Patrick Kenny | (630) 909-5980 | (630) 909-5999 | http://metroprof.com |
| WAREHOUSE DIRECT - RUNGE | 2001 South Mount Prospect Rd | Des Plaines | IL | 60018 | Richard Benhart | (847) 593-1788 | (847) 227-0490 | http://rungepaper.com |
| WAREHOUSE DIRECT INC | 2001 South Mount Prospect Road | Des Plaines | IL | 60018 | John Moyer | | | http://www.warehousedirect.com |
| WASHINGTON PAPER & CHEMICAL INC. | 5123 Lawrence Place | Hyattsville | MD | 20781 | | (301) 699-5959 | (301) 699-0815 | http://WASHINGTONPAPERONLINE.COM |
| WEBB CHEMICAL & PAPER CO., INC. | P.O. Box 2000 | Shelby | NC | 28150 | #N/A | (704) 482-4331 | (704) 482-7359 | http://www.webbchemicalandpaper.com |
| WEINSTEIN WHOLESALE SOLUTIONS | 410 Peters Street East | Wenatchee | WA | 98801 | Andy Weinstein | (509) 662-9631 | | http://weinsteinbeverage.com/weinstein-wf |
| WEISS BROS. PAPER | 18038 Oak Ridge Drive | Hagerstown | MD | 21740 | Richard Weiss | (800) 878-9347 | (301) 739-3157 | http://www.weissbros.com |
| WEST FLORIDA SUPPLY COMPANY (HQRTS) | 1184 North Washington Blvd. | Sarasota | FL | 34236 | David Chandler | (941) 365-2838 | (941) 366-7976 | |
| WEST FLORIDA SUPPLY FORT MYERS | 1585 Seaboard Street | Fort Myers | FL | 33916 | Joan Barnett | (239) 332-2828 | (239) 332-8907 | |
| WESTERN FACILITIES SUPPLY | P. O. Box 928 | Everett | WA | 98206 | Peter Knehr | (425) 252-2105 | (425) 259-5130 | http://www.westfacsup.com |
| WILDMAN FACILITY SERVICES | 800 S. Buffalo Street | Warsaw | IN | 46580 | | (574) 269-1552 | (574) 269-3783 | http://www.wildmanbg.com/ |

Certification Regarding Lobbying

Applicable to Grants, Subgrants, Cooperative Agreements, and Contracts Exceeding \$100,000 in Federal Funds.

Submission of this certification is a prerequisite for making or entering into this transaction and is imposed by section 1352, Title 31, U.S. Code. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The undersigned certifies, to the best of his or her knowledge and belief, that:

(1) No Federal appropriated funds have been paid or will be paid by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.

(2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "disclosure Form to Report Lobbying," in accordance with its instructions.

(3) The undersigned shall require that the language of this certification be included in the award documents for all covered subawards exceeding \$100,000 in Federal funds at all appropriate tiers and that all subrecipients shall certify and disclose accordingly.

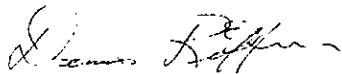
AFFLINK, LLC

1400 AFFLINK Place, Tuscaloosa, AL 35406

Name/Address of Organization

Dennis Riffer / President/CEO

Name/Title of Submitting Official



Signature

5/8/17

Date

FELONY CONVICTION NOTICE

Statutory citation covering notification of criminal history of contractor is found in the Texas Education Code #44.034. Following is an example of a felony conviction notice:

State of Texas Legislative Senate Bill No. 1, Section 44.034, Notification of Criminal History, Subsection (a), states "a person or business entity that enters into a contract with a school district or ESC 8/TIPS must give advance notice to the district or ESC 8/TIPS if the person or an owner or operator of the business entity has been convicted of a felony. The notice must include a general description of the conduct resulting in the conviction of a felony."

Subsection (b) states "a school district may terminate a contract with a person or business entity if the district determines that the person or business entity failed to give notice as required by Subsection (a) or misrepresented the conduct resulting in the conviction. The district must compensate the person or business entity for services performed before the termination of the contract."

THIS NOTICE IS NOT REQUIRED OF A PUBLICLY-HELD CORPORATION

Complete only one of the three below: A or B or C.

I, the undersigned agent for the firm named below, certify that the information concerning notification of felony convictions has been reviewed by me and the following information furnished is true to the best of my knowledge.

Official: Dennis Riffer
Print Authorized Company Official's Name

A. My firm is a publicly held corporation; therefore, this reporting requirement is not applicable.

Signature of Authorized Company Official: 

B. My firm is not owned nor operated by anyone who has been convicted of a felony:

Signature of Authorized Company Official: _____

C. My firm is owned or operated by the following individual(s) who has/have been convicted of a felony:

Name of Felon(s): _____

Details of Conviction(s): _____

Signature of Authorized Company Official: _____

Federal Requirements for Procurement and Contracting with small and minority businesses, women's business enterprises, and labor surplus area firms.

The Education Service Center Region 8 and TIPS anticipate possibly using federal funds for procurement under this potential award and is required to obtain the following compliance assurance.

1. Will you be subcontracting any of your work under this award if you are successful? (Circle one)

YES or NO

2. If yes, do you agree to comply with the following federal requirements? (Circle one)

YES or NO

2 CFR §200.321 Contracting with small and minority businesses, women's business enterprises, and labor surplus area firms.

(a) The non-Federal entity must take all necessary affirmative steps to assure that minority businesses, women's business enterprises, and labor surplus area firms are used when possible.

(b) Affirmative steps must include:

- (1) Placing qualified small and minority businesses and women's business enterprises on solicitation lists;
- (2) Assuring that small and minority businesses, and women's business enterprises are solicited whenever they are potential sources;
- (3) Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by small and minority businesses, and women's business enterprises;
- (4) Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses, and women's business enterprises;
- (5) Using the services and assistance, as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce ; and
- (6) Requiring the prime contractor, if subcontracts are to be let, to take the affirmative steps listed in paragraphs (1) through (5) of this section.

Company Name AFFLINK, LLC

Print name of authorized representative Dennis Riffer

Signature of authorized representative 

Date 5/8/17

FAILURE TO PROPERLY COMPLETE THIS FORM AND SUBMIT WITH YOUR RESPONSE MAY RESULT IN A WAIVER OF YOUR RIGHTS UNDER THE LAW TO MAINTAIN CONFIDENTIALITY TREATMENT OF SUBMITTED MATERIALS.

CONFIDENTIAL INFORMATION SUBMITTED IN RESPONSE TO COMPETITIVE PROCUREMENT REQUESTS OF EDUCATION SERVICE CENTER REGION 8 AND TIPS IS GOVERNED BY TEXAS GOVERNMENT CODE, CHAPTER 552

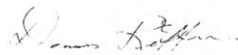
If you consider any portion of your proposal to be confidential information and not subject to public disclosure pursuant to Chapter 552 Tex Gov't Code or other law(s), you **must make a copy of all claimed confidential materials within your proposal and put this COMPLETED form as a cover sheet to said materials then scan, name "CONFIDENTIAL" and upload with your proposal submission.** (You must include the confidential information in the submitted proposal as well, the copy uploaded is to indicate which material in your proposal, if any, you deem confidential in the event the District receives a Public Information Request.) Education Service Center Region 8 and TIPS will follow procedures of controlling statute(s) regarding any claim of confidentiality and shall not be liable for any release of information required by law. Pricing of solicited product or service may be deemed as public information under Chapter 552 Tex Gov't Code. The Office of Texas Attorney General shall make the final determination whether the information held by Education Service Center Region 8 and TIPS is confidential and exempt from public disclosure.

I DO NOT desire to expressly waive any claim of confidentiality as to any and all information contained within our response to the competitive procurement process (e.g. RFP, CSP, Bid, RFQ, etc.) by completing the following and submitting this sheet with our response to Education Service Center Region 8 and TIPS. The attached contains material from our proposal that I classify and deem confidential under Texas Gov't Code Sec. 552 or other law(s) and I invoke my statutory rights to confidential treatment of the enclosed materials:

AFFLINK, LLC

Name of company claiming confidential status of material

Dennis Riffer, President/ CEO



Printed Name, Title, and Signature of authorized company officer claiming confidential status of material

| | | | |
|--------------------|------------|-----------|--------------|
| 1400 AFFLINK Place | Tuscaloosa | AL 35475 | 205-345-4180 |
| Address | City | State ZIP | Phone |

ATTACHED ARE COPIES OF 22 PAGES OF CONFIDENTIAL MATERIAL FROM OUR PROPOSAL
↳ Pricing

Express Waiver: I desire to expressly waive any claim of confidentiality as to any and all information contained within our response to the competitive procurement process (e.g. RFP, CSP, Bid, RFQ, etc.) by completing the following and submitting this sheet with our response to Education Service Center Region 8 and TIPS.

Name of company expressly waiving confidential status of material

Printed Name, Title, and Signature of authorized company officer expressly waiving confidential status of material

| | | | |
|---------|------|-----------|-------|
| Address | City | State ZIP | Phone |
|---------|------|-----------|-------|



The Interlocal Purchasing System (TIPS)

RFP 170401

Food Service Equipment, Chemicals & Supplies



CORE VALUES

Accountability

Commitment

Innovation

Sincerity

Fun

AFFLINK Corporate Headquarters

1400 AFFLINK Place

Tuscaloosa, AL 35406

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AFFLINK has been a global leader in supply chain management for nearly 40 years. Founded as Affiliated Paper Company in 1977, AFFLINK's vision of preeminence over the years has allowed it to do one thing better than anyone else in the industry – and that is to provide innovative process and procurement solutions that drive efficiencies in today's leading businesses.

Connecting more than 200 manufacturers of Facility Maintenance, Packaging, Safety, Office and Industrial Supply solutions with nearly 300 independent distribution experts, AFFLINK is just as its name suggests - that critical link offering clients innovative products, market expertise and improved profitability, all of which is fueled by our leading-edge information technology.

Understanding our clients from the top down, AFFLINK takes a consultative approach to solving client needs. Our marketplace experts have been trained to ask the right questions that uncover opportunities and identify cost savings that go beyond product and price. With AFFLINK, our clients get the best of both worlds - The speed and efficiencies of online ordering, single-source invoicing and one point of contact, but through the combined knowledge and power of our marketplace consultants, we also offer the intimacy, flexibility and responsibility of local distribution on a national scale. Simply put, we are the catalyst to improved profitability.

An operating company of Performance Food Group (NYSE: PFGC) since 1998, AFFLINK is unique in the fact that we have access to the generous capital and ample resources of a Fortune 500 company at our disposal. Finding synergies across the enterprise, AFFLINK leverages our affiliation with PFG and its sister companies to drive efficiencies and increase profitability for every client we serve.



Differentiates AFFLINK from Competitors

AFFLINK's vision of being a preeminent provider of business solutions to every client can be recognized in its four pillars of value:

1. **Supply Chain Optimization:** AFFLINK clients realize the true value of integrated supply through the industry's most comprehensive bundle of single-source solutions. Starting with a review process that allows us to understand a customer's entire purchasing process, we are able to uncover savings focused on vendor reduction, product standardizations, and simplified, congruent ordering processes.

2. **National Reach, Local Expertise:** Approximately 2,000 Distributor Sales Professionals provide local service and market expertise for clients around the country. At AFFLINK, not only do we know your business, we know your communities.

3. **The ELEVATE™ Process:** Fueled by our leading-edge technology, ELEVATE is AFFLINK's go-to-market strategy that delivers quantifiable solutions for total cost savings — expanding the conversation from product and price, to include cost saving strategies that can be uncovered throughout the indirect supply chain.

4. **World-class e-Commerce Platform: Shopfront™**, our proprietary e-Commerce system, provides clients a consumer-like experience in the business-to-business world. Feature rich and content heavy, Shopfront sets the standard with more than 300,000 items, budgetary and inventory controls, and a design and feel that truly creates "the ultimate shopping experience."



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Sales Structure



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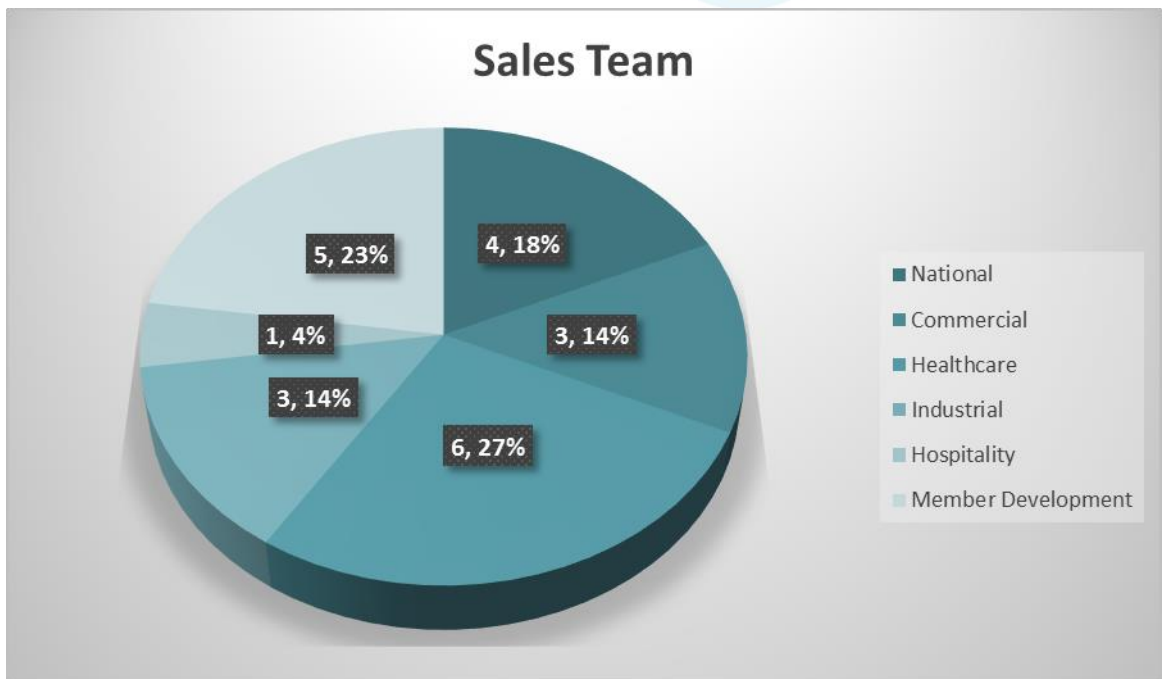
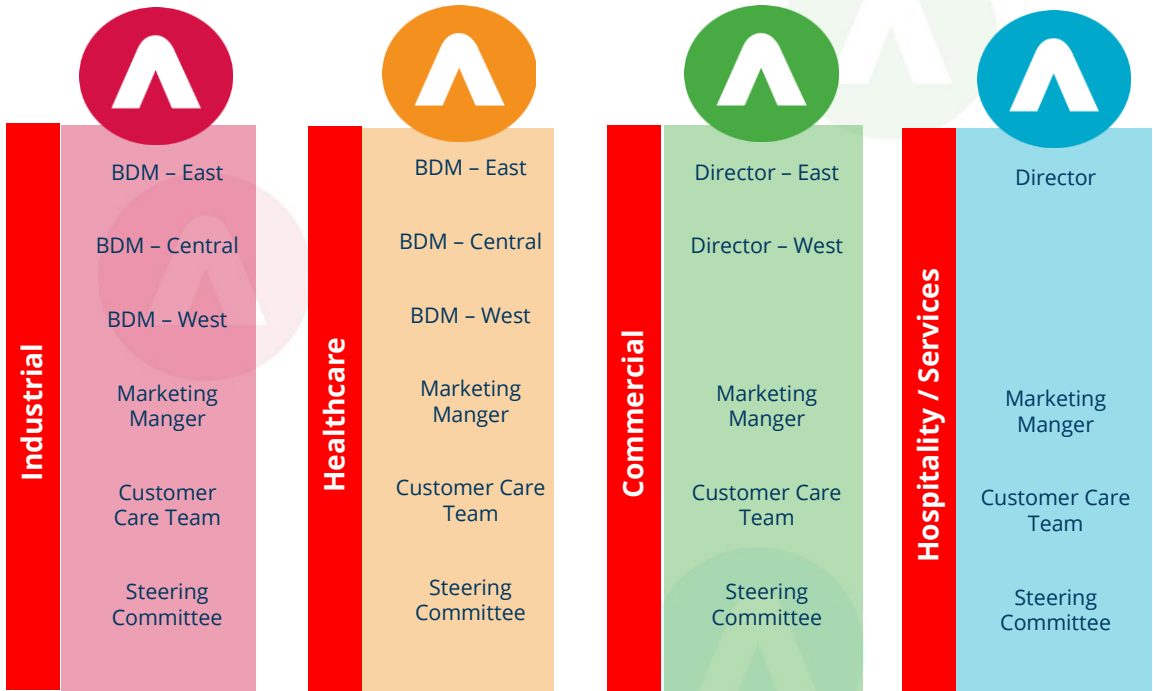
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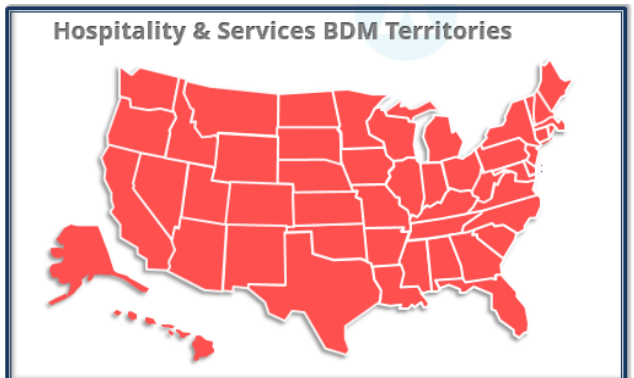
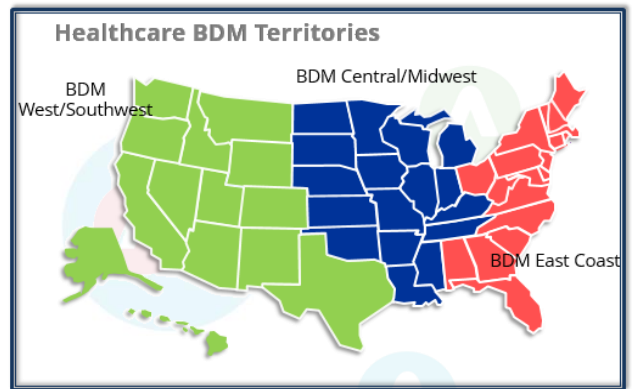
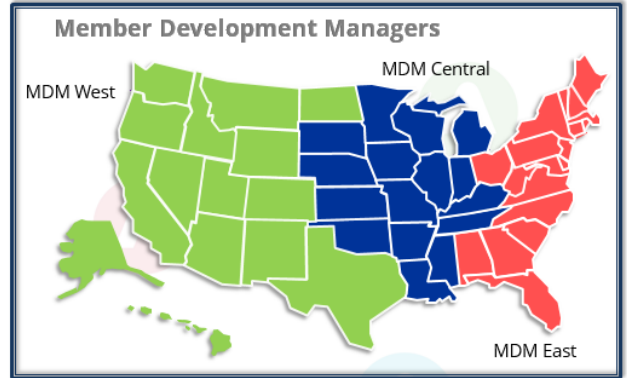
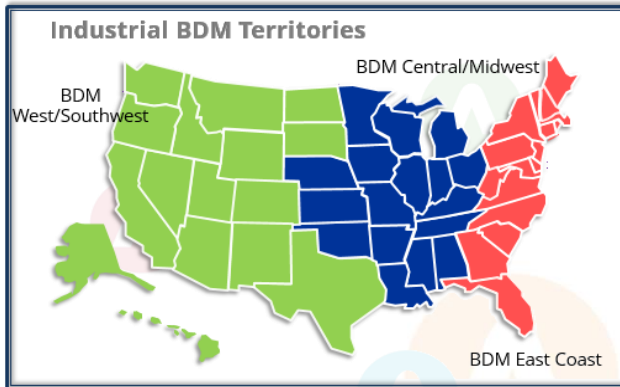
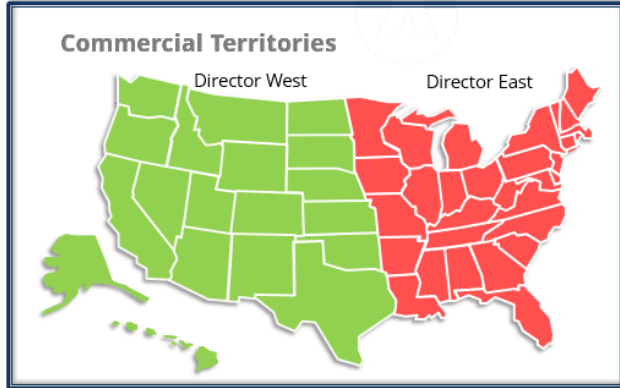
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Sales Structure & Strategic Accounts



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AFFLINK Sales Regions



Member Listing



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40 Years as a Leading Sales and Marketing Organization
300+ Distributor Members

TEXAS BASED DISTRIBUTORS

| Member | City |
|--|---|
| BRAWNER PAPER COMPANY, INC. | Houston |
| CLEANING IDEAS | San Antonio |
| COMPLETE SUPPLY | Dallas |
| EMPIRE PAPER | Amarillo, Dallas, Lubbock, Wichita Falls |
| ERNEST PACKAGING SOLUTIONS | Houston |
| GATEWAY PRINTING AND OFFICE SUPPLY | Brownsville, Corpus Christi, Edinburg, Stafford |
| GROUP O | Dallas |
| GULF COAST PAPER CO. | Austin, Brownsville, Clute, Victoria, Corpus Christi, San Antonio, Temple |
| OFFICEWISE | Amarillo |
| PREFERRED BUSINESS SOLUTIONS | Irving |
| SAMUEL DISTRIBUTION LONGVIEW DIVISION | Longview |
| SOUTHWESTERN MILL DISTRIBUTORS, INC | El Paso |
| SPECTRUM PAPER CO. | Dallas |
| SUPPLYONE | Dallas, El Paso, Fort Worth |



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| <p>AREA DISTRIBUTORS INC (QUINCY IL) Kevin Slough Account Manager (217) 223-3600 EXT. 219 218 Vermont St. Quincy IL 62306 kevin@areadistributors.com</p> | <p>ARMCHEM INTERNATIONAL Andy Brahms President (888) 276-2436 EXT. 1720 3563 NW 53Rd Court Fort Lauderdale FL 33309 abrahms@armchem.com</p> | <p>ARNOLD'S FACTORY SUPPLIES Mick Arnold President (410) 646-3200 3101 Washington Blvd Baltimore MD 21230 marnold@arnoldsfactory.com</p> | <p>ASSOCIATED PACKAGING (N. CAROLINA) Beth Fox Branch Manager (704) 872-2491 2049 Old Mtn. Rd. Statesville NC 28677 bfox@associatedpackaging.com</p> |
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| <p>THE BOXMAKER - EUGENE Toni Lyerla Regional Sales Manager (541) 246-1301 3285 West 1st Avenue Suite A Eugene OR 97402 tonil@boxmaker.com</p> | <p>THE BOXMAKER - KENT (HQTRS) Richard Brown President (425) 291-1248 P.O. Box 58968 Seattle WA 98138 richardb@boxmaker.com</p> | <p>THE BOXMAKER - SPOKANE Laura Hard Branch Manager (509) 321-3696 3808 N Sullivan Rd Spokane Valley WA 99216 LauraH@boxmaker.com</p> | <p>THE CLEANING HOUSE Shannon Morgan President (905) 547-2636 973 Barton St E Hamilton ON L8L 3L4 shannon@thecleaninghouse.com</p> |
| <p>THE I SUPPLY COMPANY Joe Parisi President (937) 318-3237 1255 Spangler Road Fairborn OH 45324 glparisi@isupplyco.com</p> | <p>THE JANITORS SUPPLY CO. INC. Kenneth Gast CEO (260) 482-8615 5005 Speedway Drive Fort Wayne IN 46825 KDgast@janitorssupplyco.com</p> | <p>THE KALISON GROUP INC. Charles Hutchcraft President (618) 286-6666 731 Prairie Dupont Drive Dupo IL 62239 chutchcraft@thekalisongroup.com</p> | <p>THE PAINT AND SAFETY STORE INC. Kim Long President (432) 263-8491 201 S. Benton Street Big Spring TX 79720 kim@thepassonline.com</p> |
| <p>THE POWELL COMPANY LTD. William Schroeder President (419) 228-9625 3255 St. Johns Road Lima OH 45804 bill@powellcompanyltd.com</p> | <p>THE WEEKS LERMAN GROUP LLC Sidney Lerman President (718) 803-4800 58 - 38 Page Place Maspeth NY 11378 sid@weekslerman.com</p> | <p>THORNTON BROTHERS INC. Clay Gilbert President (706) 543-5204 P. O. Box 80366 Athens GA 30608 cgilbert@thornton-brothers.com</p> | <p>TRIPACK INC. Vicki Koeing President (636) 724-1744 1358 Charlestown Industrial Drive Saint Charles MO 63303 Vicki@tripack.com</p> |
| <p>TRUECHOICEPACK CORP. Rakesh Rathore COO (937) 630-3832 1285 Lyons Rd Bldg H Dayton OH 45458 rrathore@truechoicepack.com</p> | <p>UNITED CHEMICAL & SUPPLY CO. INC. Will Curlee Sales Manager (864) 234-5922 P.O. Box 5066 Greenville SC 29606 will.curlee@unitedchemical.net</p> | <p>UNITED INDUSTRIES Sharon Nakatani Procurement Manager (951) 485-1056 133 East Grove Orange CA 92865 sknakatani@yahoo.com</p> | <p>UNITED PACKAGING SUPPLY COMPANY Jeff Seidel Owner (215) 633-0700 102 Wharton Road Bristol PA 19007 Jeff.Seidel@UnitedPkg.com</p> |



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| | | | |
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| <p>WAREHOUSE DIRECT - RUNGE Hans Albers IT Project Manager (847) 227-0422 2001 S. Mt. Prospect Road Des Plaines IL 60018 hansalbers@warehousedirect.com</p> | <p>WAREHOUSE DIRECT INC Kevin Johnson CEO (847) 952-1925 2001 S Mount Prospect Rd Des Plaines IL 60018 kevinjohnson@warehousedirect.com</p> | <p>WASHINGTON PAPER & CHEMICAL INC. Marie Reilly General Manager (301) 699-5959 5123 Lawrence Place Hyattsville MD 20781 washingtonpaper@aol.com</p> | <p>WEBB CHEMICAL & PAPER CO. INC. Derek Webb VP of Operations (704) 482-4331 P.O. Box 2000 Shelby NC 28150 derek@webbchemicalandpaper.com</p> |
| <p>WEINSTEIN WHOLESALE SOLUTIONS Andy Weinstein President (509) 662-9631 410 Peters Street East Wenatchee WA 98801 aweinstein@weinsteinwholesale.com</p> | <p>WEISS BROS. PAPER Richard Weiss Owner (800) 878-9347 18038 Oak Ridge Drive Hagerstown MD 21740 rweiss@weissbros.com</p> | <p>WEST FLORIDA SUPPLY COMPANY (HQRTS) David Chandler Owner (239) 332-2828 1184 North Washington Blvd. Sarasota FL 34236 dave@westfloridasupply.com</p> | <p>WEST FLORIDA SUPPLY FORT MYERS Joan Barnett Office Manager (239) 332-2828 1585 Seaboard Street Fort Myers FL 33916 Joan@westfloridasupply.com</p> |
| <p>WESTERN FACILITIES SUPPLY Peter Knehr Owner (425) 252-2105 P. O. Box 928 Everett WA 98206 peterk@westfacsup.com</p> | | | |

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ELEVATE



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Online Videos

Member Testimonials:

<https://www.youtube.com/watch?v=WfBkNJPGQn4>



ELEVATE Introduction Video:

<https://vimeo.com/162587205>



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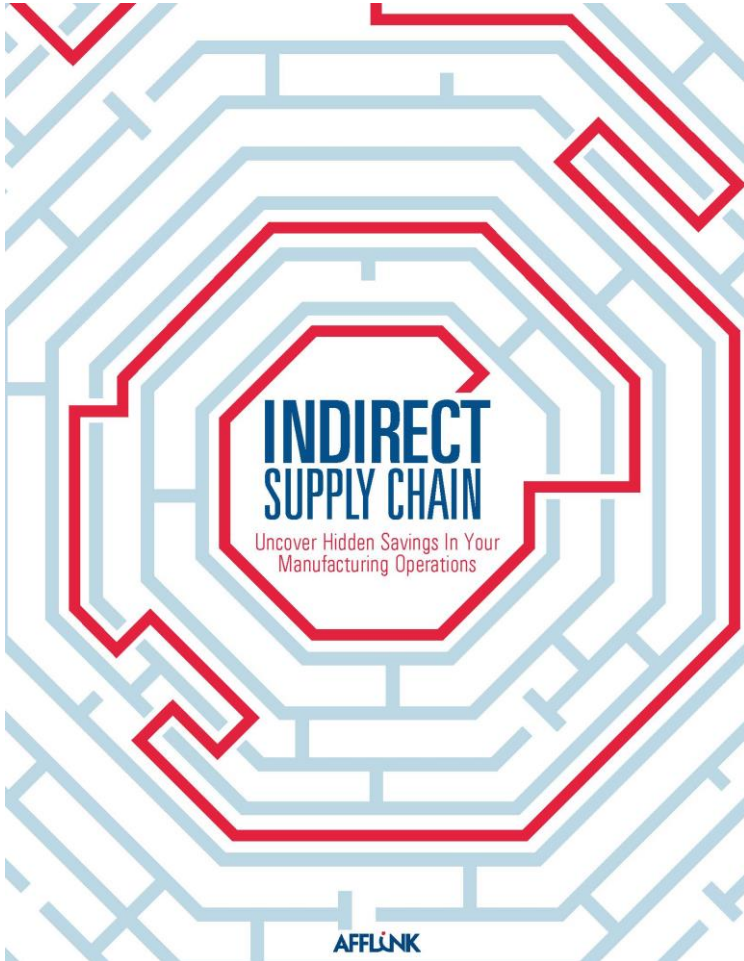
Awards



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Download our Indirect Supply Chain E-Book on AFFLINK.com

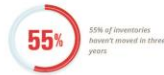
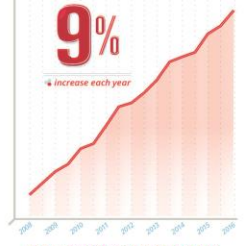


IS YOUR INDIRECT SUPPLY CHAIN HURTING YOUR BOTTOM LINE?

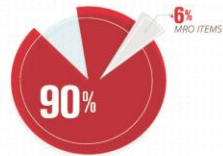
When calculating the total cost to produce a good or service, the indirect supply chain is easily the most overlooked component in your operation.

Feeling Unsure? You're Not Alone.

A LOOK AT THE NUMBERS:



{ On Average **85%** of companies experience some form of supply chain disruption every year! }



6% of MRO items make up 90% of the annual spend



Supply chain performance has a **56% impact** on cost of goods sold



WHAT'S THE SOLUTION? The numbers all point to a less than favorable outcome, a hit to your bottom line. Don't become the statistic and start optimizing your indirect supply chain spend. >>> Afflink.com

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OPTIMIZE YOUR SUPPLY CHAIN IN UNDER 30 MINUTES

ELEVATE

1



DISCOVER

A visitor's journey begins in the Discover phase where they are able to uncover their business priorities by simply answering a few industry-specific questions.



EXPLORE

Next, the user is able to take a guided tour of their facility where they will discover products that best meet their unique needs.

3



EVALUATE

Finally, the software provides the users an in-depth look into their purchasing and procurement processes. Paired with their business priorities, ELEVATE is able to produce a summary of supply chain savings.

COMBINED SAVINGS

| | |
|--------------------------|------------|
| ORDERS & INVENTORY | 273,000.00 |
| OPERATIONAL EFFICIENCIES | 1,005.89 |
| PROCESSING & BILLING | 98,000.00 |
| iCOMMERCE FUNCTIONALITY | 41,000.00 |
| TOTAL COST SAVINGS | 413,995.00 |

TAKE THE
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ELEVATE

ABOUT THE SOFTWARE

The ELEVATE software is a completely customizable approach to supply chain optimization. Built with the user in mind, the entire process is tailored around your organization's goals and needs—allowing you to receive unique recommendations for process and procurement improvements.

As the first software of its kind, ELEVATE is the guided analysis tool supply chain professionals across the country have been waiting for. The software is truly intuitive, easy to use, and provides real cost saving results. Take the ELEVATE challenge and get started today!



By using the supply chain analysis tool ELEVATE, we were able to realize our company goals, consolidate orders, and reduce spending by 6%.

Peterson Spring Corporation

TARGET MARKET

ELEVATE is perfect for executive level professionals wishing to improve supply chain and procurement efficiency. ELEVATE produces the best results and ROI for the following key industries:



Commercial



Healthcare



Hospitality



Industrial

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Comprised of a simple three-step process, ELEVATE can be completed in 30 minutes or less. The best part, the software is accessible online wherever you are with answers whenever you need them most.

Here's what you can expect before getting started:



PROCESS

Discover:

The first step in the ELEVATE software is a brief questionnaire. You will be asked a series of questions related to your company's business priorities. Based on your answers, ELEVATE is able to prioritize your needs into five major categories: cost, image, productivity, health and hygiene, and sustainability.



Explore:

The final section of the ELEVATE process, Explore allows you access to a guided walkthrough of your facility. Based on your business needs in Discover, a myriad of products will be recommended in each area within your facility. The goal of the tour is to uncover the hidden opportunities in your facility and find products to best achieve your company goals.

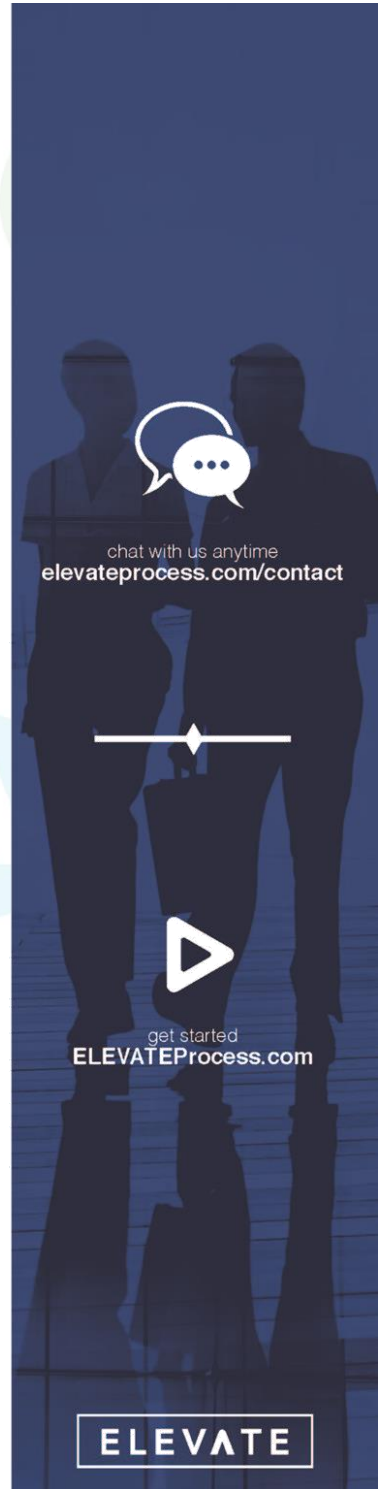


Evaluate:

After the initial questionnaire, you will move on to an analysis of your supply chain and procurement operations. Briefly answer questions related to your purchasing and ordering habits and ELEVATE will provide you with a cost savings report directly related to your supply chain processes.

At the end of the ELEVATE process, you will be presented with a comprehensive analysis summary. Included in the report will be your selected products from the walkthrough, potential cost savings for your facility, and customized suggestions for optimization.

Thanks to a Live Chat feature and the ability to request a one-on-one consultation, you can rest assured knowing that your business will receive the attention it deserves and the expertise it expects.



ELEVATE

SUPPLY CHAIN SOLUTIONS

What are your business priorities?

Are you sourcing solutions that align with your business priorities?

TOTAL COST SAVINGS



Strategic sourcing analyzes costs throughout the supply chain - not just the price of the items purchased. Total cost recognizes acquisition, application and possible expense that can cost a lot more than the price of the items.

WORKPLACE WELLNESS



Keeping people safe at work means having the programs in place to protect your most valued asset - your people. Preventative measures can reduce worker-compensation claims and prevent human resource lawsuits from happening at your facility.

CORPORATE IMAGE



Because perception is reality, your facility's image is directly related to your overall mission, vision and branding strategy. The type of message you send to your customers goes all the way down to the items you use throughout your business.

PRODUCTIVITY GAINS



Measuring the efficiency of the tasks necessary to keep your business operating at peak perfection- that's the definition of productivity. When doing more with less is your top priority, you wish to uncover every opportunity you can.

SUSTAINABILITY BENCHMARK



True sustainability takes a look at the social, economic and environmental decisions that impact your business - and the community it serves. Make sure you're living your "Green" message from the boardroom to the bathroom.

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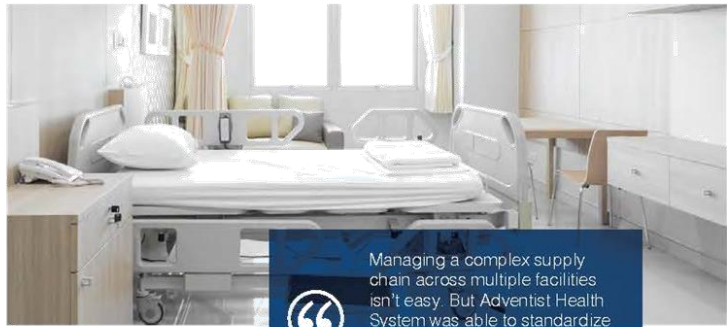


Adventist Health Case Study



THE CHALLENGE

Adventist Health System is a national health care organization with over 78,000 employees and 46 hospital campuses spanning across 10 states. Its facilities extend to urgent care centers, home health and hospice agencies, and skilled nursing facilities. With each facility operating independently in delivering care and services to the local communities in which they serve, Adventist experienced a lack of standardization, visibility into their spend, and reporting by location.



Managing a complex supply chain across multiple facilities isn't easy. But Adventist Health System was able to standardize procedures across all 46 facilities resulting in cost savings of over \$200,00 in just one year.

THE SOLUTION

Adventist hired AFFLINK and their web-based technology, the ELEVATE software, for insights into their facilities' spend and help in managing their supply chain costs.

AFFLINK secured the National program with Adventist which consisted of servicing their acute care locations, long-term care facilities and school locations.

Tasked with standardizing the can liners used at six of Adventist's locations, AFFLINK used ELEVATE to leverage volume and pricing, reduce waste, and present overall savings. Under the direction of Marie Carr, AFFLINK's Director of Healthcare, the six locations were surveyed by local sales professionals to find the right can liner size and fit.

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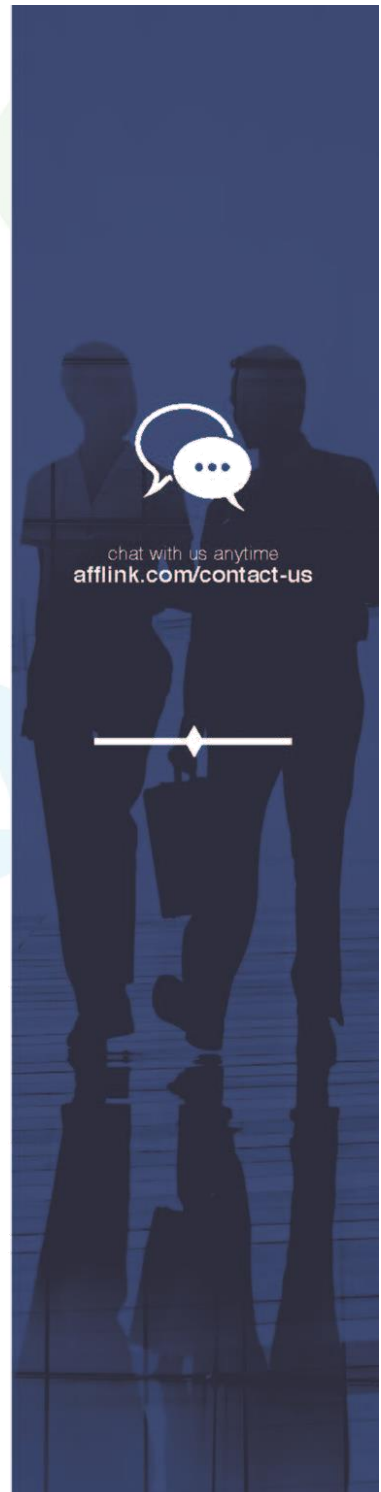
Case Studies

AFFLINK began the analyses by determining the existing sizes of can liners and receptacles used at each facility. They then tested samples of proposed items and finalized the site analyses by consolidating to a formula that met the requirements of each facility, such as whether or not sharp objects were being disposed, whether they were handled under rough transportation conditions, and the weight threshold of each can liner.

Upon identifying an overabundance of SKU's in Adventist's system with the help of the ELEVATE tool, AFFLINK reduced can liner SKU's from over 130 different can liners down to 53 can liners, significantly reducing costs. Standardized procedures were implemented across all facilities resulting in cost savings of over \$200,000 in one year.

THE FUTURE

AFFLINK implemented a new reporting process that gave Adventist visibility into their spend, making it possible to track their progress and improve communications from their headquarter offices to their local facilities. With the help of the ELEVATE supply chain management software, Adventist was able to achieve their standardization goals across all facilities and instill best practices that have positively impacted their standing and growth in the marketplace.



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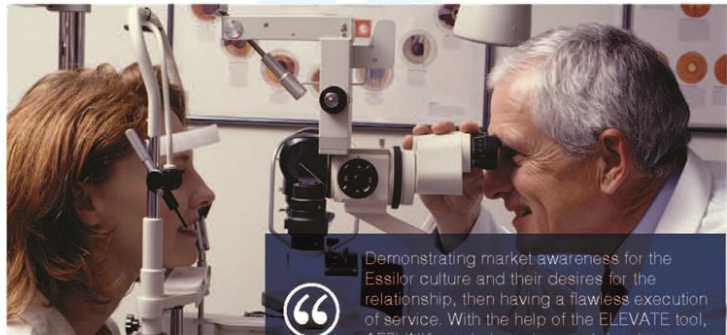


Essilor Case Study



THE CHALLENGE

Essilor is the leading manufacturer and wholesale distributor of optical lenses in the United States. They have more than 8,500 employees located in 128 prescription laboratories, 4 manufacturing facilities, 2 distribution centers, and 1 center for research and development. Essilor of America is a fully owned subsidiary of Paris-based Essilor International and is the largest business unit in the worldwide Essilor Group. AFFLINK Members are currently servicing 52% of Essilor locations with the goal of 75% market penetration. With the current game plan we anticipate 20% growth in revenue over the next few years. Industrial BDM Carter Crutchfield and VP of Sales Paul Tuckley recently conducted a comprehensive review with Essilor at their headquarters in Dallas, where they uncovered several opportunities to expand Essilor's performance.



Demonstrating market awareness for the Essilor culture and their desires for the relationship, then having a flawless execution of service. With the help of the ELEVATE tool, AFFLINK can help mature and develop Essilor's brand and company culture.

THE SOLUTION

After the onsite visit, AFFLINK and Essilor created a plan of action for the coming year. It would all start in the first quarter of 2014, in which Essilor would mandate all labs use AFFLINK Distributors. By doing so, Essilor projected an annual cost savings of 28-30%. In the second quarter, AFFLINK would gather product sales and inventory records in order to evaluate supply chain optimization. With this information Distributor Members would have real data and history performance to reference when making future inventory decisions. This

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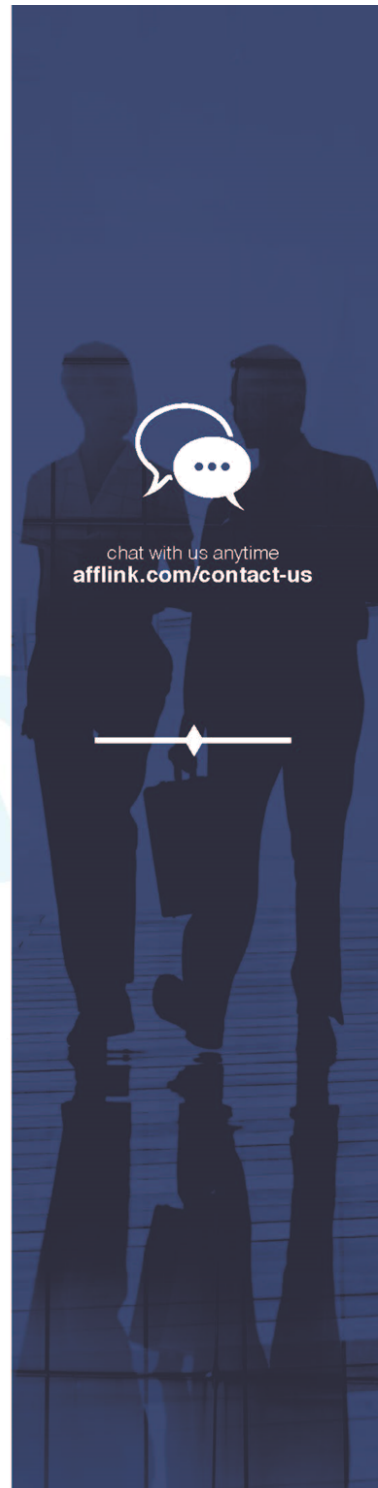
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Case Studies

too would promote overall cost savings. In the third quarter, AFFLINK would host WebEx trainings to teach Essilor Lab Facilities employees how to affectively use the AFFLINK Membership ordering system. In the fourth quarter, AFFLINK's final mission will be to examine participating locations and compare their performance results to those locations not currently active with AFFLINK. Based on the result, AFFLINK will target non-participants with a specialized approach using data from current Essilor participating locations. "Essilor has given us a list of potential locations to target and pursue for expansion," Crutchfield said. "Ensuring our Members are actively working with Essilor locations on a regular basis will certainly facilitate larger, more rapid growth." Crutchfield noted the active partnership allows Members to know exactly what they would need to stock rather than operating on a per-order basis. Adding to the ability to streamline performance, AFFLINK is also developing a hygiene program of best practices that will be recommended by Essilor Corporate offices to all its facilities. This will ensure better service functionality, as well as leverage their buying power as an organization. From a marketing standpoint, the hygiene program promotes singular brand awareness for Essilor with all labs having a similar appearance.

THE FUTURE

Strategic Account Coordinator Jeremy Hudson has been working closely with Essilor and AFFLINK Members to nurture the existing relationships and pave the way for future growth. He is working with Essilor Corporate to acquire usage reports from lab locations so we can keep the Membership informed of the needs of individual locations they serve. "Continuing to improve performance in the business we currently have can only help as we seek to grow our partnership with Essilor," said Hudson. "I look at it as a matter of continuing to build and earn their trust. If they see we're continually getting better, they'll give us more opportunities." When asked to identify keys for success with the Essilor partnership, Crutchfield noted the previously mentioned items, but added, "Demonstrating market awareness for the Essilor culture and their desires for the relationship, then having a flawless execution of service. AFFLINK can help mature and develop Essilor's brand and company culture."



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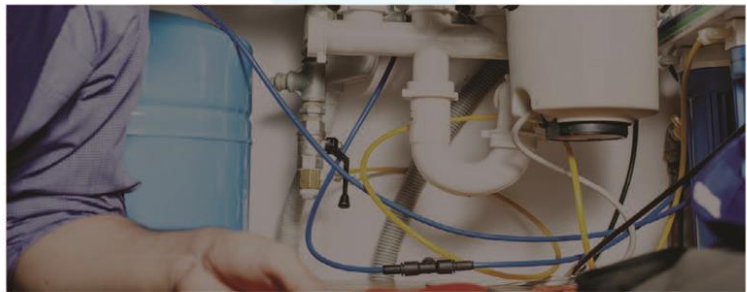
Frantz Building Case Study



THE CHALLENGE

In the world of building service contractors efficiency and quality service is key. As the leading regional provider of quality janitorial and facility services, Frantz Building Services (FBS), needed to ensure they were reaching full optimization within their supply chain. Without it, their aptitude to meet the complex needs of their customers with the highest degree of excellence, a definitive piece of the FBS Core Values, would have been placed in jeopardy.

With frustrations building due the lack of support & training on new products from local distribution, FBS began to feel their team may not be armed with the knowledge required to make effective decisions in the field. In addition to disappointing distributor involvement, FBS was experiencing a real need for a streamlined ordering process. With decentralized ordering & billing and a multitude of unnecessary SKUs in their system, FBS was beginning to realize there was room for considerable improvement. It now became necessary to uncover a comprehensive supply solution that would not only address their current needs but meet corporate objectives as well.



THE SOLUTION

With this knowledge in hand AFFLINK Business Development Manager, Rob Dunn, together with Danny Gray of Copac Paper Group, introduced proprietary solutions which FBS has successfully implemented today. Utilizing the cutting-edge tool, ELEVATE, Dunn and Gray were able to analyze FBS's current processes, needs and objectives to assist VP of Operations, Brian Lewis, in making informed decisions. Lewis notes, "the ELEVATE information and report was extremely helpful and allowed us to see potential real world savings."

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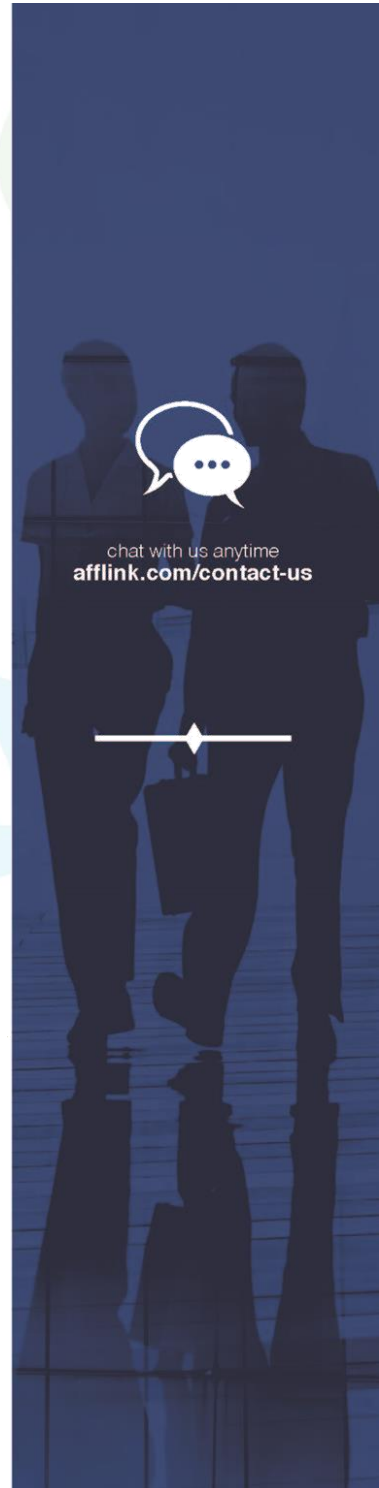
Case Studies

As a complete bundle began to form, the need for product rationalization became ever more apparent. To answer that need, Shopfront™ – AFFLINK's exclusive online ordering platform – was introduced. “[Shopfront] allows all of our branched to use the same ordering system/process. {It} has allowed us to really streamline our procurement process” Lewis says.

With these new solutions actively in play, all that remained was the much needed support by each local Distributor. After receiving notice of this newly acquired piece of business in their market, world-class AFFLINK Members stepped up to the plate and delivered. Lewis states, “Although we have the benefit of a nationwide facilitator in AFFLINK, we are also receiving better service than ever.”

THE FUTURE

Being the leader in supply chain management allows AFFLINK to successfully service national accounts just like Frantz Building Services, each and every day. As their focus on innovation in process and procurement advances, AFFLINK's commitment to drive efficiencies among the leaders in business today will continue to raise the bar within the industry.



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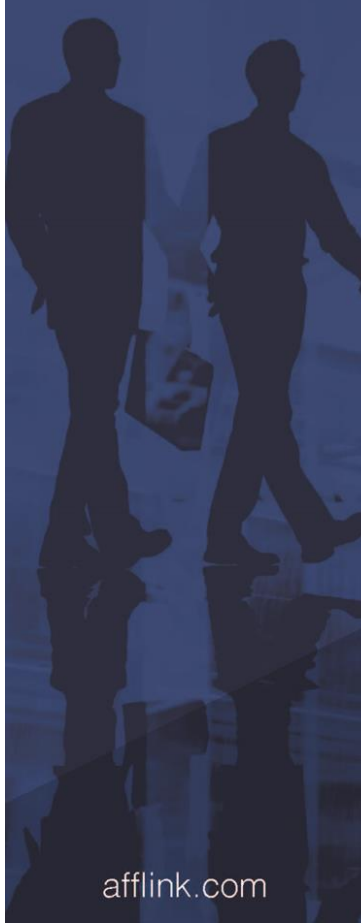


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Zodiac Aerospace Case Study



THE CHALLENGE

Zodiac Aerospace, based in France and with locations throughout the United States, is considered one of the world's leading manufacturers of aerospace equipment and systems used on commercial, regional, and business aircraft as well as helicopters. They are also regarded as one of the leaders in aviation technology first working with hot air balloons in the early part of the 1900s and going on to invent the concept for the first airships or dirigibles.

Today the company works with clients all over the world and employs more than 30,000 people located in 100 offices from North America to Africa and from China to Brazil. As you can imagine, a vast quantity of supplies ranging from restroom cleaning products—hand towels and other paper products, cleaning tools and equipment, and liners—to packaging materials are needed to support the company's many locations and employees.



With the ELEVATE process, Zodiac Aerospace – Cabin and Structures has reported a 17 percent savings across 14 of their North American manufacturing locations

THE SOLUTION

Managing and purchasing this array of products can be a monumental task and if administrators are not careful, costs can go through the roof. To help manage and even lower their supply chain costs, Zodiac Aerospace – Cabin and Structures turned to AFFLINK, a global leader in supply chain management, and their web-based technology, the ELEVATE software. The ELEVATE tool is designed to give clients the ability to manage, evaluate, and improve their strategic sourcing initiatives.



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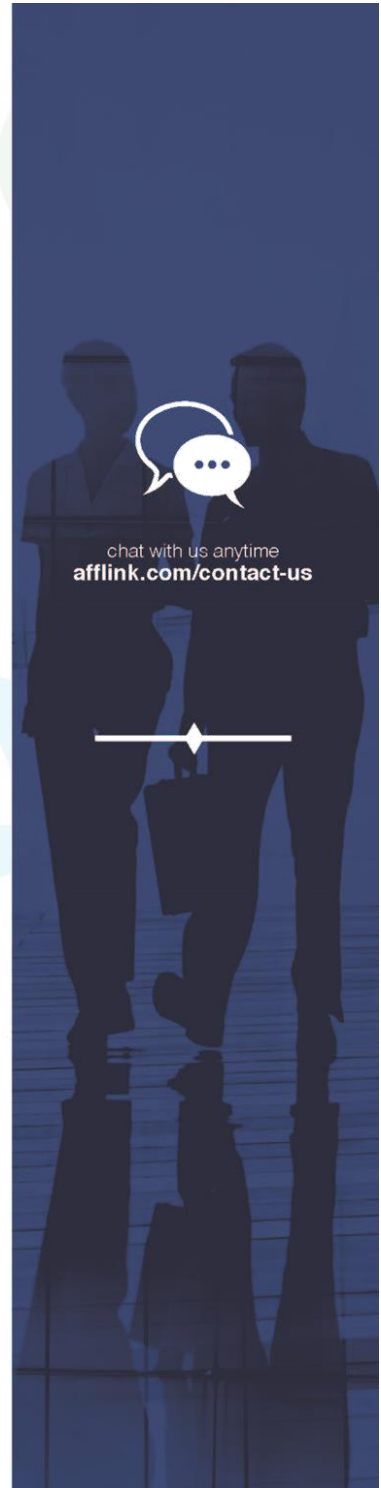
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Case Studies

"The ELEVATE system uncovers hidden purchasing opportunities," explains Leah Waldrop, marketing manager for the ELEVATE system. "It also analyzes supply chain decisions and purchases which is how Zodiac Aerospace and other users of the system are able to better manage supplies and lower costs."

THE FUTURE

With the ELEVATE process, Zodiac Aerospace – Cabin and Structures has reported a 17 percent savings across 14 of their North American manufacturing locations amounting to more than \$634,900.00 in supply chain savings. "What is even more amazing about this is they were able to accomplish this in just seven months," adds Waldrop. "It's because of this that AFFLINK has been recently honored with awards for 'supply chain excellence' from organizations in the distribution and supply chain industry."



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AFFLINK Value Proposition



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Whether it's one location or one hundred, AFFLINK has the size, technology and experience to service its customers with excellence – on time, every time, in any market. The AFFLINK distributor network is geographically positioned to provide its multi-unit customers with a national scope, consistent pricing and products and the best local service. Connected via the latest E-commerce capabilities, AFFLINK Servicing Distributors receive customer orders instantly and provide consistent, responsive service, often with next day delivery. This enables order processing and delivery times to be greatly reduced and allows for maximum efficiency.

AFFLINK SALES STRATEGY

WHY AFFLINK?

200 | 300

AFFLINK connects more than **200 manufacturers** of Facility Maintenance, Packaging, Safety, Office and Industrial Supply solutions with nearly **300 independent distribution experts** to drive efficiencies in today's leading businesses.

OUR VALUE TO THE END-USE CLIENT

Supply Chain Optimization

Unmatched product breadth & single-source invoicing, all fueled by "today's leading technology"

- Comprehensive bundle of products
- Operational efficiencies
- E-commerce excellence

National Reach Local Expertise

Approximately 3,000 sales professionals provide local services--nationwide

- Broadest footprint
- Market expertise
- People you know

ELEVATE

ELEVATE™

AFFLINK's go-to-market strategy that delivers quantifiable solutions for total cost savings--not just product and price

- Value quantification
- Total-cost savings
- Company visibility

Shopfront

E-commerce platform that provides a more enjoyable shopping experience while keeping our Members competitive at a fraction of the cost.

- Ultimate shopping experience
- B-to-C look and feel
- Budget & inventory control

elevate your expectations™



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Shopfront™



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SHOPFRONT
www.shopfront.com

MEET SHOPFRONT

A FULLY MANAGED B2B ECOMMERCE SOLUTION

Learn more about the B2B Ecommerce platform that looks and feels like a traditional customer ordering site, but with the features of a powerful business-to-business procurement system.

visit us at

www.shopfront.com



Managed Content

Our full time content team will acquire all of your online content and keep it up-to-date



Premium Support

Have direct access to dedicated account managers who know your business and are ready to assist



Powerful Integration

We will work with your back office software vendor to seamlessly integrate with your ERP system

Today's Customers Want More

- > Security, both during and after the transaction
- > Payment options, such as credit card and invoice billing
- > Control over product mix, order approvals and budgets
- > Reminders of items they have bought before or need to reorder now
- > Connections to systems such as EDI and Punch-Out
- > User Options, like multiple ship-tos, shopping lists, and quick entry forms

Why Choose Shopfront?



Sell Easily

Shopfront simply adds on to your existing website



Rich Item Content

Over 500,000 items in our content database, and growing daily



Cloud Technology

Hosted securely, reliably, and inexpensively on our servers



Security

Adheres to PCI guidelines, routine vulnerability scans and SSL encryption



Customizable

Making your brand stand out with custom logos, colors, and banners



Analytics

Dashboard and weekly email with details on your customer interactions



Customer Service

Live, local support specialists ensure your site is online and available



Integrations

Integrates directly with your backend system for electronic orders and more



SHOPFRONT

Schedule your personalized **Shopfront** demo today!

205.344.4250 www.shopfront.com

info@shopfront.com

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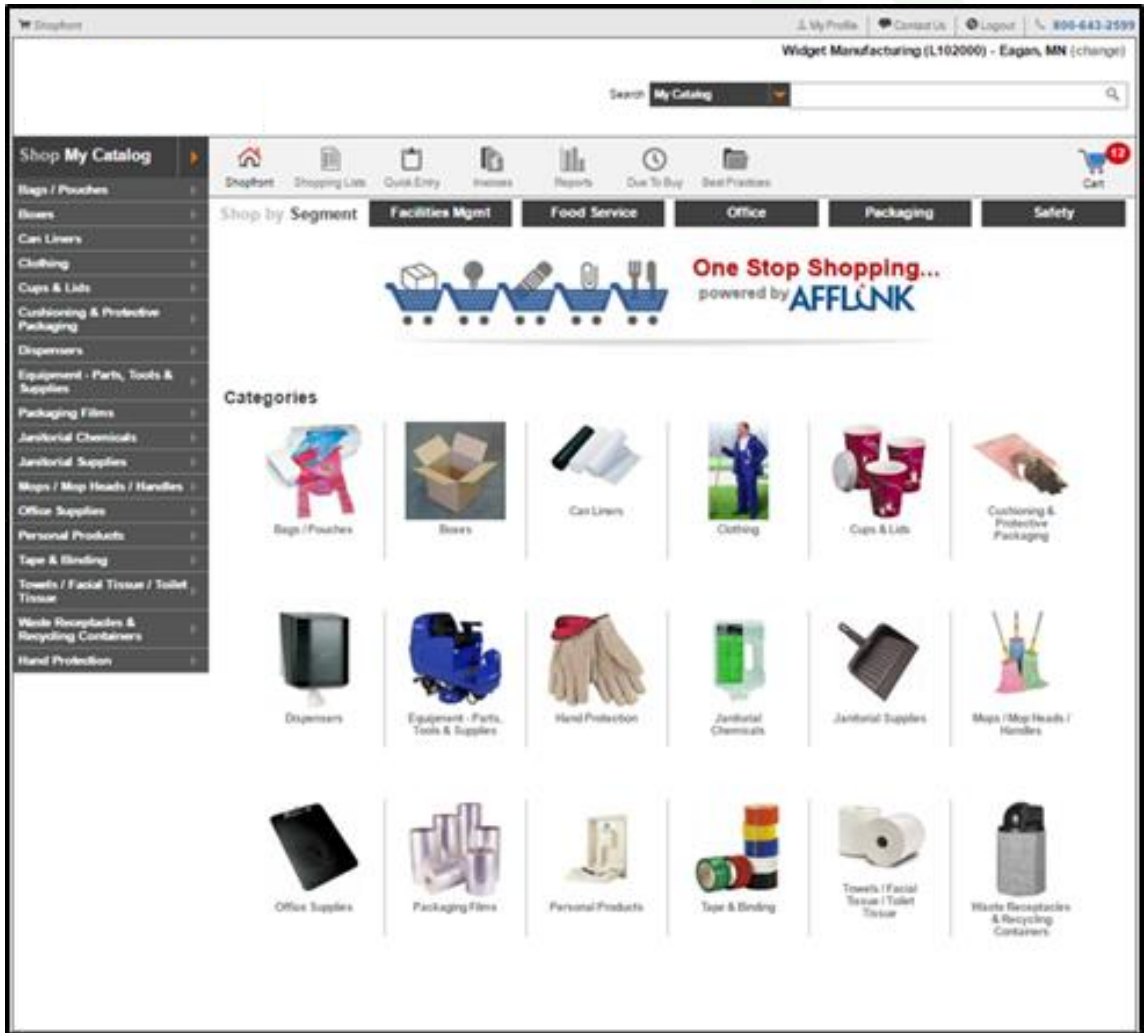


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Performance Standard and Commitment Agreement



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Strategic Accounts Performance Standards & Commitments

At AFFLINK, Strategic Accounts are the centerpiece of our business. Our primary investment in people and resources is focused on delivering top line growth for both AFFLINK Members and Preferred Suppliers. Our Advisory Board and Steering Committees have developed specific criteria that positions AFFLINK to be a world class organization delivering quantifiable value now and into the future. In order for AFFLINK to achieve this task, we must act as one.

An AFFLINK Servicing Distributor Agreement has been established to ensure operational excellence and must be adhered to in order to service AFFLINK SA.

AFFLINK'S Role

AFFLINK's business model is as a facilitator of strategic business for and through our Membership. Operationally, AFFLINK performs three primary functions:

1. Sales force to create new business opportunities and to support and further penetrate existing business
2. Provide an order, invoice and payment processing center, coupled with ongoing customer service support
3. Provide an online ordering platform with robust functionality and rich content

AFFLINK SA Servicing Distributor Requirements

Servicing distributors (Members) will work closely with the AFFLINK Sales Teams to market and grow the Strategic Accounts program. AFFLINK will develop a specific servicing agreement for each SA. The servicing distributor accepts the terms of service through their fulfillment of SA orders.

Servicing Distributor Requirements

1) A servicing distributor will:

- Assign a Sales Champion to serve as a primary contact with the AFFLINK Sales Teams. A Sales Champion is a Sales Manager or lead Sales Representative who is accountable for the success of the AFFLINK SA within their respective organization.
- Assign an Operational Champion to manage and drive operational excellence within their organization's assigned AFFLINK SA.
- Assign an eLev8® Champion to be the primary trainer and/or user of the eLev8 process.
- Participate in all ongoing AFFLINK SA applicable training sessions, meetings, conference calls, etc.
- Ensure there are dedicated internal resources available to address account issues/challenges, i.e. Service Issues, IT, Accounting, Customer Service, etc.
- Have a back-up internal contact to address AFFLINK SA issues should the assigned Champions not be available.



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2) New Business Development

- At proposal stage, a servicing distributor will:
- Utilize Elevate® – mandatory for all new SA business
- Provide necessary internal/external support and resources for equity surveys.
- Respond to equity surveys within two (2) business days of request by the AFFLINK SA Team.
- Not responding could affect distributor assignments

3). Launch stage, a servicing distributor will:

- Allocate experienced internal/external sales representation to a new AFFLINK SA as required by contract.
- Participate and follow outlined AFFLINK SA launch instructions/plans.
- Participate in scheduled AFFLINK SA launch conference calls, onsite meetings/trainings, WebEx demonstrations, etc.
- Perform accurate and timely site needs analysis and return requested feedback form(s) within two (2) business days of audit.
- Be willing to make reasonable up-front investments in dispensers, printing plates, etc.

4) Account Maintenance

Regarding sales representation and customer service, a servicing distributor will:

- Assign a dedicated and experienced sales representative to an account when specified by an AFFLINK SA contract.
- Respond to all customer and/or AFFLINK SA Team concerns, questions or special requests (including off contract product pricing) within a timely manner, preferably within twenty-four (24) hours.
- Provide AFFLINK with documentation outlining delivery policy and key distributor contact numbers for regular, after hours and emergency situations.

Regarding stocking levels, a servicing distributor will:

- Support and stock mandated products, as specified by the contract, for each assigned AFFLINK SA.
- Agree to meet with each facility level contact(s) for the purpose of developing a model stocking plan. In addition, expectations should be set as it pertains to delivery of products outside of the agreed upon stocking plan when required by contract





Regarding delivery, a servicing distributor will:

- Deliver orders within two (2) business days of its posting date on www.afflink.com unless an exception is granted by the customer and/or AFFLINK.
- Advise AFFLINK of any order issues within one (1) business day of its posting date.
- Maintain, at minimum, a line item fill rate of 95%.
- Deliver orders in excess of the contract minimum free of freight unless AFFLINK approves otherwise.

Process less than minimum orders according to the published small order policy per contract. Regarding back orders, a servicing distributor will:

- Ensure 95% of all orders will be complete upon first shipment or delivery.
- Advise the customer of any back orders and/or delivery delays within one (1) business day of its posting date on www.afflink.com.
- Fill back orders within ten (10) business days, as well as communicate a firm delivery date to the customer within two (2) business days of its posting date on www.afflink.com.

Regarding substitutions, a servicing distributor will:

- Be allowed to substitute Preferred Supplier products of equal or greater quality at the contract price with the prior approval of both the AFFLINK account coordinator as well as the local purchaser. (AFFLINK will always attempt to fulfill only mandated products).
- Invoice all Preferred Supplier substitutions at the current program pricing levels.

Regarding packing slips, a servicing distributor will:

- Agree not to include product cost or price on any packing slips unless directed otherwise.
- If provided, include on packing slips the client's P.O. number, purchaser's contact name, telephone number and any additional information provided by and required by the customer.

Regarding returns and cancellations, a servicing distributor will:

- Agree to address all order returns/cancellations and notify the AFFLINK SA accordingly within two (2) business days of requested return/cancellation.
- May impose a restocking charge on returned orders if policy is stated in the terms and conditions of the contract.

5) Invoicing and Collections

Regarding invoicing, a servicing distributor will:

- Invoice AFFLINK electronically within twenty four (24) hours from date of distributor's invoice for product.
- Invoices for approved freight charges must be submitted to AFFLINK within sixty (60) days. NOTE: AFFLINK will not bill the customer or reimburse the distributor for any invoices not submitted within (14) days of delivery.
- Practice 100% electronic invoicing for all AFFLINK SA via one of the following approved methods:
 - EDI
 - XML
 - TAB or Fixed Length Flat File
 - www.afflink.com
- Include all information (required by the contract) on the invoices submitted to AFFLINK.
- Invoice AFFLINK with a minimum of 98% accuracy. The product on the invoice must be the product shipped.
- Under no circumstance, invoice an AFFLINK SA directly.

6) Reporting

A servicing distributor will submit monthly electronic sales reports in the required format when specified by the AFFLINK SA contract and/or the customer.

7) Supplier Support

A servicing distributor will:

- Stock and promote to AFFLINK SA clients those products identified as AFFLINK Preferred Suppliers.
- Not substitute a Preferred Supplier's products if a contract mandates their products.
- Incur fees when substituting non-preferred product.

8) Continuous Improvement Initiatives

A servicing distributor will assist AFFLINK Sales Teams in identifying and implementing continuous improvement initiatives and cost savings when specified by contract.



Marketing Plan



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90-day Marketing Plan

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Internal Communications

| Digital | Print | Other |
|--|---|---|
| Corporate communication regarding award announcement to all AFFLINK, PFG and Membership via existing outlets: website; Headlines, Presidential Memo; Email Blast | Create direct mail piece to membership | Internal & External Sales training – via spring sales meeting |
| Distribute announcement of contract via weekly eNewsletter (News & Views) | Ad regarding contract in quarterly magazine (Connecting the Dots) | Share testimonials from sales reps using the TIPS contract |
| Develop article on contract to be published in The Advisor (monthly digital newsletter specifically for AFFLINK Member Sales Reps) | | Develop TIPS-related content for AFFLINK blogs: Advantages of BPAs/Co-ops |



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Internal Communications

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|--|---|---|
| Corporate communication regarding award announcement to all AFFLINK, PFG and Membership via existing outlets: website; Headlines, Presidential Memo; Email Blast | Create direct mail piece to membership | Internal & External Sales training – via spring sales meeting |
| Distribute announcement of contract via weekly eNewsletter (News & Views) | Ad regarding contract in quarterly magazine (Connecting the Dots) | Share testimonials from sales reps using the TIPS contract |
| Develop article on contract to be published in The Advisor (monthly digital newsletter specifically for AFFLINK Member Sales Reps) | | Develop TIPS-related content for AFFLINK blogs: Advantages of BPAs/Co-ops |



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External Communications

Print/Digital

Create ad of contract for Connecting the Dots (AFFLINK quarterly Member & Supplier magazine)

Develop co-branded direct mail campaign: collateral assets & communication

Create and provide local marketing ads for AFFLINK Members to distribute in their regional trading areas

Create direct mail piece for membership to use with their end users on a regional basis

Develop co-branded media release announcing contract



Existing Co-Ops and GPOs



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AFFLINK is affiliated with the following GPOs



INTALERESM
ELEVATING THE HEALTH OF HEALTHCARE



| Med Assets Awards | |
|-------------------|------|
| Platinum | Gold |
| 2010 | 2014 |
| 2011 | |
| 2012 | |
| 2013 | |
| 2015 | |



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AFFLINK Green Initiative



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At our core, AFFLINK promotes a culture of environmental stewardship and healthier work spaces. We understand that today's consumers have a heightened sense of personal responsibility toward protecting the environment, and they are now more acutely aware of their impact on its longevity. Relying on our years of expertise in this arena, we continue to provide our servicing distributors and key customer accounts with the best eco-friendly products and services, ongoing training and education, and strategic consulting solutions to assist them in defining and achieving their Sustainable goals.



Best in Class Environmentally-Friendly Products and Services

Access to the largest array of industry-leading environmental products and services found anywhere:

- Carpet & Upholstery Cleaning Chemicals & Equipment
- Cleaning Tools & Equipment
- Floor Maintenance Chemicals & Power Equipment
- Maintenance Chemicals & Dispensing Systems
- Paper & Disposables - Products & Equipment
- Specialty Products, Equipment & Services
- Industrial Packaging Solutions
- Maintenance, Repair and Operations
- Safety Equipment and Supplies
- Foodservice Disposables
- Reduction and Recycling Programs
- LEED Consulting & Marketing Solutions

Proprietary Training and Certification Programs

Each AFFLINK Servicing Distributor undergoes hours of training each year to help customers navigate the changing waters of Sustainability. Through our proprietary Education, Certification and Marketing program, Sustainable Choices™, they are tested and certified to speak with authority on key sustainable issues such as corporate wellness, improved image and life-cycle cost reduction. We also arm them with the latest tools and technologies needed to perform extensive site needs analyses that uncover cost savings while providing alternative, greener solutions.

At AFFLINK, we have also a LEED (Leadership in Environmental and Energy Design) Accredited Professional on staff to help businesses understand and comply with increased demands on lessening our carbon footprints and greening our aging facilities.

Fostering a Culture of Personal Responsibility

Environmental stewardship is not only preached at AFFLINK, it is also practiced. Today, AFFLINK is a certified Sustainable Choices™ company. To achieve this standard we have taken the following steps to lessen our impact on the health of our employees, our customers and the environment:

- Instituted a corporate recycling program
- Replaced all cleaning products and services with environmentally-friendly alternatives
- Utilize low-mercury lamps
- Installed water and energy conservation sensors
- Added preferred parking for ride-sharing and on-site racks and showers for bicycle commuters
- Implemented a comprehensive entranceway matting campaign

AFFLINK is also a Chapter member of the US Green Building Council and active participant in community outreach initiatives.

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the ripple EFFECT

Consumer consciousness has shifted.
A new wave of business is approaching.
Are you prepared to meet it?



**PROTECTING
PEOPLE and
the PLANET**

HERE TODAY; HERE TO STAY

Today's health-conscious consumers have a heightened sense of personal responsibility toward protecting the environment, and they are more acutely aware of their impact on its longevity.

By and large, people want to know that how they live, work and play is not causing harm to themselves, others, or the environment. And consequently, research shows that they are now willing to pay more for that peace of mind... Even in a down economy.

The green movement, like most business trends, had its initial shift at the consumer level, but has since permeated into the commercial markets, impacting the way building owners and facility managers are responding to this ripple effect of new demands being placed on them by governmental agencies, third-party certifiers and eco-friendly companies.

Green buildings have rent premiums of \$11.24 per square foot and sell for an average of \$171 psf more than non-green locations

— 2008 CoStar Group study

SUSTAINABILITY IS SMART BUSINESS

Despite the myriad of tree, flower and waterfall images that have surfaced in recent years, greening our industry is not just about saving the environment. It's about **Sustainability**—Social, Economic and Environmental.

And the best approach is a holistic one. A facility's focus should be on protecting the health of its workers and patrons, generating revenue to remain a viable business, and doing so without compromising the ability of future generations to prosper.

Contrary to what was feasible in years past, sustainable development can be an effective solution for facilities today. The effectiveness of green products has improved, the price gap has narrowed, and certifications are now in place to help customers determine what "green" truly means. As customers want choices, it's up to you to give them a sustainable one.



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Sustainable CHOICES

An education, certification and marketing program that provides AFFLINK partners with a distinct advantage in the expanding Green markets



CERTIFICATION SELLS

When it comes to going green, facilities have few options. Obtaining the US Green Building Council's coveted LEED-EB status can prove to be time-consuming and costly for many of today's businesses. But there is another choice.

Sustainable Choices is a program that lends true health, economic and environmental benefits to customers, and can accomplish the marketing goals of even the most discriminating end-users.

Points necessary to obtain the lowest level of LEED certification: **34**

Points necessary to obtain the Sustainable Choices designation: **15**

KNOWLEDGE IS POWER

To position AFFLINK partners as the experts of choice in the green arena, and to differentiate them from their competition, we have partnered with long-time green advocate and environmental spokesperson for our industry, Stephen Ashkin of The Ashkin Group to provide comprehensive, unbiased training on the burgeoning environmental movement.

The Distributor and Supplier training course consists of five CD-based modules and a certification examination that each sales rep will complete in order to obtain the AFFLINK Sustainable Choices Pioneer designation.

CORE COURSES INCLUDE:

- Introduction to Green and Green Cleaning
- Building the Green Bundle of Products
- Selling Green and the Pilot Process
- Overcoming Common Objections in the Marketplace
- Introduction to the USGBC and its LEED® rating system

Participants will be required to meet a minimum number of continuous education hours annually to keep the Sustainable Choices Pioneer certification.

PERCEPTION IS REALITY

Unlike any other program in the industry, Sustainable Choices offers extensive marketing and public relations materials to get your message out into the marketplace.

Participating AFFLINK Members have access to a wealth of sales and marketing tools via the website dedicated solely to the program. These tools are at their disposal to help customers understand the value and implement a successful green campaign.

DISTRIBUTOR & END-USER MARKETING:

- Dedicated Green website, complete with product segments, item numbers and descriptions. *Makes building the green bundle easy.*
- End-user Educational Resources
- Facility site audit forms [FOLLOWING GOVERNMENTAL GUIDELINES]
- Window decals and table tents
- Glossary of terms
- Third-party industry resource information
- Local press releases
- Internal communications articles
- Manufacturer marketing collateral
- Cost analysis tools
- LEED assistance
- Much more

know the BENEFITS

- Lowering energy and operational costs
- Enhancing corporate image
- Improving Indoor Air Quality
- Reducing the exposure to harmful chemicals
- Improving compliance with industry regulations
- Reducing waste and pollution

best in class PRODUCTS

CHEMICALS:

- All-purpose cleaner
- Glass cleaners
- Neutral disinfectants
- Restroom cleaners
- Carpet chemicals
- Industrial cleaners

PAPER & PACKAGING:

- High-recycled content
- Processed chlorine free
- Packaging materials
- Life-cycle impact
- Waste-reducing dispensers
- Third-party certified products

TOOLS & EQUIPMENT:

- HEPA/ULPA filtered vacuums
- Low-moisture carpet extractors
- Burnishers that capture dust
- Microfiber mops, brooms, wipes
- Dispensing systems

FACILITY MAINTENANCE:

- Ice Melter
- Recycling programs/devices
- Water and Energy conservation
- Lighting
- Entry Matting

what NOW?

1. Contact Us
2. Outline and document your goals
3. Create a green champion
4. Implement your action plan
5. Drive continuous improvements



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Diversity Map



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Women & Minority Owned Members



Women and Minority Owned Members:

Including nearly 50 Women and Minority Owned businesses within our Membership, we have distinct advantages that play well in the growing Government segment



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Contract Holder
Contract GS-07F-132AA



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Contractor Information

Back

Contract #: GS-07F-132AA
Contractor: AFFLINK, LLC
Address: 1400 AFFLINK PLACE , TUSCALOOSA , AL , 35406
E-Mail: customerservice@afflink.com
Web Address: http://www.AFFLINK.com
Contract end date: Jan 31, 2018
Order Status POC: customerservice@afflink.com
DUNS: 023121150

Business type: Small Business

EPLS: Contractor not found on the Excluded Parties List System



View this Contractor's GSA Catalog to learn more about products & services offered, pricing, terms & conditions, etc.

Ordering Information: Contact the office nearest you if more than one location is shown.

| Name/Order POC Email | Address | City, State | Zip Code | Phone Number | Fax Number |
|---|--------------------|----------------|----------|--------------|--------------|
| AFFLINK, LLC customerservice@afflink.com | 1400 AFFLINK PLACE | TUSCALOOSA, AL | 35406 | 205-344-4185 | 205-345-4185 |

GSA Advantage!
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Privacy and Security

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