# The Interlocal Purchasing System

**Purchasing Made Personal** 



Printed 9 May 2024

www.aerosystemswest.com



### **Aero Systems West**

EMAIL PO & VENDOR QUOTE TO: TIPSPO@TIPS-USA.COM PO AND QUOTE MUST REFERENCE VENDOR TIPS CONTRACT NUMBER ATTACH PO AS A PDF - ONLY ONE PO (WITH QUOTE) PER ATTACHMENT

PAYMENT TO TIPS CONTACT

ADDRESS 13025 Murphy Ave NAME Charlie Martin

CITY San Martin PHONE (866) 839-8477

STATE CA FAX (866) 839-8472

ZIP 95046 EMAIL tips@tips-usa.com

DISADVANTAGED/MINORITY/WOMAN BUSINESS ENTERPRISE: N HUB: N

#### **SERVING STATES**

AL | AK | AZ | AR | CA | CO | CT | DE | DC | FL | GA | HI | ID | IL | IN | IA | KS | KY | LA | ME | MD | MA | MI | MN | MS | MO | MT | NE | NV | NH | NJ | NM | NY | NC | ND | OH | OK | OR | PA | RI | SC | SD | TN | TX | UT | VT | VA | WA | WI | WY | PR

#### Overview

Aero Systems West (ASW) has been in business since 2015 conducting our mission of designing and fabricating industrial heavy-lift multirotor and fixed-wing sUAS platforms, and providing related flight and engineering services for our customers. ASW began in the field of designing and producing fixed-wing platforms with the Goose, a patented, high-durability, hand launched, fixed-wing platform. All aircraft (fixed-wing and multirotor) are designed in-house and manufactured at ASW's facility in San Martin, California.

ASW currently produces four different multirotor platforms. The ILM, or intermediate lift multirotor, is capable of over 45 minutes of flight and can carry payloads up to 8 pounds. The next three multirotor aircraft comprise the HLM (heavy lift multirotor) system: HLM Quad, HLM Hex, and HLM Octo. Those three models were designed to be modular and interchangeable in terms of parts, payloads, and supply chain. Each HLM has an endurance up to 50+ minutes. The HLM max recommended payloads are 35, 50, and 80 pounds respectively for the Quad, Hex, and Octo. ASW platforms are highly flexible for attachment and integration of payloads. ASW works with our customers to procure and integrate specialized equipment per their requirements, or provide the mounting and integration of customer's existing equipment. Some examples include cameras (e.g. optical, video, infrared, hyper-spectral, etc.), sensor systems (e.g. FLIR, RF, SAR, etc.), mechanisms (e.g. payload drop, spreaders, sprayers, etc.). ASW was acquired in 2021 by Nippon Kayaku (NK) of Japan. NK is an industry leader with over a quarter century of experience producing high reliability safety system technologies. ASW assisted NK in the development and launch of Parasafe, our drone parachute system. Parasafe represents the next evolution of our automotive grade safety technologies, designed to protect people and equipment.

## AWARDED CONTRACTS "View EDGAR Doc" on Website

Contract	Comodity	Exp Date	EDGAR
230905	Civilian-Use Drone Goods and Services (Non-Military)	11/30/2026	See EDGAR Certification Doc.

# **CONTACTS BY CONTRACTS**

5	7	9	•	ı
, ,		ч		-
~	v		•	J

Ben Shirey	Business	(248) 417-7278	ben.shirey@aerosystemswest.com
Dan Neal	СТО	(408) 599-2791	dan.neal@aerosystemswest.com