

firmin's



America's Office Supplier

www.firmins.com

office supplies • furniture • machines/service • printing • janitorial

Save Time. Save Money.



Your One-Stop-Shop for Everything Office!

Your Business Partner

Companies choose to do business with Firmin's because they realize that they need a local business source and partner that will take care of all their business supply needs. They want to deal with specialists who live and breathe the details and are a reliable local company, that have their best interest in mind.

At Firmin's, we believe that it is our business to help your business grow and be profitable. Part of growing profitably is to ensure you are making the best choices in what products and services you purchase, and staying within your budget.

Let us help! Our business consultants will first understand your business goals and procurement process needs and then offer recommendations on ways to lower costs, and improve efficiencies.

With over 50,000 products available, we provide more than just traditional office supplies. We can help you streamline purchasing and consolidate your suppliers by offering you computer supplies, office equipment, janitorial, breakroom and sanitation supplies, office furniture, print services and promotional products. Our sales and service specialists, along with our state-of-the-art website, make all of this easy and affordable.

A Message from Mr. Firmin

I am proud to say that Firmin's was founded by my great grandfather in 1918. It is hard to believe that we have been carrying on a tradition of trust, service and community for almost 100 years! Throughout those years we have seen many changes in the office products industry such as advancements in technology, variety and types of products available, and competitors. Along with the industry changing, so have our customers' business needs and expectations.

But our mission hasn't changed, and neither has yours. You want to continue to grow and prosper and we are here to serve you and help your business do just that. Our history does reflect generations of business knowledge and stability. We understand the importance of lowering costs, managing expenses and creating efficiencies. Our hope is that you experience the Firmin's difference and allow us to serve you in these areas.

Through the years, as your needs have changed, we have expanded our product line and service capabilities. Below are just a few of the things our customers are enjoying today.

- ❖ Lower prices with our buying power
- ❖ More efficiency using our internet ordering system
- ❖ Supplier consolidation, by making Firmin's their one stop business partner

Our friendly and experienced sales and service team are ready to serve you.

We appreciate you and thank you for your loyalty.

Chuck Firmin
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