

The Interlocal Purchasing System

Purchasing Made Personal



Printed 16 June 2021



www.BiwayMedia.com

Biway Media

EMAIL PO & VENDOR QUOTE TO: TIPSPO@TIPS-USA.COM
PO MUST REFERENCE VENDOR TIPS CONTRACT NUMBER

	<u>PAYMENT TO</u>	<u>TIPS CONTACT</u>
ADDRESS	5803 Sovereign Dr. Ste. 204,	NAME Charlie Martin
CITY	Houston	PHONE (866) 839-8477
STATE	TX	FAX (866) 839-8472
ZIP	77036	EMAIL tips@tips-usa.com

DISADVANTAGED/MINORITY/WOMAN BUSINESS ENTERPRISE: Y

HUB: Y

SERVING STATES

AL | AK | AZ | AR | CA | CO | CT | DE | DC | FL | GA | HI | ID | IL | IN | IA | KS | KY | LA | ME | MD | MA | MI | MN | MS | MO | MT | NE | NV | NH | NJ | NM | NY | NC | ND | OH | OK | OR | PA | RI | SC | SD | TN | TX | UT | VT | VA | WA | WI | WY

Overview

Biway Media is a turnkey system provider for non-linear video editing systems (NLE's), audio/visual equipments, and live switching & streaming equipments. We have been servicing the education, government and broadcast market since 1995 on video production equipments and services. Our main goal is to provide our customers with solid working NLE systems and the best support in the industry.

Biway Media is in fact the ONLY turnkey system provider who gives three (3) years of "Application Support". Our strongest selling point in this competitive market is our Application Support, giving the customers the comfort of knowing they will get the most value for their investment. We are trusted by thousands of "Video Maker Magazine" readers as one of the best turnkey system providers in the U.S. We at Biway Media are very proud to be recognized, especially considering that it was based on our customer feedbacks and manufacturer recommendations.

Biway Media is not a company of sales persons, but rather a company of production professionals and engineers. Clients are fully supported on hardware as well as software applications. Biway Media also hosts 3D animation user groups and daily training sessions for production tools. Biway Media's reputation has led to accolade from industry publications and peers alike.

Biway Media is a certified NLE turnkey system provider for the following manufacturers. In the meantime, we are authorized reseller for a lot of other audio/video equipments and accessories manufacturers.

"Avid Approved System Provider", "Adobe Plantinum Reseller" "Matrox Certified System Builder", "NewTek Elite Reseller", "Canopus", "AJA", "Sony", "Canon", "JVC", "Panasonic", "Datavideo", "Mirror Image", "Thomson/Grass Valley (Canopus)", "Boris", "Lowel", "Primera", "Britek", "Digidesign", "E-MU", "M-Audio", "Cakewalk", "Steinberg", "Magix", "MOTU", "RME", "TASCAM", "Mackie", "Digigram", "Edirol".

AWARDED CONTRACTS "View EDGAR Doc" on Website

Contract	Comodity	Exp Date	EDGAR
200904	Audio Visual Equipment, Supplies, and Services	11/30/2023	See EDGAR Certification Doc.
200105	Technology Solutions Products and Services	05/31/2023	See EDGAR Certification Doc.

CONTACTS BY CONTRACTS

200105

Joseph Wang	Manager	(713) 271-4036	josephwwang@gmail.com
Tony Shields	Support Manager	(713) 271-4036	joseph@biwaymedia.com

200904

Joseph Wang	Manager	(713) 271-4036	josephwwang@gmail.com
Tony Shields	Support Manager	(713) 271-4036	joseph@biwaymedia.com