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## Red River Solutions LLC

EMAIL PO & VENDOR QUOTE TO: TIPSPO@TIPS-USA.COM  
PO MUST REFERENCE VENDOR TIPS CONTRACT NUMBER  
ATTACH PO AS A PDF - ONLY ONE PO (WITH QUOTE) PER ATTACHMENT.

	<u>PAYMENT TO</u>	<u>TIPS CONTACT</u>
ADDRESS	21 Water St., Suite 500	NAME Meredith Barton
CITY	Claremont	PHONE (866) 839-8477
STATE	NH	FAX (866) 839-8472
ZIP	03743	EMAIL tips@tips-usa.com

DISADVANTAGED/MINORITY/WOMAN BUSINESS No

HUB No

### SERVING STATES

AL | AK | AZ | AR | CA | CO | CT | DE | DC | FL | GA | HI | ID | IL | IN | IA | KS | KY | LA | ME | MD | MA | MI | MN | MS | MO | MT | NE | NV | NH | NJ | NM | NY | NC | ND | OH | OK | OR | PA | RI | SC | SD | TN | TX | UT | VT | VA | WA | WI | WV | WY

### AWARDED CONTRACTS CFV (Call For Verification)

Contract	Comodity	Exp Date	EDGAR
190103	Web and Cloud Computing Services	04/25/2022	Yes

### CONTACTS BY CONTRACTS

#### 190103

John Loughlin	Capture Manager	(312) 485-4162	john.loughlin@redriver.com
George Shalhoub	Director of Contracts	(571) 353-6332	george.shalhoub@redriver.com

## Overview

*Established in 1995, Red River has 23 years of experience providing IT products and related services and has become one of the most respected technology transformation firms in the country. Our focus is—and has always been—in the data center realm, providing solutions for Cloud, Networking and Data Communications, Data Storage, Equipment and Related Services such as those required in the solicitation. Since our start-up in 1995, we grew from a single office in Hanover, NH, relocated to Claremont, NH, and now have offices in Austin, TX, Reston, VA, Sacramento, CA, Rochester, NY, and Boston, MA. With resources geographically dispersed across the Nation, we can easily support State, Local, Higher Education, Public Sector, and Commercial customers across the globe. Over the years, we have evolved our IT capabilities, commitment to quality and customer satisfaction, Original Equipment Manufacturer (OEM) relationships, and demonstrated proven expertise in providing cutting-edge solutions. We design solutions as a trusted advisor to our customers, working together to solve their IT challenges, as we help them optimize available assets and make meaningful IT investments that align with their strategic goals. Red River earned its reputation as a leading technology integrator by delivering best-in-class security, network, and cloud solutions to educational institutions, military, intelligence, and civilian agencies and the companies that serve them.*

*With five established Hubs of Excellence across the country, we are all connected and allowing our customers to interact with new solutions, explore leading technologies, and discover the art of the possible. Key solution areas include Cloud, Data Center, Network Infrastructure, Storage and Mobility. We provide Secure Supply Chain Management along with Professional, Managed, and Support Services to maximize technology investments. With more than 300 employees across 30 states and five Hubs of Excellence, customers such as TX TIPS customers can go onsite and see live demonstrations of IT solutions.*

*Over the past 5 years, Red River has steadily increased annual revenues, expanded its geographic footprint, headcount and customer base, earned multiple OEM awards, and has overseen a strategic yet substantial expansion of its contract portfolio, which is valued at more than \$125 billion. We excel in modernizing infrastructure for government agencies, particularly in the cloud computing and cloud services arenas, and have an advanced Managed Services practice to ensure customers such as TX TIPS get the most from their technology investments. Certified experts from our 24x7x365 Network Operations Center (NOC) provide network, server, and application monitoring services and react quickly and troubleshoot effectively.*

*We recently achieved SOC 2 Type 1 Certification, ensuring the highest levels of security and availability to its enterprise customers. Demonstrating our commitment to customer focus and providing quality products and services, we maintain ISO 9001:2015 certification, which is a significant accomplishment and a direct result of our commitment to our customers and the highest quality standards across our entire organization. We have an end-to-end ISO-certified secure supply chain, in which our distribution partners and our direct OEM suppliers are also ISO certified.*