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# ZONES

## Zones LLC

#### EMAIL PO & VENDOR QUOTE TO: TIPSPO@TIPS-USA.COM PO MUST REFERENCE VENDOR TIPS CONTRACT NUMBER

| PAYMENT TO          | TIPS CONTACT                        |
|---------------------|-------------------------------------|
| 1102 15th Street SW | NAME Charlie Martin                 |
| Auburn              | PHONE (866) 839-8477                |
| WA                  | FAX (866) 839-8472                  |
| 98001               | EMAIL tips@tips-usa.com             |
|                     | 1102 15th Street SW<br>Auburn<br>WA |

#### DISADVANTAGED/MINORITY/WOMAN BUSINESS ENTERPRISE: Y HUB: N

#### SERVING STATES

AL | AK | AZ | AR | CA | CO | CT | DE | DC | FL | GA | HI | ID | IL | IN | IA | KS | KY | LA | ME | MD | MA | MI | MN | MS | MO | MT | NE | NV | NH | NJ | NM | NY | NC | ND | OH | OK | OR | PA | RI | SC | SD | TN | TX | UT | VT | VA | WA | WI | WY | PR

#### **Overview**

Zones is an IT Solutions Provider. We work closely with our clients from the moment we first make contact, throughout the lifecycle of a project, and beyond. Our IT solutions address the business challenges of today – flexibility, productivity, scalability, compatibility, and security. And with a global team of over 2,000 hardware and software specialists, serving these needs has become our number one focus. The goal is simple, too – enhance your return on investment, improve efficiency, and optimize workflows.

Zones holds top-tier certifications with major OEMs. We have relationships with over 2,000 OEMs and software publishers and work with OEMS to provide the most competitive pricing available.

#### Some of our leading OEM certifications:

Apple - Zones is a Corporate Apple Reseller, the highest-ranking Apple certification, and Zones is among the Top Resellers of Apple products in the United States. Zones is an Authorized Repair Center. Clients can send their Apple devices to our configuration center to have the same level of repairs as they would traditionally receive going through Apple. Zones is an Apple Direct service provider as a part of the Apple Services Program, and a direct provider for the Apple Care program to Apple's end customers.

Microsoft - Zones has top-tier relationships with Microsoft. Zones and Microsoft have a long history of successfully driving Microsoft growth since the late 1990's. Zones provides fulfillment for the Microsoft global hardware program for standards and custom device configurations, including Microsoft Surface devices.

Dell - Zones has been a Dell- partner since 2008. Zones is a Titanium Partner with multiple certifications and specializations, we are able to offer Dell solutions and IT services across the U.S.

Services and Solutions: Zones provides Digital Workplace, Nextgen Network, Cloud and Data Center, and Cybersecurity. We offer end-to-end Managed Services and Professional Services.

Professional Services - We provide a variety of supporting services. Zones helps clients assess, identify, and design

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to help clients optimize their IT infrastructure, operations, and investments in digital transformation.

Managed Services - Zones Managed Services are built to provide clients with a customized solution for your objectives. Services are delivered by engineering and technical resources including:

- Network engineering
- Systems and storage engineering
- Cloud engineering
- Enterprise engineering
- Security engineering
- Service desk technicians
- Network monitoring technicians
- Partner-based resources of varying skills

Zones can manage all aspects of your environment including incident, request, and change management. We provide services from initial onboarding, where we transition devices into our management and monitoring platforms, fine-tune the environment to reduce ongoing labor requirements, through incident reduction and preventative services. We operate on an SLO or SLA performance model. Our goal is to improve efficiencies year over year by automating when and where possible. Security is always at the forethought of any service development and Zones makes every effort to separate the client's environment from our environment to avoid unauthorized to your network, mingling of routing tables, or unforeseen outage bleed over between autonomous systems.

Zones can deliver services via dedicated or shared models with fully customizable service hours, delivery locations, and scope for as little or as much support as you require at a competitive cost.

#### AWARDED CONTRACTS "View EDGAR Doc" on Website

| Contract | Comodity                                   | Exp Date   | EDGAR                        |
|----------|--|------------|------------------------------|
| 230105   | Technology Solutions Products and Services | 05/31/2028 | See EDGAR Certification Doc. |

### CONTACTS BY CONTRACTS

230105

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