

# The Interlocal Purchasing System

Purchasing Made Personal



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<https://apex-co.us/>

## Apex Facility Solutions LLC

EMAIL PO & VENDOR QUOTE TO: [TIPSP0@TIPS-USA.COM](mailto:TIPSP0@TIPS-USA.COM) PO AND QUOTE MUST REFERENCE VENDOR TIPS  
CONTRACT NUMBER ATTACH PO AS A PDF - ONLY ONE PO (WITH QUOTE) PER ATTACHMENT

	<u>PAYMENT TO</u>	<u>TIPS CONTACT</u>
ADDRESS	3495 Northdale Blvd. NW, Suite	NAME Charlie Martin
CITY	Coon Rapids	PHONE (866) 839-8477
STATE	MN	FAX (866) 839-8472
ZIP	55448	EMAIL <a href="mailto:tips@tips-usa.com">tips@tips-usa.com</a>

DISADVANTAGED/MINORITY/WOMAN BUSINESS ENTERPRISE: N

HUB: N

### **SERVING STATES**

AL | AK | AZ | AR | CA | CO | CT | DE | DC | FL | GA | HI | ID | IL | IN | IA | KS | KY | LA | ME | MD | MA | MI | MN | MS | MO | MT |  
NE | NV | NH | NJ | NM | NY | NC | ND | OH | OK | OR | PA | RI | SC | SD | TN | TX | UT | VT | VA | WA | WI | WY | PR

### **Overview**

Apex is an Energy Services Company ESCO and Construction Management firm that specializes in delivering guaranteed energy projects and performance contracting services to our clients. Our comprehensive services encompass planning, execution, and cost-effective management to ensure the long-term success of your facilities.

#### **1. Proactive Facility Planning:**

At Apex, we work closely with our clients to proactively plan for the life of their facilities. We conduct thorough assessments and collaborate with you to develop a strategic plan that aligns with your goals. This initial phase ensures that our approach is tailored to your unique needs and priorities.

#### **2. Turnkey Project Delivery:**

We provide turnkey solutions that guide your project from inception through implementation and beyond. Our expertise covers design, construction, installation, and commissioning. This comprehensive approach streamlines the entire process, minimizes disruption to your operations, and ensures the project's seamless execution.

#### **3. Guaranteed Cost and Savings:**

One of our key principles is to eliminate risk for our clients. Apex offers performance contracting agreements that guarantee both the cost of the project and the energy savings it will achieve. We stand behind our commitments, giving you peace of mind that your investment will yield the expected returns, and any performance shortfalls will be compensated for by us.

#### **4. Local Labor and Community Focus:**

We understand the significance of community engagement and supporting local economies. Apex places a strong emphasis on using local labor and contractors whenever possible. This approach not only benefits the communities where our clients reside but also strengthens the relationship between our clients and their local environments.

Apex has partnered with the TIPS Cooperative procurement process, allowing us to offer Design/Build projects. This arrangement simplifies the procurement process by making Apex your single point of contact for the project. It streamlines decision-making, reduces administrative complexities, and ensures efficient project management from start to finish.

6. Funding Source Identification and Project Financing:

Apex goes the extra mile to help our clients identify all available funding sources and secure project financing. We understand the financial aspects of energy projects and can provide guidance to ensure your project is financially viable.

7. High-Performance Facilities:

Our commitment to delivering high-performance facilities goes beyond energy savings. We focus on optimizing building operations to create a comfortable and productive environment for occupants while minimizing energy consumption. The result is a facility that operates at peak efficiency, enhancing your business's performance and sustainability.

8. Lowest Life Cycle Cost:

We take a holistic approach, considering not only initial project costs but also ongoing operational expenses. By optimizing energy efficiency and maintenance practices, we help you achieve the lowest life cycle cost for your facilities, providing a significant financial advantage over the long term.

Apex is your trusted partner for guaranteed energy projects and performance contracting services. We work with you to proactively plan for the life of your facilities, offering turnkey solutions, guaranteed cost and savings, and a strong commitment to local engagement. Our partnership with the TIPS Cooperative procurement process simplifies project management, and our focus on high-performance facilities with the lowest life cycle cost ensures that your investment is sound and sustainable. When you choose Apex, you choose a dedicated partner committed to your success.

AWARDED CONTRACTS "View EDGAR Doc" on Website

Contract	Comodity	Exp Date	EDGAR
23100202	Energy and Water Efficiency Goods and Services JOC	12/31/2025	No

CONTACTS BY CONTRACTS

23100202			
Cody Capra	Director of Business	(763) 201-8950	CodyC@apex-co.us
Greg	CEO	(763) 201-8950	GregA@apex-co.us