

# The Interlocal Purchasing System

Purchasing Made Personal



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www.ntsca.com

## New Tech Solutions Inc

**EMAIL PO & VENDOR QUOTE TO: TIPSPO@TIPS-USA.COM PO AND QUOTE MUST REFERENCE VENDOR TIPS CONTRACT NUMBER ATTACH PO AS A PDF - ONLY ONE PO (WITH QUOTE) PER ATTACHMENT**

	<u>PAYMENT TO</u>	<u>TIPS CONTACT</u>
ADDRESS	4179 Business Center Dr	NAME Charlie Martin
CITY	Fremont	PHONE (866) 839-8477
STATE	CA	FAX (866) 839-8472
ZIP	94538	EMAIL tips@tips-usa.com

DISADVANTAGED/MINORITY/WOMAN BUSINESS ENTERPRISE: N

HUB: N

### SERVING STATES

AL | AK | AZ | AR | CA | CO | CT | DE | DC | FM | FL | GA | HI | ID | IL | IN | IA | KS | KY | LA | ME | MD | MA | MI | MN | MS | MO | MT | NE | NV | NH | NJ | NM | NY | NC | ND | OH | OK | OR | RI | SC | SD | TN | TX | UT | VT | VA | WA | WI | WY | PR

### Overview

*New Tech Solutions, Inc (NTS) is a prominent technology solutions provider catering to government, education, business, and healthcare sectors across the USA. Founded in 1997, NTS was established with a primary focus on addressing the specific needs of government and education. Our comprehensive offerings encompass a spectrum of IT solutions, including hardware, software products, and integrated services such as mobility, security, data center optimization, cloud computing, virtualization, and collaboration. As a solutions provider, our priority lies in delivering the right solutions, regardless of brand affiliation. Our product portfolio spans across multiple manufacturers, ensuring a diverse array of options for our clients. NTS offers expert services in consulting, design, configuration, installation, and lifecycle management. Our technology services cover various aspects, including e-Procurement integration, Leasing services, Managed services, Pre-shipment configuration, Professional services, Warranty, and maintenance. We specialize in crafting tailor-made turn-key solutions in Cloud, Collaboration, Data center and Networking, Managed Print Services, Point of Sale, Security, Software Management, and Total Mobility Management. In 2022, NTS achieved an impressive annual sales figure of \$537 million, securing the 58th position on the Washington Technology Top 100 Federal contractor list and establishing us as industry leaders. With 25 years of experience in the field, we assure TIPS members that we can provide steadfast support throughout the contract term. Our proficiency across a wide spectrum of technologies and sectors ensures that implementing solutions is not only effective but also economically viable for our customers. Our account teams act as a bridge between our internal technical resources, external partners, and original equipment manufacturers (OEMs), ensuring a seamless experience for TIPS members. We harness our distributor relationships to operate as a world-class value-added reseller (VAR) and leverage our capabilities as a specialized systems integrator and managed service partner, making us a comprehensive one-stop shop for full lifecycle support.*

## AWARDED CONTRACTS "View EDGAR Doc" on Website

Contract	Comodity	Exp Date	EDGAR
230901	Audio Visual Equipment, Supplies, and Services	11/30/2026	See EDGAR Certification Doc.
240101	Technology Solutions, Products, and Services	05/31/2029	See EDGAR Certification Doc.
240403	Data Analytics, Solutions, and Services	06/30/2027	See EDGAR Certification Doc.

## CONTACTS BY CONTRACTS

### 230901

Rajesh Patel	President	(510) 353-4070	rajesh@ntsca.com
Vijay Kumar	CEO	(510) 353-4070	vijay@ntsca.com

### 240101

Rajesh Patel	President	(510) 353-4070	rajesh@ntsca.com
Vijay Kumar	CEO	(510) 353-4070	vijay@ntsca.com

### 240403

Rajesh Patel	President	(510) 353-4070	rajesh@ntsca.com
Vijay Kumar	CEO	(510) 353-4070	vijay@ntsca.com