

# TIPS VENDOR AGREEMENT

Between Powers of Arkansas and  
(Company Name)

**THE INTERLOCAL PURCHASING SYSTEM (TIPS),**  
a Department of Texas Education Service Center Region 8  
for  
TIPS RFP 190604 Comprehensive HVAC Solutions and Services (2) PART 1

## General Information

The Vendor Agreement (“Agreement”) made and entered into by and between The Interlocal Purchasing System (hereinafter referred to as “TIPS” respectfully) a government cooperative purchasing program authorized by the Region 8 Education Service Center, having its principal place of business at 4845 US Hwy 271 North, Pittsburg, Texas 75686. This Agreement consists of the provisions set forth below, including provisions of all Attachments referenced herein. In the event of a conflict between the provisions set forth below and those contained in any Attachment, the provisions set forth shall control unless otherwise agreed by the parties in writing and by signature and date on the attachment.

The vendor Agreement shall include and incorporate by reference this Agreement, the terms and conditions, special terms and conditions, any agreed upon amendments, as well as all of the sections of the solicitation as posted, including any addenda and the awarded vendor’s proposal. Once signed, if an awarded vendor’s proposal varies or is unclear in any way from the TIPS Agreement, TIPS, at its sole discretion, will decide which provision will prevail unless otherwise specifically agreed in writing by the parties.

A Purchase Order, Agreement or Contract is the TIPS Member’s approval providing the authority to proceed with the negotiated delivery order under the Agreement. Special terms and conditions as agreed to between the vendor and TIPS Member should be added as addendums to the Purchase Order, Agreement or Contract. Items such as certificate of insurance, bonding requirements, small or disadvantaged business goals are some of the addendums possible.

# Terms and Conditions

## Freight

All quotes to members shall provide a line item for cost for freight or shipping regardless if there is a charge or not. If no charge for freight or shipping, indicate by stating “No Charge” or “\$0”, “included in price” or other similar indication. Otherwise, all shipping, freight or delivery changes shall be passed through to the TIPS Member at cost with no markup and said charges shall be agreed by the TIPS Member.

## Warranty Conditions

All new supplies equipment and services shall include **manufacturer's minimum standard warranty** unless otherwise agreed to in writing. Vendor shall be legally permitted to sell all products offered for sale to TIPS Members. All goods proposed and sold shall be new unless clearly stated in writing.

## Customer Support

The Vendor shall provide timely and accurate customer support for orders to TIPS Members as agreed by the Parties. Vendors shall respond to such requests within a commercially reasonable time after receipt of the request. If support and/or training is a line item sold or packaged with a sale, support shall be as agreed with the TIPS Member.

## Agreements

**Agreements for purchase** will normally be put into effect by means of a purchase order(s) executed by authorized agents of the TIPS Member participating government entities, but other means of placing an order may be used at the Member's discretion.

## Tax exempt status

Most TIPS Members are tax exempt and the related laws and/or regulations of the controlling jurisdiction(s) of the TIPS Member shall apply.

## Assignments of Agreements

No assignment of Agreement may be made without the prior notification of TIPS. Written approval of TIPS shall not be unreasonably withheld. Payment for delivered goods and services can only be made to the awarded Vendor, Vendor designated reseller or vendor assigned company.

## Disclosures

1. Vendor and TIPS affirms that he/she or any authorized employees or agents has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor or service to a public servant in connection with this Agreement.

2. Vendor shall attach, in writing, a complete description of any and all relationships that might be considered a conflict of interest in doing business with the TIPS program.
3. The Vendor affirms that, to the best of his/her knowledge, the offer has been arrived at independently, and is submitted without collusion with anyone to obtain information or gain any favoritism that would in any way limit competition or give an unfair advantage over other vendors in the award of this Agreement.

### **Renewal of Agreements**

The Agreement with TIPS is for nineteen (19) months with an option for renewal for an additional one (1) consecutive year if both parties agree. TIPS may or may not exercise the one year extension beyond the base 19 month term and whether or not to offer the extension is at the sole discretion of TIPS. The scheduled Agreement termination date shall be the last date of the month of the last month of the agreement's legal effect. **Example:** *If the agreement is scheduled to end on May 23, the anniversary date of the award, it would actually be extended to May 31 in the last month of the last year the contract is active.*

### **Automatic Renewal Clauses Incorporated in Awarded Vendor Agreements with TIPS Members Resulting from the Solicitation and with the Vendor Named in this Agreement.**

No Agreement for goods or services with a TIPS Member by the awarded vendor named in this Agreement that results from the solicitation award named in this Agreement, may incorporate an automatic renewal clause with which the TIPS Member must comply. All renewal terms incorporated in an Agreement by the vendor with the TIPS Member shall only be valid and enforceable when the vendor receives written confirmation by purchase order or executed Agreement issued by the TIPS Member for any renewal period. The purpose of this clause is to avoid a TIPS Member inadvertently renewing an Agreement during a period in which the governing body of the TIPS Member has not properly appropriated and budgeted the funds to satisfy the Agreement renewal. This term is not negotiable and any Agreement between a TIPS Member and a TIPS awarded vendor with an automatic renewal clause that conflicts with these terms is rendered void and unenforceable.

### **Shipments**

The Vendor shall ship, deliver or provide ordered products or services within a commercially reasonable time after the receipt of the order from the TIPS Member. If a delay in said delivery is anticipated, the Vendor shall notify TIPS Member as to why delivery is delayed and shall provide an estimated time for completion of the order. TIPS or the requesting entity may cancel the order if estimated delivery time is not acceptable or not as agreed.

### **Invoices**

The awarded vendor shall submit invoices or payment requests to the TIPS Member participating entity clearly stating "Per TIPS Agreement # xxxxxxxx or similarly identifying the Agreement. Each invoice or pay request shall include the TIPS Member's purchase order number or other identifying designation as provided in the order by the TIPS Member. If applicable, the shipment tracking number or pertinent information for verification of TIPS Member receipt shall be made available upon request.

## Payments

The TIPS Member will make payments directly to the Vendor or vendor assigned dealer after receiving invoice or in compliance with applicable statute, whichever is the greater time or as otherwise provided by an agreement of the parties.

## Pricing

Price increases will be honored according to the terms of the solicitation. All pricing submitted to TIPS shall include the participation fee, as provided in the solicitation, to be remitted to TIPS by the Vendor. Vendor will not show adding the fee to the invoice presented to TIPS Member customer. Failure to render the participation fee to TIPS shall constitute a breach of this agreement and shall be grounds for termination of this agreement and any other agreement held with TIPS.

## Participation Fees

The Participation Fee that was published as part of the Solicitation and the fee published is the legally effective fee, along with any Fee conditions stated in the RFP. Collection of the fees by TIPS is required under Texas Government Code §791.011 Et seq. Vendor or vendor assigned dealer Agreements to pay the participation fee for all Agreement sales to TIPS on a monthly scheduled report or as otherwise agreed by the parties. Vendor must login to the TIPS database and use the "Submission Report" section to report sales. The Vendor or vendor assigned dealers are responsible for keeping record of all sales that go through the TIPS Agreement and submitting same to TIPS.

Failure to pay the participation fee will result in termination of Agreement and possible legal action. Please contact TIPS at tips@tips-usa.com or call (866) 839-8477 if you have questions about paying fees.

## Indemnity

The Vendor agrees to indemnify and hold harmless and defend TIPS, TIPS Member(s), officers and employees from and against all claims and suits by third parties for damages, injuries to persons (including death), property damages, losses, and expenses including court costs and reasonable attorney's fees, arising out of, or resulting from, Vendor's work under this Agreement, including all such causes of action based upon common, constitutional, or statutory law, or based in whole or in part, upon allegations of negligent or intentional acts on the part of the Vendor, its officers, employees, agents, subcontractors, licensees, or invitees. Parties found liable shall pay their proportionate share of damages as agreed by the parties or as ordered by a court of competent jurisdiction over the case. **NO LIMITATION OF LIABILITY FOR DAMAGES FOR PERSONAL INJURY OR PROPERTY DAMAGE ARE PERMITTED OR AGREED BY TIPS/ESC Region 8.** Per Texas Education Code §44.032(f), and pursuant to its requirements only, reasonable Attorney's fees are recoverable by the prevailing party in any dispute resulting in litigation.

### **State of Texas Franchise Tax**

By signature hereon, the bidder hereby certifies that he/she is not currently delinquent in the payment of any franchise taxes owed the State of Texas under Chapter 171, Tax Code.

### **Miscellaneous**

The Vendor acknowledges and agrees that continued participation in TIPS is subject to TIPS sole discretion and that any Vendor may be removed from the participation in the Program at any time with or without cause. Nothing in the Agreement or in any other communication between TIPS and the Vendor may be construed as a guarantee that TIPS or TIPS Members will submit any orders at any time. TIPS reserves the right to request additional proposals for items or services already on Agreement at any time.

### **Purchase Order Pricing/Product Deviation**

If a deviation of pricing/product on a purchase order or contract modification occurs, TIPS is to be notified within 48 hours of receipt of order.

### **Termination for Convenience**

TIPS reserves the right to terminate this agreement for cause or no cause for convenience with a thirty-day written notice. Termination for convenience is required under Federal Regulations 2 CFR part 200. All purchase orders presented to the Vendor by a TIPS Member prior to the actual termination of this agreement shall be honored at the option of the TIPS Member. The awarded vendor may terminate the agreement with ninety (90) days written notice to TIPS 4845 US Hwy North, Pittsburg, Texas 75686. The vendor will be paid for goods and services delivered prior to the termination provided that the goods and services were delivered in accordance with the terms and conditions of the terminated agreement.

### **TIPS Member Purchasing Procedures**

Purchase orders or their equal are issued by participating TIPS Member to the awarded vendor and should indicate on the order that the purchase is per the applicable TIPS Agreement number. Orders are typically emailed to TIPS at [tipspo@tips-usa.com](mailto:tipspo@tips-usa.com).

- Awarded vendor delivers goods/services directly to the participating member.
- Awarded vendor invoices the participating TIPS Member directly.
- Awarded vendor receives payment directly from the participating member.
- Awarded vendor reports sales monthly to TIPS (unless prior arrangements have been made with TIPS for an alternative submission schedule).

### **Licenses**

Awarded vendor shall maintain in current status all federal, state and local licenses, bonds and permits required for the operation of the business conducted by awarded vendor. Awarded vendor shall remain fully informed of and in compliance with all ordinances and regulations pertaining to the lawful provision of goods or services under the Agreement. TIPS and TIS Members reserves the right to stop work and/or cancel Agreement of any awarded vendor whose license(s) expire, lapse, are suspended or terminated subject to a 30-day cure period unless prohibited by applicable statute or regulation.

**Novation**

If awarded vendor sells or transfers all assets or the entire portion of the assets used to perform this Agreement, a successor in interest must guarantee to perform all obligations under this Agreement. A simple change of name agreement will not change the Agreement obligations of awarded vendor.

**Site Requirements (only when applicable to service or job)**

**Cleanup:** Awarded vendor shall clean up and remove all debris and rubbish resulting from their work as required or directed by TIPS Member. Upon completion of work, the premises shall be left in good repair and an orderly, neat, clean and unobstructed condition.

**Preparation:** Awarded vendor shall not begin a project for which TIPS Member has not prepared the site, unless awarded vendor does the preparation work at no cost, or until TIPS Member includes the cost of site preparation in a purchase order.

Site preparation includes, but is not limited to: moving furniture, installing wiring for networks or power, and similar pre-installation requirements.

**Registered sex offender restrictions:** For work to be performed at schools, awarded vendor agrees that no employee of a sub-contractor who has been adjudicated to be a registered sex offender will perform work at any time when students are, or reasonably expected to be, present. Awarded vendor agrees that a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at the TIPS Member's discretion.

Awarded vendor must identify any additional costs associated with compliance of this term. If no costs are specified, compliance with this term will be provided at no additional charge.

**Safety measures:** Awarded vendor shall take all reasonable precautions for the safety of employees on the worksite, and shall erect and properly maintain all necessary safeguards for protection of workers and the public. Awarded vendor shall post warning signs against all hazards created by the operation and work in progress. Proper precautions shall be taken pursuant to state law and standard practices to protect workers, general public and existing structures from injury or damage.

**Smoking**

Persons working under Agreement shall adhere to the TIPS Member's or local smoking statutes, codes or policies.

**Marketing**

Awarded vendor agrees to allow TIPS to use their name and logo within TIPS website, marketing materials and advertisement subject to any reasonable restrictions provided to TIPS in the Proposal to the Solicitation. The Vendor may submit an acceptable use directive for Vendor's names and logos which TIPS agrees to comply. Any use of TIPS name and logo or any form of publicity, inclusive of press release, regarding this Agreement by awarded vendor must have prior approval from TIPS which will not be unreasonably withheld. Request may be made by email to [TIPS@TIPS-USA.COM](mailto:TIPS@TIPS-USA.COM).

### **Supplemental agreements**

The TIPS Member entity participating in the TIPS Agreement and awarded vendor may enter into a separate supplemental agreement or contract to further define the level of service requirements over and above the minimum defined in this Agreement i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement or contract developed as a result of this Agreement is exclusively between the participating entity and awarded vendor. TIPS, its agents, TIPS Members and employees shall not be made party to any claim for breach of such agreement unless named and agreed by the Party in question in writing in the agreement. If a vendor submitting a Proposal requires TIPS and/or TIPS Member to sign an additional agreement, those agreements shall comply with the award made by TIPS to the Vendor. Supplemental Vendor's Agreement documents may not become part of TIPS's Agreement with vendor unless and until an authorized representative of TIPS reviews and approves it. TIPS permits TIPS Members to negotiate additional terms and conditions with the Vendor for the provision of goods or services under the Vendor's TIPS Agreement.

### **Survival Clause**

All applicable agreements, contracts, software license agreements, warranties or service agreements that were entered into between Vendor and TIPS or the TIPS Member Customer under the terms and conditions of this Agreement shall survive the expiration or termination of this Agreement. All Orders, Purchase Orders issued or contracts executed by TIPS or a TIPS Member and accepted by the Vendor prior to the expiration or termination of this agreement, shall survive expiration or termination of the Agreement, subject to previously agreed terms and conditions agreed by the parties or as otherwise specified herein relating to termination of this agreement.

### **Legal obligations**

It is the responding vendor's responsibility to be aware of and comply with all local, state and federal laws governing the sale of products/services identified in this Solicitation and any awarded Agreement thereof. Applicable laws and regulations must be followed even if not specifically identified herein.

### **Audit rights**

Due to transparency statutes and public accountability requirements of TIPS and TIPS Members', the awarded Vendor shall, at their sole expense, maintain appropriate due diligence of all purchases made by TIPS Member that utilizes this Agreement. TIPS and Region 8 ESC each reserve the right to audit the accounting of TIPS related purchases for a period of nineteen (19) months from the time such purchases are made. This audit right shall survive termination of this Agreement for a period of one (1) year from the effective date of termination. In order to ensure and confirm compliance with this agreement, TIPS shall have authority to conduct audits of Awarded Vendor's pricing that is offered to TIPS Members with 30 days' notice unless the audit is ordered by a Court Order or by a Government Agency with authority to do so without notice. Notwithstanding the foregoing, in the event that TIPS is made aware of any pricing



being offered to eligible entities that is materially inconsistent with the pricing under this agreement, TIPS shall have the ability to conduct the audit internally or may engage a third-party auditing firm to investigate any possible non-complying conduct or may terminate the Agreement according to the terms of this Agreement. In the event of an audit, the requested materials shall be reasonably provided in the time, format and at the location acceptable to Region 8 ESC or TIPS.

### **Force Majeure**

If by reason of Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under this Agreement then such party shall give notice and fully particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.

### **Project Delivery Order Procedures**

The TIPS Member having approved and signed an interlocal agreement, or other TIPS Membership document, may make a request of the awarded vendor under this Agreement when the TIPS Member desires goods or services awarded to the Vendor. Notification may occur via phone, the web, courier, email, fax, or in person. Upon notification of a pending request, the awarded vendor shall acknowledge the TIPS Member's request as soon as possible, but must make contact with the TIPS Member within two working days.

### **Status of TIPS Members as Related to This Agreement**

TIPS Members stand in the place of TIPS as related to this agreement and have the same access to the proposal information and all related documents. TIPS Members have all the same rights under the awarded Agreement as TIPS.

### **Vendor's Resellers as Related to This Agreement**

Vendor's Named Resellers under this Agreement shall comply with all terms and conditions of this agreement and all addenda or incorporated documents. All actions related to sales by Authorized Vendor's Resellers under this Agreement are the responsibility of the Awarded Vendor.

### **Support Requirements**

If there is a dispute between the awarded vendor and TIPS Member, TIPS or its representatives will assist in conflict resolution or third party if requested by either party. TIPS, or its representatives, reserves the right to inspect any project and audit the awarded vendors TIPS project files, documentation and correspondence related to the requesting Member's order. If there are confidentiality requirements by either party, TIPS shall comply to the extent permitted by law.



### **Incorporation of Solicitation**

The TIPS Solicitation, whether a Request for Proposals, the Request for Competitive Sealed Proposals or Request for Qualifications solicitation, or other, the Vendor's response to same and all associated documents and forms made part of the solicitation process, including any addenda, that resulted in the execution of this agreement are hereby incorporated by reference into this agreement as if copied verbatim.

### **SECTION HEADERS OR TITLES**

THE SECTION HEADERS OR TITLES WITHIN THIS DOCUMENT ARE MERELY GUIDES FOR CONVENIENCE AND ARE NOT FOR CLASSIFICATION OR LIMITING OF THE RESPONSIBILITIES OF THE PARTIES TO THIS DOCUMENT.

### **NEW STATUTORY REQUIREMENT EFFECTIVE SEPTEMBER 1, 2017.**

Texas governmental entities are prohibited from doing business with companies that fail to certify to this condition as required by Texas Government Code Sec. 2270.

By executing this agreement, you certify that you are authorized to bind the undersigned Vendor and that your company (1) does not boycott Israel; and (2) will not boycott Israel during the term of the Agreement.

You certify that your company is not listed on and we do not do business with companies that are on the Texas Comptroller of Public Accounts list of Designated Foreign Terrorists Organizations per Texas Gov't Code 2270.0153 found at <https://comptroller.texas.gov/purchasing/docs/foreign-terrorist.pdf>

You certify that if the certified statements above become untrue at any time during the life of this Agreement that the Vendor will notify TIPS within 1 business day of the change by a letter on your letterhead from an authorized representative of the Vendor stating the non-compliance decision and the TIPS Agreement number and description at:

Attention: General Counsel  
ESC Region 8/The Interlocal Purchasing System (TIPS)  
4845 Highway 271 North  
Pittsburg, TX, 75686  
And by an email sent to [bids@tips-usa.com](mailto:bids@tips-usa.com)

### **Insurance Requirements**

The undersigned Vendor agrees to maintain the below minimum insurance requirements for TIPS Contract Holders.

<b>General Liability</b>	\$1,000,000 each Occurrence/ Aggregate
<b>Automobile Liability</b>	\$300,000 Includes owned, hired & non-owned
<b>Workers' Compensation</b>	Statutory limits
<b>Umbrella Liability</b>	\$1,000,000

When the contractor or its subcontractors are liable for any damages or claims, the contractors'

policy, when the Vendor is responsible for the claim, must be primary over any other valid and collectible insurance carried by the District. Any immunity available to TIPS or TIPS Members shall not be used as a defense by the contractor's insurance policy. The coverages and limits are to be considered minimum requirements and in no way limit the liability of the Contractor(s). Insurance shall be written by a carrier with an A-; VII or better rating in accordance with current A.M. Best Key Rating Guide. Only deductibles applicable to property damage are acceptable. "Claims made" policies will not be accepted. Vendor's required minimum coverage shall not be suspended, voided, cancelled, non-renewed or reduced in coverage or in limits unless replaced by a policy that provides the minimum required coverage except after thirty (30) days prior written notice by certified mail, return receipt requested has been given to TIPS or the TIPS Member if a project or pending delivery of an order is ongoing. Upon request, certified copies of all insurance policies shall be furnished to the TIPS or the TIPS Member.

## Special Terms and Conditions

- **Agreements:** All vendor orders received from TIPS Members must be emailed to TIPS at tipspo@tips-usa.com. Should a TIPS Member send an order direct to vendor, it is the vendor's responsibility to forward a copy of the order to TIPS at the email above within 3 business days and confirm its receipt with TIPS.
  - **Vendor Encouraging Members to bypass TIPS agreement:** Encouraging entities to purchase directly from the Vendor or through another agreement, when the Member has requested using the TIPS cooperative Agreement or price, and thereby bypassing the TIPS Agreement is a violation of the terms and conditions of this Agreement and will result in removal of the Vendor from the TIPS Program.
  - **Order Confirmation:** All TIPS Member Agreement purchase orders are approved daily by TIPS and sent to vendor. The vendor should confirm receipt of orders to the TIPS Member (customer) within 3 business days.
  - **Vendor custom website for TIPS:** If Vendor is hosting a custom TIPS website, updated pricing when effective. TIPS shall be notified when prices change in accordance with the award.
  - **Back Ordered Products:** If product is not expected to ship within the time provided to the TIPS member by the Vendor, customer is to be notified within 3 business days and appropriate action taken based on customer request.
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Page 11 of 11 will be the TIPS Vendor Agreement Signature Page

# TIPS Vendor Agreement Signature Form

TIPS RFP 190604 Comprehensive HVAC Solutions and Services  
(PART 1 Non-JOC)

Company Name Powers of Arkansas

Address 5440 Northshore Drive

City North Little Rock State AR Zip 72118

Phone 501-374-5420 Fax 501-370-9298

Email of Authorized Representative rmccarty@powersar.com

Name of Authorized Representative Ron McCarty

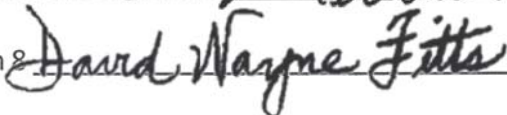
Title Executive Vice President

Signature of Authorized Representative   
Date 7/18/19

TIPS Authorized Representative Name Meredith Barton

Title Vice-President of Operations

TIPS Authorized Representative Signature 

Approved by ESC Region 8 

Date 8/28/19



**190604**

**Powers of Arkansas  
Supplier Response**

**Event Information**

Number: 190604  
Title: Comprehensive HVAC Solutions and Services (2) (2 PART with JOC)  
Type: Request for Proposal  
Issue Date: 6/6/2019  
Deadline: 7/19/2019 03:00 PM (CT)  
Notes: This is a two part solicitation. Part 1 is for Comprehensive HVAC Solutions and Services non construction services and Part 2 is for the construction related installations or construction.

**Contact Information**

Contact: Jensen Mabe, Construction Program Manager  
Address: Region 8 Education Service Center  
4845 US Highway 271 North  
Pittsburg, TX 75686  
Phone: +1 (903) 438-6237  
Fax: +1 (866) 839-8472  
Email: [bids@tips-usa.com](mailto:bids@tips-usa.com)

## Powers of Arkansas Information

Address: 5440 Northshore Drive  
North Little Rock, AR 72118-5319  
Phone: (501) 374-5420  
Fax: (501) 370-9298  
Toll Free: (877) 274-7127

By submitting your response, you certify that you are authorized to represent and bind your company.

Ron McCarty

*Signature*

*Submitted at 7/19/2019 1:15:08 PM*

rmccarty@powersar.com

*Email*

## Requested Attachments

### Vendor Agreement part 1

190604\_Vendor\_Agreement\_PART\_1 (1).pdf

The vendor must download the Vendor Agreement from the attachment tab, fill in the requested information and upload the completed agreement.

DO NOT UPLOAD encrypted or password protected files.

### Agreement Signature Form part 1

POWERS VENDOR SIGNATURE PAGE.pdf

If you have not taken exception or deviation to the agreement language in the solicitation attributes, download the AGREEMENT SIGNATURE FORM from the "ATTACHMENTS" tab. This PDF document is a fillable form. Download the document to your computer, fill in the requested company information, print the file, SIGN the form, SCAN the completed and signed AGREEMENT SIGNATURE FORM, and upload here.

If you have taken exception to any of the agreement language and noted the exception in the deviations section of the attributes for the agreement, complete the AGREEMENT SIGNATURE FORM, but DO NOT SIGN until those deviations have been negotiated and resolved with TIPS management. Upload the unsigned form here, because this is a required document.

### Vendor Agreement Part 2

*No response*

If proposing on Part 2, the vendor must download the Vendor Agreement from the attachment tab, fill in the requested information and upload the completed agreement.

DO NOT UPLOAD encrypted or password protected files.

### Agreement Signature Form Part 2

*No response*

If proposing on Part 2, the vendor must download the Vendor Agreement from the attachment tab, fill in the requested information and upload the completed agreement.

DO NOT UPLOAD encrypted or password protected files.

### Part 1 Pricing Spreadsheet #1

POWERS- PRICING PART 1.pdf

The vendor must download the PRICING SPREADSHEET SHEET from the attachment tab, fill in the requested information and upload the completed spreadsheet.

DO NOT UPLOAD encrypted or password protected files.

### Part 1 Pricing Spreadsheet #2

POWERS - PRICING PART 2.pdf

The vendor must download the PRICING SPREADSHEET SHEET from the attachment tab, fill in the requested information and upload the completed spreadsheet.

DO NOT UPLOAD encrypted or password protected files.

## Part 2 Pricing Sheet JOC

POWERS - JOC PRICING.pdf

If the Vendor is proposing Part 2, the vendor must download the "PART 2 RS Means JOC PRICING\_FORM" from the attachment tab, fill in the requested information and upload the completed agreement. DO NOT FAIL TO COMPLETE ALL SECTIONS AND BLANKS IN THE FORM OR IT COULD RENDER YOUR RESPONSE INVALID. If not proposing on Part 2, mark form NO BID and attach.

DO NOT UPLOAD encrypted or password protected files.

## References

Reference\_Form\_-\_JOC\_Part\_2 (3).xls

Valid Reference Email addresses are REQUIRED on the spreadsheet. The vendor must download the References spreadsheet from the attachment tab, fill in the requested information and upload the completed spreadsheet. DO NOT UPLOAD encrypted or password protected files.

## Proposed Goods and Services

POWERS - PRODUCT AND SERVICES.pdf

Please upload one or more documents or sheets describing your offerings, line cards, catalogs, links to offerings OR list links to your offerings that illustrate the catalog of proposed lines of goods and or services you carry and offer under this proposal. It does not have to be exhaustive but should, at a minimum tell us what you are offering. It could be as simple as a sheet with your link to your online catalog of goods and services.

## Resellers/Dealers - COMPLETE AND UPLOAD ONLY IF YOU HAVE RESELLER OF YOUR GOODS OR SERVICES PROPOSED

Reseller\_Dealers\_Sheet (1).xlsx

OPTIONAL - complete and upload ONLY IF YOU HAVE RESELLERS of your products, complete and upload this form. This resellers document is for proposers to list any other companies that resell their products. Only list resellers of your products that are located in the US or Canada. Example: If a furniture manufacturer were responding to our RFP, then the furniture manufacturer would list on the resellers list sheet the furniture dealers that carry their products.

## HUB Subcontracting Plan Form OPTIONAL

No response

Completion of the HUB Subcontracting Plan Form is OPTIONAL. THE FORM INFORMATION HAS NO EFFECT ON YOUR EVALUATION SCORE. IT IS INFORMATIONAL ONLY. Some Texas State agencies and Universities require it be a part of the file when determining if they can use a TIPS contract. If you choose to complete one, it is not project specific but the general plan the vendor would use. Complete it as best you can.

Vendor can download the HUB Subcontracting Plan Form from the "Attachments" tab and upload their HUB Subcontracting Plan Form.

## D/M/WBE Certification OPTIONAL

D-M-WBE Certification.pdf

D/M/WBE Certification documentation may be scanned and uploaded if you desire to claim your status as one of the identified enterprises. (Disadvantaged Business Enterprise, Minority Business Enterprise and/or Woman Business Enterprise) If vendor has more than one certification scan into one document. (PDF Format ONLY)

DO NOT UPLOAD encrypted or password protected files.

## HUB Certification OPTIONAL

HUD Certification.pdf

HUB Certification documentation may be scanned and uploaded if you desire to document your status as a HUB company. (Historically Underutilized Business) (PDF Format ONLY)

DO NOT UPLOAD encrypted or password protected files.

## Warranty

Warranty Information.pdf

Warranty information (if applicable) must be scanned and uploaded. (PDF Format ONLY)

DO NOT UPLOAD encrypted or password protected files.

## Supplementary

POWERS - SUPPLEMENTARY INFO.pdf

Supplementary information can be scanned and uploaded. (Company information, brochures, catalogs, etc.) (PDF Format ONLY)

DO NOT UPLOAD encrypted or password protected files.

## All Other Certificates

POWERS - VENDOR CERTS.pdf

All Other Certificates (if applicable) must be scanned and uploaded. If vendor has more than one other certification scan into one document. (PDF Format ONLY)

DO NOT UPLOAD encrypted or password protected files.

## Logo and Other Company Marks

POA BHCS.png



## Conflict of Interest Form CIQ- ONLY REQUIRED IF A CONFLICT EXISTS PER THE INSTRUCTIONS

No response

ONLY REQUIRED IF A CONFLICT EXISTS PER THE INSTRUCTIONS

Conflict of Interest Form for Vendors that are required to submit the form. The Conflict of Interest Form is included in the Base documents or can be found at <https://www.tips-usa.com/assets/documents/docs/CIQ.pdf>.

## Certificate of Corporate Offerer - COMPLETE ONLY IF OFFERER IS A CORPORATION

POWERS - CERT BY COPPORATE OFFERER.pdf

COMPLETE AND UPLOAD FORM IN ATTACHMENTS SECTION ONLY IF OFFERER IS A CORPORATION

## Lobbying Report Standard Form-LLL, "disclosure Form to Report Lobbying,"

No response

If you answered "I HAVE Lobbied per above" to attribute #66, please download and complete and upload the Standard Form-LLL, "disclosure Form to Report Lobbying," in the Response attachments section.

## Confidentiality Form

POWERS - CONFIDENTIAL INFO.pdf

REQUIRED CONFIDENTIALITY FORM. Complete the form according to your company requirements, make any desired attachments and upload to the appropriate section under "Response Attachments" THIS FORM DETERMINES HOW ESC8/TIPS RESPONDS TO LEGAL PUBLIC INFORMATION REQUESTS.

## Bonding Capacity Letter from Surety/Insurance Company

Bonding Letter.pdf

REQUIRED IF YOU ARE PROPOSING ON PART 2 -Attach the Bonding Capacity Letter from Surety/Insurance Company. if you do not have one available at time of proposal, attached a letter stating it will be submitted when received to prove bonding capacity. No award can be made until official bonding capacity letter is received by TIPS.

## Response Attachments

### Introductory Letter RFP.pdf

Powers of Arkansas Intro for response to RFP

### Powers of Arkansas-Company Profile Info.pdf

Powers of Arkansas Company Profile

## Bid Attributes

### 1 Yes - No

Disadvantaged/Minority/Women Business Enterprise - D/M/WBE (Required by some participating governmental entities) Vendor certifies that their firm is a D/M/WBE? Vendor must upload proof of certification to the "Response Attachments" D/M/WBE CERTIFICATES section.

### 2 Yes - No

Historically Underutilized Business - HUB (Required by some participating governmental entities) Vendor certifies that their firm is a HUB as defined by the State of Texas at <https://comptroller.texas.gov/purchasing/vendor/hub/>

or in a HUBZone as defined by the US Small Business Administration at <https://www.sba.gov/offices/headquarters/ohp>

Proof of one or both may be submitted. Vendor must upload proof of certification to the "Response Attachments" HUB CERTIFICATES section.

### 3 Yes - No

The Vendor can provide services and/or products to all 50 US States?



<b>4</b>	<b>States Served:</b> If answer is NO to question #3, please list which states can be served. (Example: AR, OK, TX) <div style="border: 1px solid black; padding: 2px; margin-top: 5px;">Arkansas, Texas, Oklahoma, Missouri, Louisiana, Tennessee</div>
<b>5</b>	<b>Company and/or Product Description:</b> This information will appear on the TIPS website in the company profile section, if awarded a TIPS contract. (Limit 750 characters.) <div style="border: 1px solid black; padding: 5px; margin-top: 5px;"> <p>HHeadquartered in North Little Rock, AR, Powers of Arkansas is the largest privately held Building HVAC, CONTROLS, and SERVICE company in the state with more than 160 highly trained employees, including more than 100 installation and service technicians. POWERS offers a full range of Building HVAC Systems technologies. Our customer base of over 400 customers ranges from K-12 educational facilities to Higher Education, Hospitals and Medical Facilities, Federal and State government buildings, Commercial buildings and Industry.</p> <p>POWERS is prominent Manufacturer Rep Company unique in our offering with a full line of HVAC equipment and controls, Air distribution equipment and Hydronic Equipment.</p> <p>POWERS provides mechanical and control services specializing in total system service, full coverage, preventive maintenance which covers all HVAC mechanical and control systems.</p> <p>POWERS is the independent field office for Siemens Building Technologies, USA in Arkansas. Siemens is the global leader in providing technically and commercially integrated, solutions and services for the technical infrastructure of buildings. Using systems integration solutions from Siemens, POWERS brings together HVAC, building automation, lighting, laboratory, power, and hundreds of third-party systems.</p> </div>
<b>6</b>	<b>Primary Contact Name</b> Primary Contact Name <div style="border: 1px solid black; padding: 2px; margin-top: 5px;">Ron McCarty</div>
<b>7</b>	<b>Primary Contact Title</b> Primary Contact Title <div style="border: 1px solid black; padding: 2px; margin-top: 5px;">Executive Vice President</div>
<b>8</b>	<b>Primary Contact Email</b> Primary Contact Email <div style="border: 1px solid black; padding: 2px; margin-top: 5px;">rmccarty@powersar.com</div>
<b>9</b>	<b>Primary Contact Phone</b> Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477 <div style="border: 1px solid black; padding: 2px; margin-top: 5px;">501-374-5420</div>
<b>10</b>	<b>Primary Contact Fax</b> Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477 <div style="border: 1px solid black; padding: 2px; margin-top: 5px;">501-370-9298</div>
<b>11</b>	<b>Primary Contact Mobile</b> Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477 <div style="border: 1px solid black; padding: 2px; margin-top: 5px;">501-350-5728</div>

<b>1</b> <b>2</b>	<b>Secondary Contact Name</b> Secondary Contact Name <input style="width: 90%;" type="text" value="James Grotjohn"/>
<b>1</b> <b>3</b>	<b>Secondary Contact Title</b> Secondary Contact Title <input style="width: 90%;" type="text" value="Controller"/>
<b>1</b> <b>4</b>	<b>Secondary Contact Email</b> Secondary Contact Email <input style="width: 90%;" type="text" value="Jgrotjohn@powersar.com"/>
<b>1</b> <b>5</b>	<b>Secondary Contact Phone</b> Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477 <input style="width: 90%;" type="text" value="501-374-5420"/>
<b>1</b> <b>6</b>	<b>Secondary Contact Fax</b> Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477 <input style="width: 90%;" type="text" value="501-370-9298"/>
<b>1</b> <b>7</b>	<b>Secondary Contact Mobile</b> Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477 <input style="width: 90%;" type="text" value="501-944-2331"/>
<b>1</b> <b>8</b>	<b>Admin Fee Contact Name</b> Admin Fee Contact Name. This person is responsible for paying the admin fee to TIPS. <input style="width: 90%;" type="text" value="James Grotjohn"/>
<b>1</b> <b>9</b>	<b>Admin Fee Contact Email</b> Admin Fee Contact Email <input style="width: 90%;" type="text" value="Jgrotjohn@powersar.com"/>
<b>2</b> <b>0</b>	<b>Admin Fee Contact Phone</b> Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477 <input style="width: 90%;" type="text" value="501-374-5420"/>
<b>2</b> <b>1</b>	<b>Purchase Order Contact Name</b> Purchase Order Contact Name. This person is responsible for receiving Purchase Orders from TIPS. <input style="width: 90%;" type="text" value="Ron McCarty"/>
<b>2</b> <b>2</b>	<b>Purchase Order Contact Email</b> Purchase Order Contact Email <input style="width: 90%;" type="text" value="rmccarty@powersar.com"/>

2  
3**Purchase Order Contact Phone**

Enter 10 digit phone number. (No dashes or extensions)  
Example: 8668398477

2  
4**Company Website**

Company Website (Format - www.company.com)

2  
5**Federal ID Number:**

Federal ID Number also known as the Employer Identification Number. (Format - 12-3456789)

2  
6**Primary Address**

Primary Address

2  
7**Primary Address City**

Primary Address City

2  
8**Primary Address State**

Primary Address State (2 Digit Abbreviation)

2  
9**Primary Address Zip**

Primary Address Zip

3  
0**Search Words:**

Please list search words to be posted in the TIPS database about your company that TIPS website users might search. Words may be product names, manufacturers, or other words associated with the category of award. YOU MAY NOT LIST NON-CATEGORY ITEMS. (Limit 500 words) (Format: product, paper, construction, manufacturer name, etc.)

Siemens Building Automation Systems (Apogee & Desigo), Tridium, HVAC Equipment, HVAC Commercial Service, Full Mechanical Services, Powers, Intelligent Control Service, HVAC Commercial Equipment, TAB services, Energy Consulting Services, Building, Energy Savings Team, Recommissioning, Commissioning/Start-up, HVAC Equipment installation/Retrofit, Equipment Sales: Air Monitor, Aaon, Airedale, Bosch, Cook, Data Aire, Dectron, Delta Cooling Towers, Enviro-Tec, Hastings HVAC, LJ Wing, Modine, Samsung, Acutherm, CapitiveAire, DFP, Entrematic, Smardt Chillers, Seasons-4 Air Handlers, Yaskawa Drives, ToxAlert International, USA Coil and Air, Blue Ridge Lighting, FabricAir, Powered Aire Inc, SkyBlade, VTS Air Handlers, Peppertreeair, Pottorff, Selkirk, Titus, Ventaire, Rayall, Delta Controls, Tridium, Specified Controls, DBAmericas, Chillit Chillers, Quantech

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1

**Do you want TIPS Members to be able to spend Federal grant funds with you if awarded? Is it your intent to be able to sell to our members regardless of the fund source, whether it be local, state or federal?**

Most of our members receive Federal Government grants and they make up a significant portion of their budgets. The members need to know if your company is willing to sell to them when they spend federal budget funds on their purchase. There are attributes that follow that are provisions from the federal regulations in 2 CFR part 200. Your answers will determine if your award will be designated as Federal or Education Department General Administrative Regulations (EDGAR)compliant.

Do you want TIPS Members to be able to spend Federal grant funds with you if awarded and is it your intent to be able to sell to our members regardless of the fund source, whether it be local, state or federal?

Yes

3  
2

**Yes - No**

Certification of Residency (Required by the State of Texas) The vendor's ultimate parent company or majority owner:

(A) has its principal place of business in Texas;

OR

(B) employs at least 500 persons in Texas?

No

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3

**Company Residence (City)**

Vendor's principal place of business is in the city of?

North Little

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**Company Residence (State)**

Vendor's principal place of business is in the state of?

Arkansas

3  
5**Discount Offered - CAUTION READ CAREFULLY BECAUSE VENDORS FREQUENTLY MAKE MISTAKES ON THIS ATTRIBUTE QUESTION**

Remember this is a MINIMUM discount percentage so, be sure the discount percentage inserted here can be applied to ANY OFFERING OF GOODS OR SERVICES THROUGH OUT THE LIFE OF THE CONTRACT

CAUTION: BE CERTAIN YOU CAN HONOR THIS MINIMUM DISCOUNT PERCENTAGE ON ANY OFFERED SERVICE OR GOOD.

What is the MINIMUM percentage discount off of any item or service you offer to TIPS Members that is in your regular catalog (as defined in the RFP document), website, store or shelf pricing? The resulting price of any goods or services Catalog list prices after this discount is applied is a ceiling on your pricing and not a floor because, in order to be more competitive in the individual circumstance, you may offer a larger discount depending on the items or services purchased and the quantity at time of sale.

Must answer with a number between 0% and 100%.

3  
6**TIPS administration fee**

By submitting a proposal, I agree that all pricing submitted to TIPS shall include the participation fee, as designated in the solicitation or as otherwise agreed in writing and shall be remitted to TIPS by the Vendor as agreed in the Vendor agreement. I agree that the fee shall not and will not be added by the vendor as a separate line item on a TIPS member invoice, quote, proposal or any other written communications with the TIPS member.

3  
7**Yes - No**

Vendor agrees to remit to TIPS the required administration fee?

TIPS/ESC Region 8 is required by Texas Government Code § 791 to be compensated for its work and thus, failure to agree shall render your response void and it will not be considered.

3  
8**Yes - No**

Do you offer additional discounts to TIPS members for large order quantities or large scope of work?

3  
9**Years Experience**

Company years experience in this category?

4  
0

**Resellers:**

Does the vendor have resellers that it will name under this contract?

Resellers are defined as other companies that sell your products under an agreement with you, as the awarded vendor of TIPS.

EXAMPLE: BIGmart is a reseller of ACME brand televisions. If ACME were a TIPS awarded vendor, then ACME would list BIGmart as a reseller.

(If yes, vendor should download the Reseller/Dealers spreadsheet from the Attachments section, fill out the form and submit the document in the "Response Attachments" RESELLERS section.

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**Price discount percentage are guaranteed for?**

Does the vendor agrees to honor the proposed pricing discount percentage off regular catalog (as defined in the RFP document), website, store or shelf pricing for the term of the award?

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2

**Right of Refusal**

Does the proposing vendor wish to reserve the right not to perform under the awarded agreement with a TIPS member at vendor's discretion?

4  
3

**NON-COLLUSIVE BIDDING CERTIFICATE**

By submission of this bid or proposal, the Bidder certifies that:

- 1) This bid or proposal has been independently arrived at without collusion with any other Bidder or with any Competitor;
- 2) This bid or proposal has not been knowingly disclosed and will not be knowingly disclosed, prior to the opening of bids, or proposals for this project, to any other Bidder, Competitor or potential competitor;
- 3) No attempt has been or will be made to induce any other person, partnership or corporation to submit or not to submit a bid or proposal;
- 4) The person signing this bid or proposal certifies that he has fully informed himself regarding the accuracy of the statements contained in this certification, and under the penalties being applicable to the Bidder as well as to the person signing in its behalf.

Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered.

4  
4**CONFLICT OF INTEREST QUESTIONNAIRE - FORM CIQ -Do you have any CONFLICT OF INTEREST TO REPORT OR DISCLOSE under this statutory requirement?**

Do you have any CONFLICT OF INTEREST TO REPORT OR DISCLOSE under this statutory requirement? YES or NO

If you have a conflict of interest as described in this form or the Local Government Code Chapter 176, cited therein- you are required to complete and file with TIPS.

You may find the Blank CIQ form on our website at:

Copy and Paste the following link into a new browser or tab:

<https://www.tips-usa.com/assets/documents/docs/CIQ.pdf>

There is an optional upload for this form provided if you have a conflict and must file the form.

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5**Filing of Form CIQ**

If yes (above), have you filed a form CIQ by uploading the form to this RFP as directed above?

4  
6**Regulatory Standing**

I certify to TIPS for the proposal attached that my company is in good standing with all governmental agencies Federal or state that regulate any part of our business operations. If not, please explain in the next attribute question.

4  
7**Regulatory Standing**

Regulatory Standing explanation of no answer on previous question.

4  
8**Antitrust Certification Statements (Tex. Government Code § 2155.005)**

By submission of this bid or proposal, the Bidder certifies that:

I affirm under penalty of perjury of the laws of the State of Texas that:

(1) I am duly authorized to execute this contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below;

(2) In connection with this bid, neither I nor any representative of the Company has violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15;

(3) In connection with this bid, neither I nor any representative of the Company has violated any federal antitrust law;

(4) Neither I nor any representative of the Company has directly or indirectly communicated any of the contents of this bid to a competitor of the Company or any other company, corporation, firm, partnership or individual engaged in the same line of business as the Company.



**Suspension or Debarment Instructions**

## Instructions for Certification:

1. By answering yes to the next Attribute question below, the vendor and prospective lower tier participant is providing the certification set out herein in accordance with these instructions.
2. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective lower tier participant knowingly rendered an erroneous certification in addition to other remedies available to the federal government, the department or agency with which this transaction originated may pursue available remedies, including suspension and / or debarment.
3. The prospective lower tier participant shall provide immediate written notice to the person to which this proposal is submitted if at any time the prospective lower tier participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
4. The terms "covered transaction," "debarred," "suspended," "ineligible," "lower tier covered transaction," "participants," "person," "primary covered transaction," "principal," "proposal" and "voluntarily excluded," as used in this clause, have the meanings set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. You may contact the person to which this proposal is submitted for assistance in obtaining a copy of those regulations.
5. The prospective lower tier participant agrees by submitting this form that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction originated.
6. The prospective lower tier participant further agrees by submitting this form that it will include this clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion-Lower Tier Covered Transaction" without modification in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible or voluntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the Nonprocurement List.
8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
9. Except for transactions authorized under paragraph 5 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible or voluntarily excluded from participation in this transaction, in addition to other remedies available to the federal government, the department or agency with which this transaction originated may pursue available remedies, including suspension and / or debarment.

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**Suspension or Debarment Certification**

By answering yes, you certify that no federal suspension or debarment is in place, which would preclude receiving a federally funded contract as described above.

Debarment and Suspension (Executive Orders 12549 and 12689)—A contract award (see 2 CFR 180.220) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

By answering yes, you certify that no federal suspension or debarment is in place, which would preclude receiving a federally funded contract as described above.

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**Non-Discrimination Statement and Certification**

In accordance with Federal civil rights law, all U.S. Departments, including the U.S. Department of Agriculture (USDA) civil rights regulations and policies, the USDA, its Agencies, offices, and employees, and institutions participating in or administering USDA programs are prohibited from discriminating based on race, color, national origin, religion, sex, gender identity (including gender expression), sexual orientation, disability, age, marital status, family/parental status, income derived from a public assistance program, political beliefs, or reprisal or retaliation for prior civil rights activity, in any program or activity conducted or funded by USDA (not all bases apply to all programs). Remedies and complaint filing deadlines vary by program or incident.

Persons with disabilities who require alternative means of communication for program information (e.g., Braille, large print, audiotope, American Sign Language, etc.) should contact the responsible Agency or USDA's TARGET Center at (202) 720-2600 (voice and TTY) or contact USDA through the Federal Relay Service at (800) 877-8339. Additionally, program information may be made available in languages other than English.

To file a program discrimination complaint, complete the USDA Program Discrimination Complaint Form, AD-3027, found online at [How to File a Program Discrimination Complaint](#) and at any USDA office or write a letter addressed to USDA and provide in the letter all of the information requested in the form. To request a copy of the complaint form, call (866) 632-9992. Submit your completed form or letter to USDA by: (1) mail: U.S. Department of Agriculture, Office of the Assistant Secretary for Civil Rights, 1400 Independence Avenue, SW, Washington, D.C. 20250-9410; (2) fax: (202) 690-7442; or (3) email: [program.intake@usda.gov](mailto:program.intake@usda.gov).

(Title VI of the Education Amendments of 1972; Section 504 of the Rehabilitation Act of 1973; the Age Discrimination Act of 1975; Title 7 CFR Parts 15, 15a, and 15b; the Americans with Disabilities Act; and FNS Instruction 113-1, Civil Rights Compliance and Enforcement – Nutrition Programs and Activities)

All U.S. Departments, including the USDA are equal opportunity provider, employer, and lender.

Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. I certify that in the performance of a contract with TIPS or its members, that our company will conform to the foregoing anti-discrimination statement and comply with the cited and all other applicable laws and regulations.

**5 2 2 CFR PART 200 Contract Provisions Explanation**

Required Federal contract provisions of Federal Regulations for Contracts for contracts with ESC Region 8 and TIPS Members:

The following provisions are required to be in place and agreed if the procurement is funded in any part with federal funds.

The ESC Region 8 and TIPS Members are the subgrantee or Subrecipient by definition. Most of the provisions are located in 2 CFR PART 200 - Appendix II to Part 200—Contract Provisions for Non-Federal Entity Contracts Under Federal Awards at 2 CFR PART 200. Others are included within 2 CFR part 200 et al.

In addition to other provisions required by the Federal agency or non-Federal entity, all contracts made by the non-Federal entity under the Federal award must contain provisions covering the following, as applicable.

**5 3 2 CFR PART 200 Contracts**

Contracts for more than the simplified acquisition threshold currently set at \$150,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Notice: Pursuant to the above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members reserves all rights and privileges under the applicable laws and regulations with respect to this procurement in the event of breach of contract by either party.

Does vendor agree?

**5 4 2 CFR PART 200 Termination**

Termination for cause and for convenience by the grantee or subgrantee including the manner by which it will be effected and the basis for settlement. (All contracts in excess of \$10,000)

Pursuant to the above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members reserves the right to terminate any agreement in excess of \$10,000 resulting from this procurement process for cause after giving the vendor an appropriate opportunity and up to 30 days, to cure the causal breach of terms and conditions. ESC Region 8 and TIPS Members reserves the right to terminate any agreement in excess of \$10,000 resulting from this procurement process for convenience with 30 days notice in writing to the awarded vendor. The vendor would be compensated for work performed and goods procured as of the termination date if for convenience of the ESC Region 8 and TIPS Members. Any award under this procurement process is not exclusive and the ESC Region 8 and TIPS reserves the right to purchase goods and services from other vendors when it is in the best interest of the ESC Region 8 and TIPS.

Does vendor agree?

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5**2 CFR PART 200 Clean Air Act**

Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended—Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

Pursuant to the Clean Air Act, et al above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members requires that the proposer certify that during the term of an award by the ESC Region 8 and TIPS Members resulting from this procurement process the vendor agrees to comply with all of the above regulations, including all of the terms listed and referenced therein.

Does vendor agree?

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6**2 CFR PART 200 Byrd Anti-Lobbying Amendment**

Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)—Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

Pursuant to the above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members requires the proposer certify that during the term and during the life of any contract with ESC Region 8 and TIPS Members resulting from this procurement process the vendor certifies to the terms included or referenced herein.

Does vendor agree?

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7**2 CFR PART 200 Federal Rule**

Compliance with all applicable standards, orders, or requirements issued under section 306 of the Clean Air Act (42 U.S.C. 1857(h)), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 CFR part 15). (Contracts, subcontracts, and subgrants of amounts in excess of \$100,000)

Pursuant to the above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members requires the proposer certify that in performance of the contracts, subcontracts, and subgrants of amounts in excess of \$100,000, the vendor will be in compliance with all applicable standards, orders, or requirements issued under section 306 of the Clean Air Act (42 U.S.C. 1857(h)), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 CFR part 15).

Does vendor certify that it is in compliance with the Clean Air Act?

**5 8 2 CFR PART 200 Procurement of Recovered Materials**

A non-Federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

Does vendor certify that it is in compliance with the Solid Waste Disposal Act as described above?

**5 9 Certification Regarding Lobbying**

Applicable to Grants, Subgrants, Cooperative Agreements, and Contracts Exceeding \$100,000 in Federal Funds

Submission of this certification is a prerequisite for making or entering into this transaction and is imposed by section 1352, Title 31, U.S. Code. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The undersigned certifies, to the best of his or her knowledge and belief, that:

(1) No Federal appropriated funds have been paid or will be paid by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.

(2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "disclosure Form to Report Lobbying," in accordance with its instructions.

(3) The undersigned shall require that the language of this certification be included in the award documents for all covered subawards exceeding \$100,000 in Federal funds at all appropriate tiers and that all subrecipients shall certify and disclose accordingly.

**6 0 Lobbying Report Standard Form-LLL, "disclosure Form to Report Lobbying,"**

ONLY IF you answered "I HAVE Lobbied per above" to attribute #66, please download and complete and upload the Standard Form-LLL, "disclosure Form to Report Lobbying," in the Response attachments section.

**6 1 Subcontracting with small and minority businesses, women's business enterprises, and labor surplus area firms.**

Do you ever anticipate the possibility of subcontracting any of your work under this award if you are successful?

IF NO, DO NOT ANSWER THE NEXT ATTRIBUTE QUESTION. . IF YES, and ONLY IF YES, you must answer the next question YES if you want a TIPS Member to be authorized to spend Federal Grant Funds for Procurement.

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**ONLY IF YES TO THE PREVIOUS QUESTION OR if you ever do subcontract any part of your performance under the TIPS Agreement, do you agree to comply with the following federal requirements?**

ONLY IF YES TO THE ABOVE QUESTIONS OR if you ever do subcontract any part of your performance under the TIPS Agreement,

do you agree to comply with the following federal requirements?

Federal Regulation 2 CFR §200.321 Contracting with small and minority businesses, women's business enterprises, and labor surplus area firms. (a)The non-Federal entity must take all necessary affirmative steps to assure that minority businesses, women's business enterprises, and labor surplus area firms are used when possible.

(b) Affirmative steps must include:(1) Placing qualified small and minority businesses and women's business enterprises on solicitation lists;

(2) Assuring that small and minority businesses, and women's business enterprises are solicited whenever they are potential sources;

(3) Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by small and minority businesses, and women's business enterprises;

(4) Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses, and women's business enterprises;

(5) Using the services and assistance, as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce ; and

(6) Requiring the prime contractor, if subcontracts are to be let, to take the affirmative steps listed in paragraphs(1) through (5) of this section.

No response

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**If proposing on PART 2, Davis-Bacon Act compliance.**

IF proposing on PART 2, Texas Statute requires compliance with Davis-Bacon Act, as amended (40 U.S.C. 3141-3148). When required by Federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part S, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act {40 U.S.C. 314S), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

BY SUBMITTING A PROPOSAL FOR PART 2 OF THIS SOLICITATION, the Vendor agrees, AS REQUIRED BY LAW, to comply with the Davis Bacon Act, IF APPLICABLE and if proposing on PART 2 of this solicitation.



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**Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708)**

Where applicable, all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

By submitting a proposal to PART 2 of this solicitation and IF the customer is utilizing federal funds as described above, the Vendor agrees to comply with the Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708).

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**Indemnification**

The ESC Region 8 and TIPS is a Texas Political Subdivision and a local governmental entity; therefore, is prohibited from indemnifying third parties pursuant to the Texas Constitution (Article 3, Section 52) except as specifically provided by law or as ordered by a court of competent jurisdiction. A provision in a contract to indemnify or hold a party harmless is a promise to pay for any expenses the indemnified party incurs, if a specified event occurs, such as breaching the terms of the contract or negligently performing duties under the contract. Article III, Section 49 of the Texas Constitution states that "no debt shall be created by or on behalf of the State ... " The Attorney General has counseled that a contractually imposed obligation of indemnity creates a "debt" in the constitutional sense. Tex. Att'y Gen. Op. No. MW-475 (1982). Contract clauses which require the System or institutions to indemnify must be deleted or qualified with "to the extent permitted by the Constitution and Laws of the State of Texas." Liquidated damages, attorney's fees, waiver of vendor's liability, and waiver of statutes of limitations clauses should also be deleted or qualified with "to the extent permitted by the Constitution and laws of State of Texas."

Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. Do you agree to these terms?

Yes



**6 Remedies****6**

The parties shall be entitled to exercise any right or remedy available to it either at law or in equity, subject to the choice of law, venue and service of process clauses limitations agreed herein. Nothing in this agreement shall commit the TIPS to an arbitration resolution of any disagreement under any circumstances. Any Claim arising out of or related to the Contract, except for those specifically waived under the terms of the Contract, may, after denial of the Board of Directors, be subject to mediation at the request of either party. Any issues not resolved hereunder MAY be referred to non-binding mediation to be conducted by a mutually agreed upon mediator as a prerequisite to the filing of any lawsuit over such issue(s). The parties shall share the mediator's fee and any associated filing fee equally. Mediation shall be held in Camp or Titus County, Texas. Agreements reached in mediation shall be reduced to writing, and will be subject to the approval by the District's Board of Directors, signed by the Parties if approved by the Board of Directors, and, if signed, shall thereafter be enforceable as provided by the laws of the State of Texas.

Do you agree to these terms?

**6 Remedies Explanation of No Answer****7****6 Choice of Law****8**

The agreement between the Vendor and TIPS/ESC Region 8 and any addenda or other additions resulting from this procurement process, however described, shall be governed by, construed and enforced in accordance with the laws of the State of Texas, regardless of any conflict of laws principles. THIS DOES NOT APPLY to a vendor's agreement entered into with a TIPS Member, as the Member may be located outside Texas.

Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. Do you agree to these terms?

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9**Jurisdiction and Service of Process**

Any Proceeding arising out of or relating to this procurement process or any contract issued by TIPS resulting from or any contemplated transaction shall be brought in a court of competent jurisdiction in Camp County, Texas and each of the parties irrevocably submits to the exclusive jurisdiction of said court in any such proceeding, waives any objection it may now or hereafter have to venue or to convenience of forum, agrees that all claims in respect of the Proceeding shall be heard and determined only in any such court, and agrees not to bring any proceeding arising out of or relating to this procurement process or any contract resulting from or any contemplated transaction in any other court. The parties agree that either or both of them may file a copy of this paragraph with any court as written evidence of the knowing, voluntary and freely bargained for agreement between the parties irrevocably to waive any objections to venue or to convenience of forum. Process in any Proceeding referred to in the first sentence of this Section may be served on any party anywhere in the world. Venue clauses in contracts with TIPS members may be determined by the parties.

Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. Do you agree to these terms?

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0**Alternative Dispute Resolution Explanation of No Answer**7  
1**Infringement(s)**

The successful vendor will be expected to indemnify and hold harmless the TIPS and its employees, officers, agents, representatives, contractors, assignees and designees from any and all third party claims and judgments involving infringement of patent, copyright, trade secrets, trade or service marks, and any other intellectual or intangible property rights attributed to or claims based on the Vendor's proposal or Vendor's performance of contracts awarded and approved.

Do you agree to these terms?

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2**Infringement(s) Explanation of No Answer**7  
3**Acts or Omissions**

The successful vendor will be expected to indemnify and hold harmless the TIPS, its officers, employees, agents, representatives, contractors, assignees and designees from and against any and all liability, actions, claims, demands or suits, and all related costs, attorney's fees and expenses arising out of, or resulting from any acts or omissions of the vendor or its agents, employees, subcontractors, or suppliers in the execution or performance of any agreements ultimately made by TIPS and the vendor.

Do you agree to these terms?

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4**Acts or Omissions Explanation of No Answer**

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### Contract Governance

Any contract made or entered into by the TIPS is subject to and is to be governed by Section 271.151 et seq, Tex Loc Gov't Code. Otherwise, TIPS does not waive its governmental immunities from suit or liability except to the extent expressly waived by other applicable laws in clear and unambiguous language.

Yes ☐

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### Payment Terms and Funding Out Clause

Payment Terms:

TIPS or TIPS members shall not be liable for interest or late payment fees on past due balances at a rate higher than permitted by the laws or regulations of the jurisdiction of the TIPS Member.

Funding Out Clause:

Vendor agrees to abide by the laws and regulations, including Texas Local Government Code § 271.903, or any statutory or regulatory limitations of the jurisdiction of any TIPS Member which governs contracts entered into by the Vendor and TIPS or a TIPS Member that requires all contracts approved by TIPS or a TIPS Member are subject to the budgeting and appropriation of currently available funds by the entity or its governing body.

See statute(s) for specifics or consult your legal counsel.

Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered.

Do you agree to these terms?

Yes ☐

## **7 Insurance and Fingerprint Requirements Information**

### Insurance

If applicable and your staff will be on TIPS member premises for delivery, training or installation etc. and/or with an automobile, you must carry automobile insurance as required by law. You may be asked to provide proof of insurance.

### Fingerprint

It is possible that a vendor may be subject to Chapter 22 of the Texas Education Code. The Texas Education Code, Chapter 22, Section 22.0834. Statutory language may be found at: <http://www.statutes.legis.state.tx.us/>

If the vendor has staff that meet both of these criterion:

- (1) will have continuing duties related to the contracted services; and
- (2) has or will have direct contact with students

Then you have "covered" employees for purposes of completing the attached form.

TIPS recommends all vendors consult their legal counsel for guidance in compliance with this law. If you have questions on how to comply, see below. If you have questions on compliance with this code section, contact the Texas Department of Public Safety Non-Criminal Justice Unit, Access and Dissemination Bureau, FAST-FACT at [NCJU@txdps.state.tx.us](mailto:NCJU@txdps.state.tx.us) and you should send an email identifying you as a contractor to a Texas Independent School District or ESC Region 8 and TIPS. Texas DPS phone number is (512) 424-2474.

See form in the next attribute to complete entitled:  
Texas Education Code Chapter 22 Contractor Certification for Contractor Employees

**Texas Education Code Chapter 22 Contractor Certification for Contractor Employees**

Introduction: Texas Education Code Chapter 22 requires entities that contract with school districts to provide services to obtain criminal history record information regarding covered employees. Contractors must certify to the district that they have complied. Covered employees with disqualifying criminal histories are prohibited from serving at a school district.

Definitions: Covered employees: Employees of a contractor or subcontractor who have or will have continuing duties related to the service to be performed at the District and have or will have direct contact with students. The District will be the final arbiter of what constitutes direct contact with students. Disqualifying criminal history: Any conviction or other criminal history information designated by the District, or one of the following offenses, if at the time of the offense, the victim was under 18 or enrolled in a public school:

(a) a felony offense under Title 5, Texas Penal Code; (b) an offense for which a defendant is required to register as a sex offender under Chapter 62, Texas Code of Criminal Procedure; or (c) an equivalent offense under federal law or the laws of another state.

I certify that:

**NONE (Section A)** of the employees of Contractor and any subcontractors are covered employees, as defined above. If this box is checked, I further certify that Contractor has taken precautions or imposed conditions to ensure that the employees of Contractor and any subcontractor will not become covered employees. Contractor will maintain these precautions or conditions throughout the time the contracted services are provided.

**OR**

**SOME (Section B)** or all of the employees of Contractor and any subcontractor are covered employees. If this box is checked, I further certify that:

(1) Contractor has obtained all required criminal history record information regarding its covered employees. None of the covered employees has a disqualifying criminal history.

(2) If Contractor receives information that a covered employee subsequently has a reported criminal history, Contractor will immediately remove the covered employee from contract duties and notify the District in writing within 3 business days.

(3) Upon request, Contractor will provide the District with the name and any other requested information of covered employees so that the District may obtain criminal history record information on the covered employees.

(4) If the District objects to the assignment of a covered employee on the basis of the covered employee's criminal history record information, Contractor agrees to discontinue using that covered employee to provide services at the District.

Noncompliance or misrepresentation regarding this certification may be grounds for contract termination.

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## **Texas Business and Commerce Code § 272 Requirements as of 9-1-2017**

SB 807 prohibits construction contracts to have provisions requiring the contract to be subject to the laws of another state, to be required to litigate the contract in another state, or to require arbitration in another state. A contract with such provisions is voidable. Under this new statute, a "construction contract" includes contracts, subcontracts, or agreements with (among others) architects, engineers, contractors, construction managers, equipment lessors, or materials suppliers. "Construction contracts" are for the design, construction, alteration, renovation, remodeling, or repair of any building or improvement to real property, or for furnishing materials or equipment for the project. The term also includes moving, demolition, or excavation. BY RESPONDING TO THIS SOLICITATION, AND WHEN APPLICABLE, THE PROPOSER AGREES TO COMPLY WITH THE TEXAS BUSINESS AND COMMERCE CODE § 272 WHEN EXECUTING CONTRACTS WITH TIPS MEMBERS THAT ARE TEXAS GOVERNMENT ENTITIES.

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## **Texas Government Code 2270 Verification Form**

Texas Government Code 2270 Verification Form

Texas 2017 House Bill 89 has been signed into law by the governor and as of September 1, 2017 will be codified as Texas Government Code § 2270 and 808 et seq.

The relevant section addressed by this form reads as follows:

Texas Government Code Sec. 2270.002. PROVISION REQUIRED IN CONTRACT. A governmental entity may not enter into a contract with a company for goods or services unless the contract contains a written verification from the company that it: (1) does not boycott Israel; and (2) will not boycott Israel during the term of the contract.engaged by

ESC Region 8/The Interlocal Purchasing System (TIPS)

4845 Highway 271 North

Pittsburg,TX,75686

verify by this writing that the above-named company affirms that it (1) does not boycott Israel; and (2) will not boycott Israel during the term of this contract, or any contract with the above-named Texas governmental entity in the future. I further affirm that if our company's position on this issue is reversed and this affirmation is no longer valid, that the above-named Texas governmental entity will be notified in writing within one (1) business day and we understand that our company's failure to affirm and comply with the requirements of Texas Government Code 2270 et seq. shall be grounds for immediate contract termination without penalty to the above-named Texas governmental entity.

AND

our company is not listed on and we do not do business with companies that are on the the Texas Comptroller of Public Accounts list of Designated Foreign Terrorists Organizations per Texas Gov't Code 2270.0153 found at <https://comptroller.texas.gov/purchasing/docs/foreign-terrorist.pdf>

I swear and affirm that the above is true and correct.

YES

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### Logos and other company marks

Please upload your company logo to be added to your individual profile page on the TIPS website. If any particular specifications are required for use of your company logo, please upload that information under the "Logo and Other Company Marks" section under the "Response Attachment" tab. Preferred Logo Format: 300 x 225 px - .png, .eps, .jpeg preferred

Potential uses of company logo:

\* Your Vendor Profile Page of TIPS website

\* Potentially on TIPS website scroll bar for Top Performing Vendors

\* TIPS Quarterly eNewsletter sent to TIPS Members

\* Co-branding Flyers and or email blasts to our TIPS Members (Permission and approval will be obtained before publishing)

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### Solicitation Deviation/Compliance

Does the vendor agree with the General Conditions Standard Terms and Conditions or Item Specifications listed in this proposal invitation?

Yes

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### Solicitation Exceptions/Deviations Explanation

If the bidder intends to deviate from the General Conditions Standard Terms and Conditions or Item Specifications listed in this proposal invitation, all such deviations must be listed on this attribute, with complete and detailed conditions and information included or attached.

TIPS will consider any deviations in its proposal award decisions, and TIPS reserves the right to accept or reject any bid based upon any deviations indicated below or in any attachments or inclusions.

In the absence of any deviation entry on this attribute, the proposer assures TIPS of their full compliance with the Standard Terms and Conditions, Item Specifications, and all other information contained in this Solicitation.

No response

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### Agreement Deviation/Compliance

Does the vendor agree with the language in the Vendor Agreement?

Yes

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### Agreement Exceptions/Deviations Explanation

If the proposing Vendor desires to deviate from the Vendor Agreement language, all such deviations must be listed on this attribute, with complete and detailed conditions and information included. TIPS will consider any deviations in its proposal award decisions, and TIPS reserves the right to accept or reject any proposal based upon any deviations indicated below. In the absence of any deviation entry on this attribute, the proposer assures TIPS of their full compliance with the Vendor Agreement.

No response



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**Long Term Cost Evaluation Criterion # 4 on PART 1 EVALUATION ONLY**

READ CAREFULLY and see in the RFP document under "Proposal Scoring and Evaluation".

Points will be assigned to this criterion based on your answer to this Attribute. Points are awarded if you agree not increase your catalog prices (as defined herein) more than X% annually over the previous year for years two and three and potentially year four, unless an exigent circumstance exists in the marketplace and the excess price increase which exceeds X% annually is supported by documentation provided by you and your suppliers and shared with TIPS, if requested. If you agree NOT to increase prices more than 5%, except when justified by supporting documentation, you are awarded 10 points; if 6% to 14%, except when justified by supporting documentation, you receive 1 to 9 points incrementally. Price increases 14% or greater, except when justified by supporting documentation, receive 0 points.

increases will be 5% or less annually per question

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**Felony Conviction Notice**

Texas Education Code, Section 44.034, Notification of Criminal History, Subsection (a), states "a person or business entity that enters into a contract with a school district must give advance notice to the district if the person or an owner or operator of the business entity has been convicted of a felony. The notice must include a general description of the conduct resulting in the conviction of a felony." Subsection (b) states "a school district may terminate a contract with a person or business entity if the district determines that the person or business entity failed to give notice as required by Subsection (a) or misrepresented the conduct resulting in the conviction. The district must compensate the person or business entity for services performed before the termination of the contract." (c) This section does not apply to a publicly held corporation. The person completing this proposal certifies that they are authorized to provide the answer to this question.

Select A., B. or C.

A. My firm is a publicly held corporation; therefore, this reporting requirement is not applicable.

OR B. My firm is not owned nor operated by anyone who has been convicted of a felony, OR

C. My firm is owned or operated by the following individual(s) who has/have been convicted of a felony. (if you answer C below, you are required to provide information in the next attribute.

C. My firm owned or operated by a felon (see next)

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**If you answered C. My Firm is owned or operated by a felon to the previous question, you are REQUIRED TO ANSWER THE FOLLOWING QUESTIONS.**

If you answered C. My Firm is owned or operated by a felon to the previous question, you must provide the following information.

1. Name of Felon(s)

2. The named person's role in the firm, and

3. Details of Conviction(s).

No response

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9**Required Confidentiality Claim Form****Required Confidentiality Claim Form**

This completed form is required by TIPS. By submitting a response to this solicitation you agree to download from the "Attachments" section, complete according to the instructions on the form, then uploading the completed form, with any confidential attachments, if applicable, to the "Response Attachments" section titled "Confidentiality Form" in order to provide to TIPS the completed form titled, "CONFIDENTIALITY CLAIM FORM". By completing this process, you provide us with the information we require to comply with the open record laws of the State of Texas as they may apply to your proposal submission. If you do not provide the form with your proposal, an award will not be made if your proposal is qualified for an award, until TIPS has an accurate, completed form from you.

Read the form carefully before completing and if you have any questions, email Rick Powell at TIPS at [rick.powell@tips-usa.com](mailto:rick.powell@tips-usa.com)

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0**Regular Hours Coefficient**

RESPOND ONLY IF YOU ARE RESPONDING TO PART 2 (JOC)

What is your regular hours coefficient for the RS Means Price Book?

Example:

A 5% discount for the RS Means Price Book would be a .95 regular hours coefficient.

Remember that this is a ceiling discount. You can discount lower than the contract coefficient, but not higher.

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1**After Hours Coefficient**

RESPOND ONLY IF YOU ARE RESPONDING TO PART 2 (JOC)

What is your after hours coefficient for the RS Means Price Book for work performed after normal working hours?

Example:

The most common after hours coefficient is time and a half. If your regular hours coefficient is .95, your after hours coefficient would be 1.45.

Remember that this is a ceiling discount. You can discount lower than the contract coefficient, but not higher.

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2**Non-Pre-Priced Markup**

RESPOND ONLY IF YOU ARE RESPONDING TO PART 2 (JOC)

If the material being utilized for a project cannot be found in the RS Means Price Book, what is your materials markup?

Remember that this is a ceiling markup. You may markup a lesser percentage, but not a greater percentage.

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3**Choice of Law clauses**

If the vendor is awarded a contract with TIPS under this solicitation, the vendor agrees to make any Choice of Law clauses in any contract or agreement entered into between the awarded vendor and with TIPS or a TIPS member entity to read as follows: "Choice of law shall be the laws of the state where the customer resides" or words to that effect.

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#### **Venue of dispute resolution**

In the event of a litigation or use of any dispute resolution model when resolving disputes with TIPS or a TIPS member entity as a result of a transaction between the vendor and TIPS or the TIPS member entity, the Venue for any litigation or other agreed upon model shall be in the state and county where the customer resides unless otherwise agreed by the parties at the time the dispute resolution model is decided by the parties.

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#### **Automatic renewal of contracts or agreements with TIPS or a TIPS member entity**

This clause **DOES NOT** prohibit multiyear contracts or agreements with TIPS member entities. Because TIPS and TIPS members are governmental entities subject to laws that control appropriations of funds during their fiscal years for contracts and agreements to provide goods and services, does the Vendor agree to limit any automatic renewal clauses of a contract or agreement executed as a result of this TIPS solicitation award to not longer than "month to month" and at the TIPS contracted rate.

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#### **Indemnity Limitation**

Texas and other states restrict by law or state Constitution the ability of a governmental entity to indemnify others. TIPS requires that any contract entered into between a vendor and TIPS or a TIPS Member as a result of an award under this Solicitation limit the requirement that the Customer indemnify the Vendor by either eliminating any such indemnity requirement clauses in any agreements, contracts or other binding documents **OR** by prefacing all indemnity clauses required of TIPS or the TIPS Member entity with the following: "To the extent permitted by the laws or the Constitution of the state where the customer resides, ".

**Agreement is a required condition to award of a contract resulting from this Solicitation.**

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#### **Arbitration Clauses**

Except for certain circumstances, TIPS forbids a mandatory arbitration clause in any contract or agreement entered into between the awarded vendor with TIPS or a TIPS member entity. Does the vendor agrees to exclude any arbitration requirement in any contracts or agreement entered into between TIPS or a TIPS member entity through an awarded contract with TIPS?

## REFERENCES

Please provide three (3) references, preferably from school districts or other governmental entities who have used your services within the last three years. Additional references may be required. DO NOT INCLUDE TIPS EMPLOYEES AS A REFERENCE.

**Please verify your references are current and valid, as they are a SIGNIFICANT required evaluation component of the PART 2 evaluation process, and the evaluation cannot be completed without responses from these references when we contact them.**

You may provide more than three (3) references.

[illegible]

CERTIFICATION BY CORPORATE OFFERER

**COMPLETE ONLY IF OFFERER IS A CORPORATION,**  
**THE FOLLOWING CERTIFICATE SHOULD BE EXECUTED AND INCLUDED AS PART OF**  
**PROPOSAL FORM/PROPOSAL FORM.**

OFFERER: Powers of Arkansas

(Name of Corporation)

Alan Hope <sup>CEO/OWNER</sup> certify that I am the ~~Secretary~~ of the Corporation  
I, (Name of Corporate Secretary) CEO/owner

named as OFFERER herein above; that

Ron McCarty

(Name of person who completed proposal document)

who signed the foregoing proposal on behalf of the corporation offerer is the authorized person that is acting as

Executive Vice President

(Title/Position of person signing proposal/offer document within the corporation)

of the said Corporation; that said proposal/offer was duly signed for and in behalf of said corporation by authority of its governing body, and is within the scope of its corporate powers.

CORPORATE SEAL if available

Alan Hope  
SIGNATURE

7.18.2019  
DATE



**Required Confidential Information Status Form**

CONFIDENTIAL INFORMATION SUBMITTED IN RESPONSE TO COMPETITIVE PROCUREMENT REQUESTS OF EDUCATION SERVICE CENTER REGION 8 AND TIPS (ESC8) IS GOVERNED BY TEXAS GOVERNMENT CODE, CHAPTER 552

If you consider any portion of your proposal to be confidential information and not subject to public disclosure pursuant to Chapter 552 Texas Gov't Code or other law(s), **you must attach a copy of all claimed confidential materials within your proposal and put this COMPLETED form as a cover sheet to said materials then scan, name "CONFIDENTIAL" and upload with your proposal submission.** (You must include all the confidential information in the submitted proposal. The copy uploaded is to indicate which material in your proposal, if any, you deem confidential in the event the receives a Public Information Request.) ESC8 and TIPS will follow procedures of controlling statute(s) regarding any claim of confidentiality and shall not be liable for any release of information required by law. Upon your claim and your defense to the Office of Texas Attorney General is required to make the final determination whether the information submitted by you and held by ESC8 and TIPS is confidential and exempt from public disclosure.

**Powers of Arkansas**

Name of company

Ron McCarty, Executive Vice President

Printed Name and Title of authorized company officer declaring below the confidential status of material

5440 Northshore Drive North Little Rock AR 72118 501-374-5420

Address

City

State

ZIP

Phone

**ALL VENDORS MUST COMPLETE THE ABOVE SECTION.**

**DO CLAIM parts of my proposal to be confidential and DO NOT desire to expressly waive a claim of confidentiality of all information contained within our response to the solicitation.** The attached contains material from our proposal that I classify and deem confidential under Texas Gov't Code Sec. 552 or other law(s) and I invoke my statutory rights to confidential treatment of the enclosed materials.

**ATTACHED ARE COPIES OF 2 PAGES OF CLAIMED CONFIDENTIAL MATERIAL FROM OUR PROPOSAL THAT WE DEEM TO BE NOT PUBLIC INFORMATION AND WILL DEFEND THAT CLAIM TO THE TEXAS ATTORNEY GENERAL IF REQUESTED WHEN A PUBLIC INFORMATION REQUEST IS MADE FOR OUR PROPOSAL.**

Signature



Date

7/19/19

**OR** -----

**I DO NOT CLAIM any of my proposal to be confidential, complete the section below.**

**Express Waiver: I desire to expressly waive any claim of confidentiality as to any and all information contained within our response to the competitive procurement process (e.g. RFP, CSP, Bid, RFQ, etc.) by completing the following and submitting this sheet with our response to Education Service Center Region 8 and TIPS.**

Signature

Date



**State of Arkansas**  
Arkansas Department of Labor  
Boiler Inspection Division  
10421 West Markham  
Little Rock, AR 72205-2190  
Phone: (501) 682-4513 Fax: (501) 682-4562  
TDD: 800-285-1131 www.labor.arkansas.gov

**ASA HUTCHINSON**  
Governor

**LEON JONES, JR.**  
Director of Labor

11/08/2018

Your license is attached. If you have any questions regarding this document or its use, please contact the Arkansas Boiler Inspection Division at (501) 682-4513.

POWERS OF ARK INC  
5440 NORTSHORE DR  
N LITTLE ROCK, AR 72118-5319

**ASA HUTCHINSON**  
Governor



**State of Arkansas**

Arkansas Department of Labor  
Boiler Inspection Division  
10421 West Markham  
Little Rock, AR 72205-2190  
Phone: (501) 682-4513 Fax: (501) 682-4562  
TDD: 800-285-1131 www.labor.arkansas.gov

**LEON JONES, JR.**  
Director of Labor



Endorsements

☒ No Welding Permitted

**BOILER AND PRESSURE VESSEL REPAIR LICENSE #: R464**

This is to certify that

**POWERS OF ARK INC N LITTLE ROCK, AR**

has complied with the provision of Arkansas Code §20-23-405 and the rules of the Boiler Inspection Division regulating the repair of Steam Boilers and/or Hot Water Storage Containers, and is hereby licensed to perform such work in the State of Arkansas.

This license is revocable by the Boiler Division upon violation of any applicable law, rule or regulation.

Issued this date: 11/08/2018

**This license expires: 12/31/2019**

THIS LICENSE IS NON-TRANSFERABLE.

CHIEF BOILER INSPECTOR

*State of Arkansas*  
**Commercial Contractors Licensing Board**

POWERS OF ARKANSAS, INC.  
PO BOX 8112  
LITTLE ROCK, AR 72203

POWERS OF ARKANSAS, INC.

**This is to Certify That** \_\_\_\_\_

is duly licensed under the provisions of Ark. Code Ann. § 17-25-101 et. seq. as amended and is entitled to practice Contracting in the State of Arkansas within the following classifications/specialties:

**ELECTRICAL  
SPECIALTY**

Heating, Ventilation, Air Conditioning, Refrigeration

**This contractor has an unlimited suggested bid limit.**

**from** March 9, 2018 **until** February 28, 2019 **when this Certificate expires.**

*Witness our hands of the Board, dated at North Little Rock, Arkansas:*



*Ray [Signature]*

**CHAIRMAN**

*Michael [Signature]*

**SECRETARY**

March 9, 2018 - sh



*State of Arkansas*  
**Commercial Contractors Licensing Board**

POWERS OF ARKANSAS, INC.  
5440 NORTSHORE DR  
NORTH LITTLE ROCK, AR 72118

POWERS OF ARKANSAS, INC.

**This is to Certify That**

is duly licensed under the provisions of Ark. Code Ann. § 17-25-101 et. seq. as amended and is entitled to practice Contracting in the State of Arkansas within the following classifications/specialties:

**ELECTRICAL  
SPECIALTY**

Heating, Ventilation, Air Conditioning, Refrigeration

**This contractor has an unlimited suggested bid limit.**

**from** March 8, 2019 **until** February 28, 2020 **when this Certificate expires.**

*Witness our hands of the Board, dated at North Little Rock, Arkansas:*



*W. Van Wagoner*

**CHAIRMAN**

*Matthew C. Smith*

**SECRETARY**

March 8, 2019 - dsa

DATE 02/01/2019

City of North Little Rock, Arkansas

Joe A. Smith, Mayor

Business Privilege License

2019

POWERS OF ARKANSAS INC

5440 NORTHSORE DR

North Little Rock, AR 72118

NO. BL2019-02188

Issue Date 02/01/2019

Expiration 12/31/2019

Account No. 09478

THIS CERTIFIES THAT POWERS OF ARKANSAS INC

Has been duly licensed at the CITY CLERK & TREASURER'S OFFICE of the City of North Little Rock  
and is hereby entitled to carry on the following trade or occupation.

THE FOLLOWING LICENSE(S):

12 A/C & HTG DEALERS/SERV/SALES/INSTALL

0523 CONTRACTOR, ELECTRICAL

TOTAL: \$3,129.94

MAILING ADDRESS:


POWERS OF ARKANSAS INC

PO BOX 8112

LITTLE ROCK, AR 72203

NOT TRANSFERABLE  
or REFUNDABLE  
MUST BE POSTED ON PREMISES  
OR IN VEHICLE

2019

By  Diane Whitbey  
City Clerk and Treasurer  
, Deputy

**ARKANSAS DEPARTMENT OF HEALTH****COUNTY:** Pulaski**Fiscal Year****\*N/A**

4815 W Markham St, Slot H-29

Little Rock AR 72205

HVACR Class 'A' License

Permit No. 0935490

Receipt No. 22513871

Date 11/16/2018

Amount \$200.00

Check No. 90716

This is your receipt for payment of HVACR CLASS 'A' LICENSE.

ROSS ALAN HOPE

POWERS OF ARKANSAS

P O BOX 8112

LITTLE ROCK

AR 72203

*Thank you for your payment!*

ARKANSAS DEPARTMENT OF HEALTH

THIS CERTIFIES THAT

ROSS ALAN HOPE

POWERS OF ARKANSAS

IS DULY

LICENSED

IN THE STATE OF ARKANSAS AS A/N

CLASS 'A' HVACR CONTRACTOR

Rec No.

22513871

License No.

0935490

Expires

11/30/2019

**Western Surety Company**

**CONTINUATION CERTIFICATE**

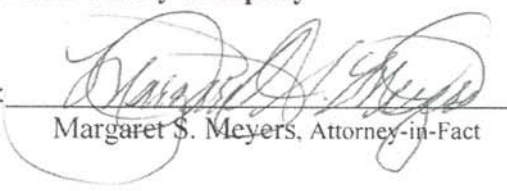
The Western Surety Company (hereinafter called the Surety), hereby continues in force its **General Contractor Bond** numbered 14546772 in the amount of \$10,000 on behalf Powers of Arkansas, Inc. (hereinafter called Principal) in favor of **City of Little Rock, Arkansas**, as Obligee, for the extended period, beginning on December 22, 2018 to December 22, 2019, subject to the terms, conditions and limitations on said bond.

This continuation certificate is executed upon the express condition that the Surety's liability under said bond, together with this and all previous continuation certificates shall not be cumulative and shall in no event exceed the amount specifically set forth in said bond or any existing certificate changing the amount of said bond.

Signed, sealed and dated: **March 26, 2019**

**Western Surety Company**

By:

  
Margaret S. Meyers, Attorney-in-Fact

# Western Surety Company

## POWER OF ATTORNEY APPOINTING INDIVIDUAL ATTORNEY-IN-FACT

Know All Men By These Presents, That WESTERN SURETY COMPANY, a South Dakota corporation, is a duly organized and existing corporation having its principal office in the City of Sioux Falls, and State of South Dakota, and that it does by virtue of the signature and seal herein affixed hereby make, constitute and appoint

**Richard W Naylor, Margaret S Meyers, F Anderson Philips, Douglas L Rieder, Carl Rex Wise, Celeste Stewart, John H Earl, S Lynn Sghiatti, Individually**

of Atlanta, GA, its true and lawful Attorney(s)-in-Fact with full power and authority hereby conferred to sign, seal and execute for and on its behalf bonds, undertakings and other obligatory instruments of similar nature

### - In Unlimited Amounts -

and to bind it thereby as fully and to the same extent as if such instruments were signed by a duly authorized officer of the corporation and all the acts of said Attorney, pursuant to the authority hereby given, are hereby ratified and confirmed.

This Power of Attorney is made and executed pursuant to and by authority of the By-Law printed on the reverse hereof, duly adopted, as indicated, by the shareholders of the corporation.

In Witness Whereof, WESTERN SURETY COMPANY has caused these presents to be signed by its Vice President and its corporate seal to be hereto affixed on this 22nd day of September, 2015.



WESTERN SURETY COMPANY

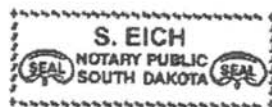
Paul T. Bruflat, Vice President

State of South Dakota }  
County of Minnehaha } ss

On this 22nd day of September, 2015, before me personally came Paul T. Bruflat, to me known, who, being by me duly sworn, did depose and say: that he resides in the City of Sioux Falls, State of South Dakota; that he is the Vice President of WESTERN SURETY COMPANY described in and which executed the above instrument; that he knows the seal of said corporation; that the seal affixed to the said instrument is such corporate seal; that it was so affixed pursuant to authority given by the Board of Directors of said corporation and that he signed his name thereto pursuant to like authority, and acknowledges same to be the act and deed of said corporation.

My commission expires

February 12, 2021



S. Eich, Notary Public

### CERTIFICATE

I, L. Nelson, Assistant Secretary of WESTERN SURETY COMPANY do hereby certify that the Power of Attorney hereinabove set forth is still in force, and further certify that the By-Law of the corporation printed on the reverse hereof is still in force. In testimony whereof I have hereunto subscribed my name and affixed the seal of the said corporation this 22nd day of march 2019.



WESTERN SURETY COMPANY

L. Nelson, Assistant Secretary



Authorizing By-Law

ADOPTED BY THE SHAREHOLDERS OF WESTERN SURETY COMPANY

This Power of Attorney is made and executed pursuant to and by authority of the following By-Law duly adopted by the shareholders of the Company.

Section 7. All bonds, policies, undertakings, Powers of Attorney, or other obligations of the corporation shall be executed in the corporate name of the Company by the President, Secretary, and Assistant Secretary, Treasurer, or any Vice President, or by such other officers as the Board of Directors may authorize. The President, any Vice President, Secretary, any Assistant Secretary, or the Treasurer may appoint Attorneys in Fact or agents who shall have authority to issue bonds, policies, or undertakings in the name of the Company. The corporate seal is not necessary for the validity of any bonds, policies, undertakings, Powers of Attorney or other obligations of the corporation. The signature of any such officer and the corporate seal may be printed by facsimile.



# AUTHORIZED CONTRACTOR

► fast ◉ efficient ◉ dependable

This recognizes that

**ROY JAMES**

has completed the qualifications training and is an  
Authorized Contractor for Quantech scroll-based equipment.

2nd Year of service

Authorization valid through

May 17, 2020

A handwritten signature in black ink, appearing to read 'Adam Stark'.

Adam Stark

Director of Applied & Ducted Systems  
Quantech | Johnson Controls Inc.





# CONSTRUCTION INDUSTRIES BOARD

No 00189300 Date June 24, 2019

*This is to certify that*

**ROSS ALAN HOPE**

Has fulfilled the requirements of the Mechanical Licensing Act  
and is hereby granted this certificate as licensed

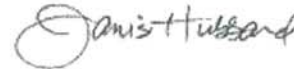
## MECHANICAL CONTRACTOR



To be in force throughout the State of Oklahoma unless  
revoked for cause as authorized by law.



Chairman, Construction Industries Board



Administrator, Construction Industries Board



## Certification

THIS IS TO CERTIFY THAT

*Powers of Arkansas*

HAS MET ALL REQUIREMENTS FOR NEBB CERTIFICATION  
IN THE FOLLOWING DISCIPLINE

*Whole Building Systems Technical Commissioning*

*March 31, 2020*

Expiration Date

3565

NEBB Certification Number

FOR THE NEBB BOARD OF DIRECTORS

NEBB President

NEBB President-Elect



## Certification

THIS IS TO CERTIFY THAT

*Powers of Arkansas*

HAS MET ALL REQUIREMENTS FOR NEBB CERTIFICATION  
IN THE FOLLOWING DISCIPLINE

*Testing Adjusting and Balancing of Environmental Systems*

*March 31, 2020*

Expiration Date

*3565*

NEBB Certification Number

FOR THE NEBB BOARD OF DIRECTORS

NEBB President

NEBB President-Elect

## Warranty Information

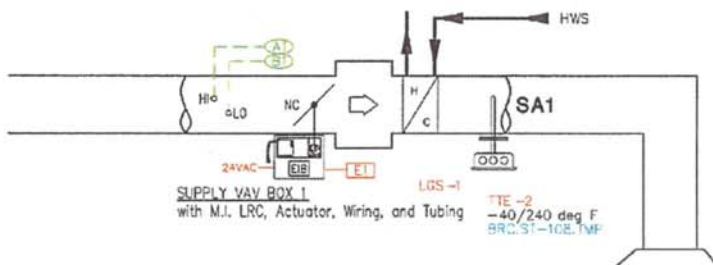
On all supplies, equipment and services provided by Powers of Arkansas will include the manufacturer's minimum standard warranty unless otherwise agreed to in writing. Normal warranty period, unless stated in writing, will be for a period of one (1) year from the Date of Substantial Completion of a project or delivery of equipment. Powers of Arkansas is an authorized dealer and/or distributor for the products that we offer. All equipment proposed will be new unless clearly stated in writing.

## Products and Services

Attached is the line list of products and Powers of Arkansas provides related to the comprehensive HAVC Solutions and Services..



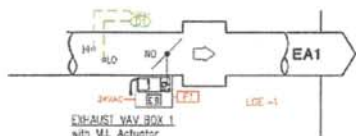
# CREATING CUSTOMERS FOR LIFE BUILDING HVAC, CONTROLS, & SERVICE



CREATING  
CUSTOMERS  
FOR LIFE

# POWERS

BUILDING HVAC, CONTROLS, & SERVICE



"Customers for life....  
Everything Powers does demonstrates that they really strive to keep me as a customer. They are professional and well trained, and they work hard until the project is complete or the problem solved. They have me as a customer for life."

John Hardman  
Ouachita Baptist University



## BUILDING TEAMWORK

*"Success is simple. Do what's right, the right way, at the right time."*

—Arnold H. Glasow

At Powers, we have put together the most accomplished group of professionals in the building HVAC, controls, and service industry to serve you. Our goal is to make your buildings comfortable and efficient to operate. And we have the tools to do just that.

We offer Powers **BEST**, "Building Energy Savings Team," made up of our experienced HVAC experts who include control specialists, service techs, energy managers, engineers, and leadership. Powers BEST focuses on your facilities to optimize building performance and energy savings. We are dedicated to staying ahead of the changes in integrated building systems and making these innovations available to you and your clients. By offering world-renowned Siemens building automation tools, we

are confident we can provide you with best-of-class solutions for your building control systems.

We are also deeply committed to providing you with solutions for your building HVAC, controls, and service needs. The equipment and services we offer will help you improve comfort and keep operating costs low.

We are proud of our role as an industry leader. That's why we're dedicated to acquiring and maintaining the right people, technologies, and skills to help us deliver the highest levels of service to our clients. It's the best way we've found to keep creating customers for life.

Alan Hope  
President





THE CONTROLS COMPANY

## BUILDING SOLUTIONS

Our **Energy Management System** controls your HVAC systems. Along with our maintenance service, we can help you save energy and reduce costs.

At Powers, we offer a full range of commercial HVAC control systems and equipment that can cut costs, save energy, and protect the environment. Service is key, so we offer complete inspection, maintenance, and repair services.

Headquartered in North Little Rock, we carry out operations across Arkansas.

Our professionals will work with you, your staff, your architect, engineer, or contractor to develop a customized solution tailored to your budget and specifications. We are committed to staying on the cutting edge of new technologies that can offer added value.

We have the capabilities to help you manage your energy use more efficiently:

- Energy strategies
- Controls
- Mechanical service
- Utility rate optimization
- Specifications
- Budget development
- Quality installation
- Efficient start-up and turnover
- Remote monitoring
- Critical diagnostics
- Continuous commissioning
- Operational analysis
- Ongoing service and maintenance

In addition, we have strategic relationships with multiple manufacturers and system developers that enable us to customize your systems with the appropriate technology at the best price.

"Powers of Arkansas has always been very committed to their customers. At UAMS they have assisted on all phases of construction projects, including planning, design, and actual construction. Powers strives to insure that construction projects are completed in a timely manner and systems are working properly before they are turned over to the owner."

Brian Cotten, P.E.  
University of Arkansas  
for Medical Sciences



University of Arkansas for Medical Sciences/Little Rock

**POWERS**  
BUILDING HVAC CONTROLS & SERVICE



"Powers of Arkansas is by far the premier HVAC controls sales and service company in the industry. Their technical expertise, knowledge of their products, ability to problem solve, and willingness to help far exceed our

expectations. We've used Powers for years as our service company and for new installations, and have found no other company that delivers the quality of work and dependability that these people provide."

Neal Mauldin  
Conway Regional  
Medical Center



## BUILDING CONTROLS

Powers of Arkansas is an independent field office for Siemens Building Technologies, USA. Siemens is the global leader in providing technically and commercially integrated, high-value solutions and services for the technical infrastructure of buildings. We work closely with our partners at Siemens to put their superior products and expertise to work for our clients.

### CONTROLS

With Siemens APOGEE as our foundation in controls, we can help you regardless of which brand of controls you have in your building. In Arkansas, Powers is *the* CONTROLS Company.

### ENERGY MANAGEMENT SYSTEMS

Conserving energy while maintaining comfort is our expertise. With APOGEE, we get results.



### ADVANTAGES OF SIEMENS INTEGRATION:

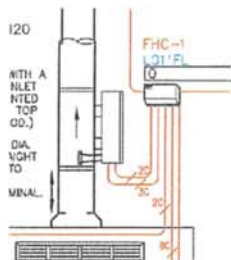
- **Adaptability**—easy to adjust to new needs and new technologies
- **Dependability**—an installed base of proven systems going back more than two decades
- **Accessibility**—remote monitoring and control features
- **Innovation**—integration, adaptive control, and wireless technologies
- **Open**—system architecture that is forward thinking and flexible
- **Past-Future Conscious**—forward and backward compatibility

### SIEMENS SYSTEMS INTEGRATION

Siemens integration solutions are based on a flexible, open architecture that allows you to choose the best mechanical solutions for your building. We give you freedom of choice in managing diverse protocols and systems.

Using systems integration solutions from Siemens, we can bring together HVAC, building automation, lighting, laboratory, power, and hundreds of third-party systems. This one-source integration maximizes the future and flexibility of your building systems with great expertise for both simple and complex integration projects.





## BUILDING ENERGY SAVINGS TEAM

Over a 30-year period, initial building costs account for only 2% of the total cost of most buildings, with energy being the largest portion of the operating and maintenance expenditures.

**Powers BEST**—our **Building Energy Savings Team**—is designed to help make buildings operate better at the lowest cost. This team draws on our experts in building automation controls, energy management systems, mechanical service, controls service, mechanical system design, mechanical system operations, utility rates, and building operations.

Our approach is to meet with the building's owner and the maintenance staff to gather initial information and set goals. After a walk-through, a building systems analysis, and a utility bill review, we present a plan of measures we can implement to meet their goals of reduced consumption and lower energy costs.

As part of each BEST plan, our team checks all of the equipment for proper operation, uses the energy management system to maximize energy conservation while maintaining comfort, verifies proper lighting levels, and provides continuous monitoring of the building to ensure all is operating as intended.

The BEST of Powers is performed through a BEST contract that includes assessment and identification of building systems and energy use, implementation of corrective measures, maintenance of the mechanical and controls system, and utilization of the energy management system to optimize energy use and comfort.



THE  
BEST

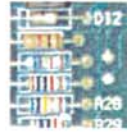
### ONLY THE BEST

Average number of years of experience per employee:

- Sales force = 28 years
- Engineers = 27 years
- Installation technicians = 12 years
- Service technicians = 14 years
- Management = 29 years

We invest directly in the technical training and resources that make our employees the best of the best. You will not find a more dedicated or capable group of professionals in the industry.





Powers was named  
Arkansas Business  
of the Year for 2010  
by ARKANSAS BUSINESS  
magazine, and  
Siemens has  
selected Powers as  
Independent Field  
Office of the Year  
for both 2010 and  
2011.

## BUILDING SERVICE MECHANICAL SERVICE & CONTROLS SERVICE

Service is the key to helping you maintain your building systems for the life of the facilities. Service, inspection, maintenance, and repair are key roles we play. Whether we perform these services for you or train your staff to do so, we are committed to the level of effort and partnership you need to keep your systems operating effectively and efficiently.

handling units, and pumps to central plants and facilities maintenance. Our technicians are factory trained on all major HVAC equipment and control systems.

With 24/7 coverage and emergency service, we are available when you need us and are prepared to handle any call for prompt mechanical service needs.

Our mechanical and controls service provided under our Powers Mechanical Service Company (**Powers-MSC**) specializes in total system service. We cover all the HVAC mechanical and controls systems—from chillers, boilers, air



## BUILDING ENERGY STRATEGIES

Many factors affect a company's energy costs—some more evident than others. At Powers, we have found that every facility has opportunities for cutting energy costs. We formed Powers Energy Strategies specifically to help commercial, industrial, governmental, and institutional facilities do just that.

Our highly trained professionals can help you develop a **Strategic Energy Plan** to identify and implement energy cost-reduction projects. Among other things, these projects can include auditing historical utility bills, performing rate analyses and evaluations, evaluating and negotiating contracts, performing energy audits and evaluations, and measuring and verifying results.

### OTHER ENERGY SERVICES

- Energy studies
- Metering and submetering
- Efficient lighting retrofits
- Efficient HVAC retrofits
- Power factor analysis/correction
- Retro commissioning
- Energy management systems
- Power quality analysis
- LEED™ certification
- ENERGY STAR program
- Natural gas transportation
- Natural gas by-pass
- Cost/consumption reports
- Bill payment services
- Account/meter aggregation

## BUILDING SUCCESS

Confidence in the company that provides the building systems is critical to the success of your facility or project, both now and in the future. Consider these key strengths that Powers brings to the table when making your decision:

- A broad range of technical and application capabilities
- Systems that have demonstrated compatibility by design
- Significant local project management expertise
- An unparalleled range of product and service offerings
- Experienced and trained engineers, technical sales, and technicians
- Ongoing building services support and training programs
- The desire to help you succeed



Metropolitan Tower/Little Rock

"Powers has been a good partner with us in the effort to improve both efficiency and reliability of our building systems. According to our Facilities Manager, the number of problem calls related to comfort level within our facilities has dropped significantly even with the extreme temperature we recently experienced."

Hank Kelley, CEO  
Flake and Kelley Commercial



CREATING CUSTOMERS FOR LIFE

## CONTACT Us

To learn more about the products and services available to you through Powers, please contact us by phone or email, or visit us on the web.\* Let us put our experience and expertise to work for you.

Telephone **501.374.5420**  
Toll-free **877.274.7127**  
Email [sales@powersar.com](mailto:sales@powersar.com)  
Website [www.powersar.com](http://www.powersar.com)

Our mission is to help you succeed.



### Headquarters:

5440 Northshore Drive  
North Little Rock, Arkansas 72118-5319  
P.O. Box 8112  
Little Rock, Arkansas 72203-8112  
501.374.5420 • toll-free 877.274.7127  
fax 501.370.9298  
[www.powersar.com](http://www.powersar.com)

### Northwest Arkansas Branch

1219 Wagon Wheel Road  
Springdale, Arkansas 72764-7906  
479.927.9999 • toll-free 877.274.7127  
fax 479.927.9848

### Heber Springs Office

104 North 3rd Street  
Heber Springs, Arkansas 72543  
501.374.5420 • toll-free 877.274.7127



\*For a service or quote request, go to our website at [powersar.com](http://powersar.com) and click on the *Request a quote* button.

## SIEMENS

Building Technologies, Inc.

APOGEE Building Automation and Controls, integration, critical environments, K-12, higher education, commercial, federal, state, and municipalities

[www.buildingtechnologies.siemens.com](http://www.buildingtechnologies.siemens.com)



Air-flow measuring stations

[www.airmonitor.com](http://www.airmonitor.com)



Lighting controls

[www.brtint.com](http://www.brtint.com)



Building automation and controls systems

[www.tridium.com](http://www.tridium.com)



Full line of variable frequency drives for building automation and control

[www.yaskawa.com](http://www.yaskawa.com)

## WE CAN HELP YOU WITH CONTROLS SERVICE AND INTEGRATION APOGEE by SIEMENS

Alerton, Andover, Delta, Distech, Honeywell, Invensys, Johnson Controls, KMC, Trane, Tridium, Wattmaster, BACnet, ModBus, and more...



"WE NEEDED A PARTNER THAT IS WILLING TO BE AT THE OTHER END OF THE PHONE AND SAY WHATEVER IT TAKES. THAT'S WHAT POWERS BRINGS TO THE TABLE."

SCOTT ECCLESTON  
 CRYSTAL BRIDGES  
 MUSEUM OF  
 AMERICAN ART



"EVERYTHING POWERS DOES DEMONSTRATES THAT THEY REALLY STRIVE TO KEEP ME AS A CUSTOMER. THEY ARE PROFESSIONAL AND WELL TRAINED, AND THEY WORK HARD UNTIL THE PROJECT IS COMPLETE OR THE PROBLEM SOLVED."

JOHN HARDMAN  
QUACHITA BAPTIST UNIVERSITY

	Packaged rooftop systems • Condensing units • Air-handling units • Chillers • Water-source heat pumps • Custom mechanical rooms and equipment <a href="http://www.aaon.com">www.aaon.com</a>		Classroom A/C units <a href="http://www.modinehvac.com">www.modinehvac.com</a>
	Water-source heat pumps • Water heaters • Condensing boilers <a href="http://www.bosch-climate.us">www.bosch-climate.us</a>		Fans • Blowers • Gravity ventilators • Energy recovery units • High plume dilution blowers for laboratory systems <a href="http://www.lorencook.com">www.lorencook.com</a>
	Computer room units • Precision-controlled A/C units • In-row data room air conditioners <a href="http://www.dataaire.com">www.dataaire.com</a>		Air- and water-cooled chillers • Air handlers • Air-cooled DX equipment • Air- and water-cooled packaged units • Ice thermal storage systems <a href="http://www.dbamericas.com">www.dbamericas.com</a>
	Packaged and split-system pool dehumidifiers <a href="http://www.dectron.com">www.dectron.com</a>		Cooling towers • Tanks • Pump/heat exchanger skids <a href="http://www.deltacooling.com">www.deltacooling.com</a>
	Custom air-handling units • Fan coil units • VAV and CV terminals • Blower coil units <a href="http://www.enviro-tec.com">www.enviro-tec.com</a>		Commercial and industrial heating, ventilation, and air-conditioning equipment <a href="http://www.hastingshvac.com">www.hastingshvac.com</a>
	Integral face and bypass coils • Replacement coils <a href="http://www.ljwing.com">www.ljwing.com</a>		Unit heaters • Packaged ventilation systems • A/C systems <a href="http://www.modine.com">www.modine.com</a>
	Air-cooled and water-cooled chillers • Medical equipment chillers <a href="http://www.motivaircorp.com">www.motivaircorp.com</a>		Electric duct heaters • Electric steam humidifiers • Direct steam humidifiers <a href="http://www.neptronic.com">www.neptronic.com</a>
	Air-cooled chillers <a href="http://www.quantech-hvac.com">www.quantech-hvac.com</a>		Electric heaters • Baseboard heaters • Cove heaters • Radiant ceiling panels <a href="http://www.raywall.com">www.raywall.com</a>

<b>SAMSUNG</b>	Variable refrigerant flow systems <a href="http://www.samsunghvac.com">www.samsunghvac.com</a>	 SEASONS 4	Custom air-handling units • Custom packaged units • Multi-zone units • Custom rooftop units <a href="http://www.seasons4.net">www.seasons4.net</a>
 <b>SEMCO</b> A Flakt Woods Company	Energy recovery air-handling units • Chilled beam systems <a href="http://www.semcohvac.com">www.semcohvac.com</a>	 <b>Slant/Fin</b> BOILERS & BASEBOARD We Build Trust and Comfort	Baseboard heaters • High-efficiency gas and oil boilers <a href="http://www.slantfin.com">www.slantfin.com</a>
<b>SMARTD</b> CHILLER GROUP	High-efficiency air- and water-cooled oil-less chillers <a href="http://www.smartd.com">www.smartd.com</a>	 <b>TEMPMASTER</b>	Packaged A/C units and split systems <a href="http://www.tempmasterhvac.com">www.tempmasterhvac.com</a>
 <b>THERMAL</b> CORPORATION A Division of Nailor International Inc.	Semi-custom air-handling units <a href="http://www.thermal-corp.com">www.thermal-corp.com</a>	 <b>TOXALERT</b> INTERNATIONAL, INC.	Detection systems and controllers <a href="http://www.toxalert.com">www.toxalert.com</a>
 <b>USA COIL &amp; AIR</b>	Replacement coils • Fan coil units <a href="http://www.usacoil.com">www.usacoil.com</a>		
 <b>VTS</b>	Modular air-handling units <a href="http://www.vtsgroup.us">www.vtsgroup.us</a>		
 <b>The Whalen Company</b>	Vertical fan coil units • Water-source heat pumps <a href="http://www.whalencompany.com">www.whalencompany.com</a>		



"POWERS STRIVES TO ENSURE THAT CONSTRUCTION PROJECTS ARE COMPLETED IN A TIMELY MANNER AND SYSTEMS ARE WORKING PROPERLY BEFORE THEY ARE TURNED OVER TO THE OWNER."

BRIAN COTTEN, PE  
UNIVERSITY OF ARKANSAS FOR MEDICAL SCIENCES

 acutherm <sup>®</sup> Therma-Fuser <sup>™</sup> Systems	Therma-fuser VAV diffusers • Variable-flow diffusers <a href="http://www.acutherm.com">www.acutherm.com</a>	 CAPTIVEAIRE Commercial Kitchen Ventilation	Kitchen hoods with integral fire suppression • Therma-fuser VAV diffusers • Variable flow diffusers <a href="http://www.captiveaire.com">www.captiveaire.com</a>
 COOK	Fans • Blowers • Gravity ventilators • Energy recovery units • High plume dilution blowers for laboratory systems <a href="http://www.lorencook.com">www.lorencook.com</a>	 DFP FOR RESIDENTIAL GRADE APPLIANCES	Pre-engineered fire suppression rangehood systems <a href="http://www.denlarhoods.com">www.denlarhoods.com</a>
ENTRE/MATIC	High-volume, low-speed fans <a href="http://www.entrematicfans.com">www.entrematicfans.com</a>	 FabricAir	Fabric air dispersion systems <a href="http://www.fabricair.com">www.fabricair.com</a>
 PEPPERTREEAIR SOLUTIONS INC.	Flexible duct and fittings <a href="http://www.peppertreeairsolutions.net">www.peppertreeairsolutions.net</a>	POTTORFF <sup>®</sup>	Louvers • Dampers • Screens <a href="http://www.pottorff.com">www.pottorff.com</a>
 POWERED AIRE Inc. AIRE CURTAINS	Air curtains and air doors <a href="http://www.poweredaire.com">www.poweredaire.com</a>	 SELKIRK <sup>®</sup> COMMERCIAL & INDUSTRIAL	Chimney flues <a href="http://www.selkirkcorp.com/heatfab">www.selkirkcorp.com/heatfab</a>
 Titus Redefine your comfort zone <sup>™</sup>	Grilles and registers • VAV and CV terminals <a href="http://www.titus-hvac.com">www.titus-hvac.com</a>	 Ventaire <a href="http://www.ventaire.com">www.ventaire.com</a>	CO exhaust systems • Dust collection <a href="http://www.ventaire.com">www.ventaire.com</a>



# POWERS OF ARKANSAS

## A NEBB - CERTIFIED FIRM

Building owners and tenants are rightly concerned about the cost-effective performance of the heating and air (HVAC) systems in their buildings. The best way to ensure that an HVAC system is operating at peak efficiency is to have it properly tested, balanced, and/or commissioned by a NEBB-certified professional or technician.

NEBB (National Environmental Balancing Bureau) is the premier international certification association for firms that deliver high-performance building systems. It establishes, promotes, and maintains high standards through certification of firms, professionals, and technicians.



Here are the key NEBB services that Powers of Arkansas provides:

- Testing, Adjusting, and Balancing of HVAC systems
- HVAC Building Systems Commissioning and Retro-Commissioning (Cx)

## WHAT IS TAB?

Testing, Adjusting, and Balancing (TAB) is a process for verifying, adjusting, and documenting new or existing HVAC systems. After an HVAC system has been designed and installed, the next step is to test and balance everything in the system to reach peak performance—from air-handling units and variable air volume boxes to chillers, boilers, and pumps.

By balancing air and water flows and using special test equipment, NEBB professionals and technicians are able to verify that the system is installed and operating as intended. At the end of the process, the building's owners or tenants receive a detailed report showing how the HVAC system is working. The report also documents design data, preliminary data, and final test data.

Due to the training, certification, and specialized equipment required, TAB work is a discipline that should be performed by an independent, certified contractor like Powers of Arkansas.

Powers of Arkansas has provided me with timely responses to my needs.

They provide certified documentation indicating room pressures and air change rates for my facilities that I use to satisfy the Joint Commission requirements.

Phil Davis  
Northwest Medical Center  
Springdale  
Northwest Medical Center  
Bentonville

## WHAT WE DO

- Building Automation and Controls
- Controls Service and Mechanical Service
- HVAC Equipment
- Air Distribution
- NEBB and TAB (Test, Adjust, and Balance)
- Energy Strategies
- Retrofit Projects
- Facility HVAC Service
- Interoperability, BACnet, etc.
- Powers Intelligent Control
- Solutions for HVAC Problems
- Training





At Powers, we have more than 55 years of experience in our TAB/Cx division. Our skill sets range from "plan and spec," to specific room pressurization verification (e.g., labs, isolation rooms, operating rooms, etc.), to HVAC system examination, trouble-shooting, and commissioning. In addition, we have extensive HVAC-related experience among our 100-plus HVAC field employees.

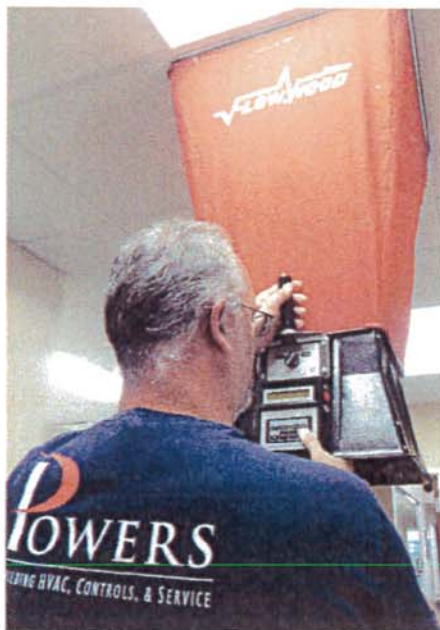
NEBB certification is tangible proof of our qualification to perform work in accordance with NEBB standards.

We specialize in hospitals, labs, K-12, higher education, and other facilities all across Arkansas.

We stand ready to provide you with the very best in NEBB-certified TAB or commissioning services.

At Powers, we truly believe in "Creating Customers for Life." Let us show you what that means.

To learn more, contact Curt England, team leader, NEBB-certified professional, and LEED AP, at 501.374.5420 or [cengland@powersar.com](mailto:cengland@powersar.com).



How do we maximize our budgets while improving our environment? We teamed with Powers to provide a unique retro-commissioning partnership that has proven we can lower utility costs, improve comfort, and replicate throughout UAMS.

Mark Kennedy  
Vice Chancellor for  
Campus Operations  
University of Arkansas  
for Medical Sciences  
Little Rock

## WHAT CAN TAB DO FOR YOU?

When done properly, HVAC system testing and balancing offers building owners several benefits:

- Optimal equipment performance, which can lead to reduced energy consumption
- Improved indoor air quality, which can improve occupant comfort and greater employee productivity
- Reduced maintenance costs and equipment failures





## POWERS INTELLIGENT CONTROL: A SERVICE OF POWERS PUTTING INTELLIGENCE TO WORK

Powers Intelligent Control uses the capabilities of APOGEE, your SIEMENS Building Automation and Control System, to enhance the comfort, efficiency, and reliability of your facilities. Using a "remote system application service" over the Internet, Powers Intelligent Control allows both you and our specialists to access, monitor, and control your facilities' building automation and control system from any computer connected to the Web.



Powers Intelligent Control is a proactive way to maintain your building. By combining our experience and expertise with the intelligence built into your world-class SIEMENS APOGEE system, we are able to watch constantly for possible issues, anticipate system deficiencies, and notify either your designated maintenance technician or our service specialists. Often we will know about an issue before your building occupants even realize there's a problem.



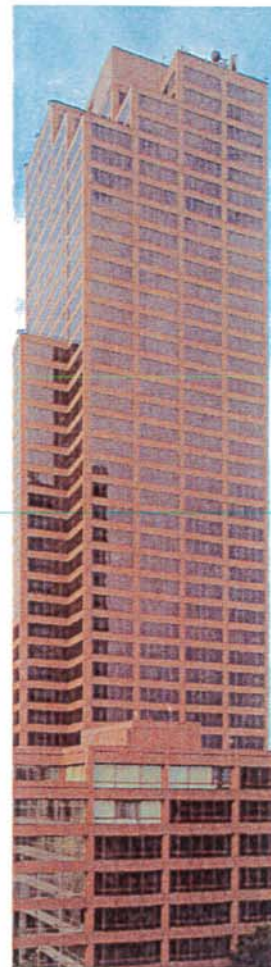
### THE BENEFITS

**Proactive Approach:** Using a variety of alarm strategies, event initiations, and compliance tests, Powers Intelligent Control allows property managers, facility managers, maintenance staff, and Powers specialists to proactively catch mechanical problems as they happen and to remedy the situation.

**Energy Management via Scheduling, Trending, and Auto-Diagnosis:** Powers Intelligent Control allows us to set schedules for equipment and run trending and auto-diagnostics on both historical and live data. These processes in turn shed light on system inefficiencies and operating flaws that can be corrected to reduce energy usage and operating costs.

**On-Site Staff Support:** Powers Intelligent Control reduces the need for existing on-site staff to constantly monitor the building systems. Remote monitoring and system setup, as part of Powers Intelligent Control, continuously monitors the building systems and communicates issues in real time.

**"IT" Services:** With Powers Intelligent Control, the responsibility for maintaining the software and hardware required to run APOGEE is in the hands of the professionals who know it best—Powers. This means you can enjoy the benefits of innovative software tools without the responsibility, cost, or hassle of having to maintain them yourself.



COMFORT  
EFFICIENCY  
RELIABILITY





**Alarm and Event Notification:** Your **Powers Intelligent Control** subscription affords you a variety of building alarm options, including real-time emails, and cell phone text messages that can be directed to multiple recipients. You choose when alarms are active—from normal service hours (8:00 a.m.–5:00 p.m.) to extended hours, along with emergency or non-emergency service.

**Secure Backups:** **Powers Intelligent Control** allows us to securely manage your building's data trail. As part of your subscription, we manage and administer all appropriate backups and provide complete archival support for your building automation and control system.

## ADDITIONAL SERVICES AVAILABLE

**Service Calls:** For those items identified through monitoring, alarms, on-site visits, or customer complaints, Powers provides a full line of service for HVAC equipment and controls. As part of our **Powers Intelligent Control** service, you receive our "Preferred Customer" service rates for labor and equipment. In addition, you receive priority scheduling for service calls, thus reducing down times.

**Service Contracts:** Service is the key to helping you maintain your building systems for the life of the facilities. In addition to **Powers Intelligent Control**, we offer both preventive maintenance and full service contracts to meet your needs and budget.

Contact **Ron McCarty** for more information about **Powers Intelligent Control** and how we can help you manage your facilities better.

501.374.5420  
877.274.7127 (toll-free)  
sales@powersar.com  
www.powersar.com

## BENEFITS

- ▲ *PROACTIVE APPROACH*
- ▲ *ENERGY MANAGEMENT*
- ▲ *SUPPORT*
- ▲ *"IT" SERVICE*
- ▲ *NOTIFICATION*
- ▲ *SECURITY*

