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Printed 9 May 2024

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Edu Tek Ltd

**EMAIL PO & VENDOR QUOTE TO: TIPSPO@TIPS-USA.COM PO AND QUOTE MUST REFERENCE VENDOR TIPS
CONTRACT NUMBER ATTACH PO AS A PDF - ONLY ONE PO (WITH QUOTE) PER ATTACHMENT**

| | <u>PAYMENT TO</u> | <u>TIPS CONTACT</u> |
|---------|-------------------------------|-------------------------|
| ADDRESS | 99 Fulton St, 2nd Floor Ste 2 | NAME Charlie Martin |
| CITY | White Plains | PHONE (866) 839-8477 |
| STATE | NY | FAX (866) 839-8472 |
| ZIP | 10502 | EMAIL tips@tips-usa.com |

DISADVANTAGED/MINORITY/WOMAN BUSINESS ENTERPRISE: N

HUB: N

SERVING STATES

NY | NJ | CT

Overview

Vendor Entity:

Edu Tek is a leading provider of educational technology and audio/visual services to K-12 schools and districts in the Metro NY area. Our team of experts has years of experience working with educational institutions to design, implement, and maintain technology solutions that support student learning and improve operational efficiency. We pride ourselves on our commitment to customer service and our ability to deliver innovative solutions that meet the unique needs of each district.

With over 25 years of experience in the educational IT field, we have a comprehensive understanding of how to facilitate success for our clients. We have a proven track record of delivering K-12 technology support to Districts in the Metro area, and our core competency is in Educational Information Technology. We understand the specialized nature of IT in a school environment and are committed to providing the highest level of support to TIPS Members throughout New York, New Jersey, and Connecticut.

Our expert staff is committed to meeting the needs of our clients by assisting in the design, implementation, and management of technology systems. In response to our customer's desire to keep our technology team engaged beyond just design and implementation, we have offered an on-site technology support and maintenance program since 1999. Full-scale IT installation services were also added to our repertoire. In the last five years alone, Edu Tek has installed thousands of computers, Chromebooks, network devices, interactive displays, and more.

We measure our success in our ability to deliver a turn-key solution from design to reality and in our repeat customers who request our services year after year. Our solutions are cost-effective and our team knows how to communicate and operate in the technology environment. We are committed to the statements set forth in this proposal and offer our pricing as firm and irrevocable for the duration of the potential contract period. Thank you for the opportunity to submit our proposal. We look forward to building a strong relationship with TIPS and its members.

Vendor's Goods & Services:

Edu Tek offers a comprehensive suite of goods and services that are specifically designed for K-12 schools and districts. Our services include LAN/WAN consulting, audio/visual installation, technology support, and software implementation. We also provide professional development services to help educators integrate technology into their curriculum and effectively use technology to support student learning.

Our products include hardware and software solutions from leading technology providers, as well as custom-built systems that are tailored to meet the specific needs of each district. We offer a wide range of products, including interactive whiteboards, projectors, audio systems, networking equipment, servers, and desktop and laptop computers.

Our range of services includes Professional LAN/WAN Consulting & Audio Visual Installation Services, IT Services (Rack and Stack, Asset Management, Access Point Deployment, Server & Storage Deployment, Repatching Closets/Cable management, Data Center & Clean Space Installation, UPS Installation, VoIP Design, Installation & Support, Storage Backups Configuration, Cybersecurity Consultation & Deployment), and Physical Security (Camera Deployment, VMS Configuration, Switching Deployment, Analytics Application Installation & Configuration, Cabling and Termination, Specialized Camera Deployment, Access Control Deployment, Access Control/VMS Integration, Server Installation, Lock Down Procedures/Mass Notification Deployment).

At Edu Tek, we are committed to providing high-quality goods and services at competitive prices. We understand the importance of reliable technology in the educational environment and are dedicated to ensuring that our customers receive the best possible solutions and support.

AWARDED CONTRACTS "View EDGAR Doc" on Website

| Contract | Comodity | Exp Date | EDGAR |
|----------|--|------------|------------------------------|
| 230504 | Information Technology Equipment, Software, and Services | 07/31/2028 | See EDGAR Certification Doc. |

CONTACTS BY CONTRACTS

| 230504 | | | |
|------------------|-------------------|----------------|-----------------------------|
| Mario Caligiuri | Vice President | (914) 686-7777 | mario.caligiuri@edutek.com |
| Daniel Caravella | Director of Sales | (203) 948-8793 | daniel.caravella@edutek.com |